

## WEC Energy Group (WEC)

**\$105.95** (Stock Price as of 01/06/2026)

Price Target (6-12 Months): **\$110.00**

Long Term: 6-12 Months | **Zacks Recommendation:** **Neutral**  
(Since: 03/25/19)  
Prior Recommendation: Underperform

Short Term: 1-3 Months | **Zacks Rank:** (1-5) **3-Hold**  
Zacks Style Scores: VGM: D  
Value: C | Growth: D | Momentum: C

### Summary

WEC Energy's third-quarter earnings and sales were better than estimates. The company continues to benefit from contributions from its organic and inorganic assets. WEC Energy's investments strengthen its infrastructure, surge clean energy generation to meet increasing demand from its expanding customer base. LNG facilities and renewable assets should assist WEC Energy in reducing emissions. Improving demand from commercial and industrial, and residential customers is boosting performance. Our model projects total revenues to improve in the 2025-2027 period. Yet, shares of the company have underperformed the industry in the past year. The rigid state, local and federal government rules may affect WEC Energy's ability to recover costs. Customer retention amid increasing competition in the energy space is concerning.

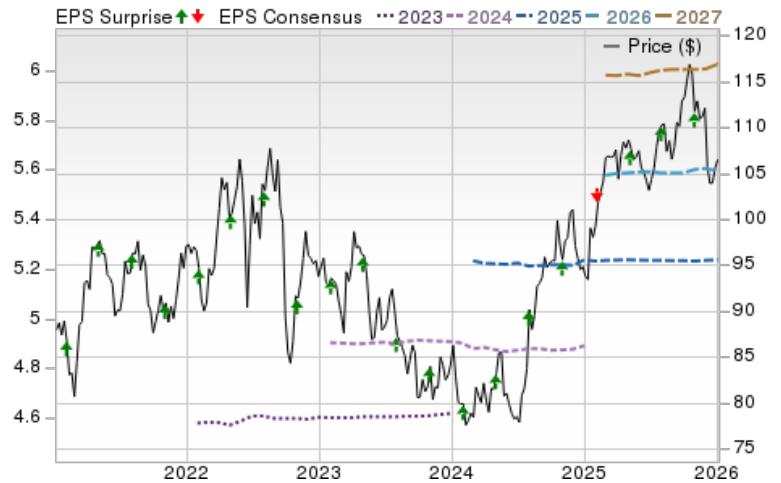
### Data Overview

52 Week High-Low	\$118.19 - \$91.94
20 Day Average Volume (sh)	1,810,461
Market Cap	\$34.3 B
YTD Price Change	-0.1%
Beta	0.58
Dividend / Div Yld	\$3.81 / 3.4%
Industry	<a href="#">Utility - Electric Power</a>
Zacks Industry Rank	Top 32% (79 out of 244)

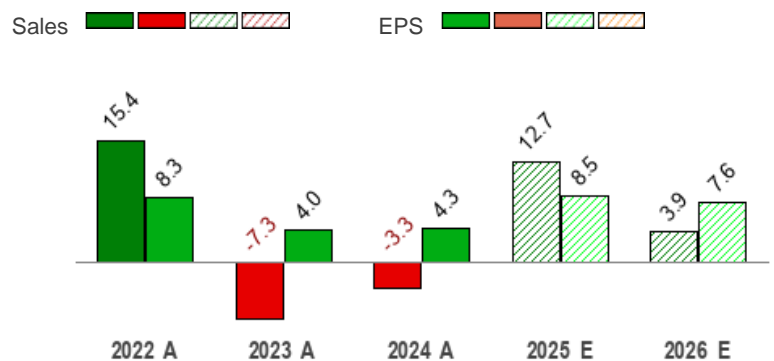
Last EPS Surprise	5.1%
Last Sales Surprise	4.9%
EPS F1 Est- 4 week change	0.1%
Expected Report Date	02/03/2026
Earnings ESP	-0.1%

P/E TTM	19.9
P/E F1	20.2
PEG F1	2.5
P/S TTM	3.6

### Price, Consensus & Surprise<sup>(1)</sup>



### Sales and EPS Growth Rates (Y/Y %)<sup>(2)</sup>



### Sales Estimates (millions of \$)<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	3,198 E	2,073 E	2,124 E	2,672 E	10,066 E
2025	3,150 A	2,010 A	2,104 A	2,425 E	9,688 E
2024	2,680 A	1,772 A	1,864 A	2,284 A	8,600 A

### EPS Estimates<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	2.33 E	0.83 E	1.00 E	1.48 E	5.64 E
2025	2.27 A	0.76 A	0.83 A	1.38 E	5.24 E
2024	1.97 A	0.67 A	0.82 A	1.43 A	4.83 A

\*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 01/06/2026.

(2) The report's text, the analyst-provided estimates, and the price target are as of 12/10/2025.

## Overview

WEC Energy Group is a diversified holding company, engaged in the generation and distribution of electricity in southeastern, east central and northern Wisconsin, as well as in the upper peninsula of Michigan.

The company also distributes natural gas; owns, develops and operates coal, oil, gas and renewable fuel-based electricity generating facilities; and invests in other energy-related entities. It also develops and invests in real estate.

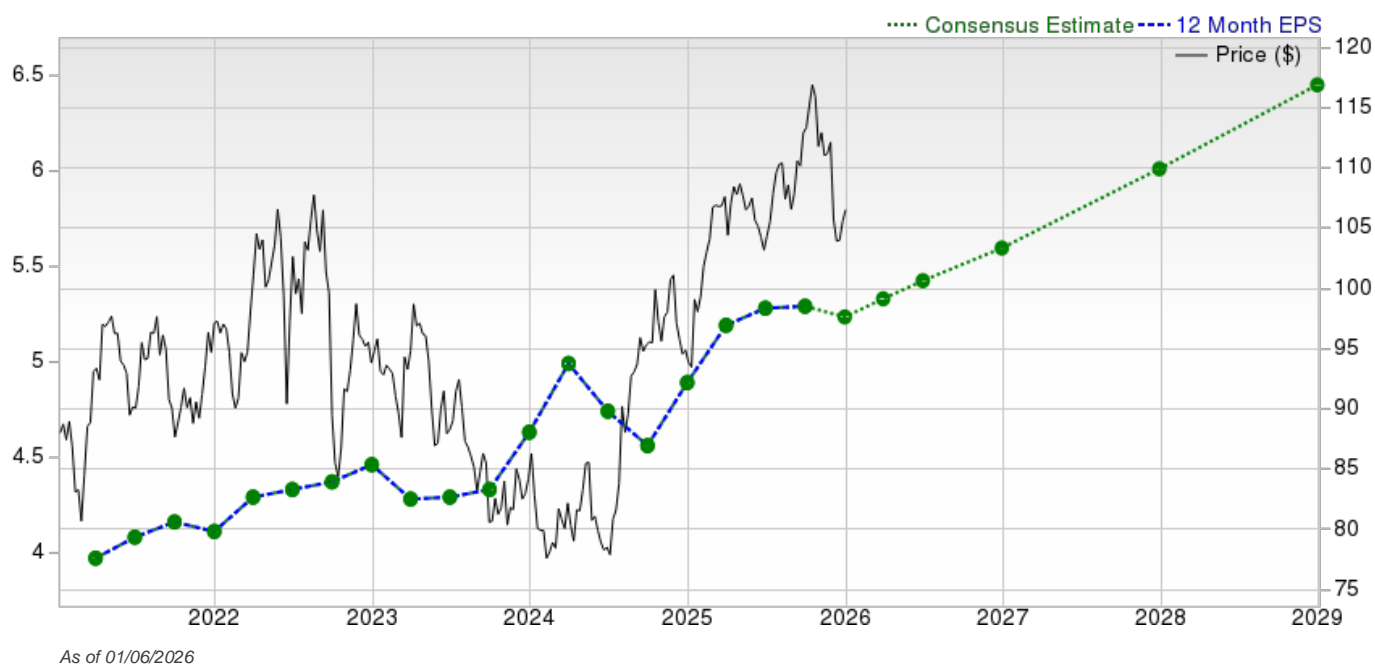
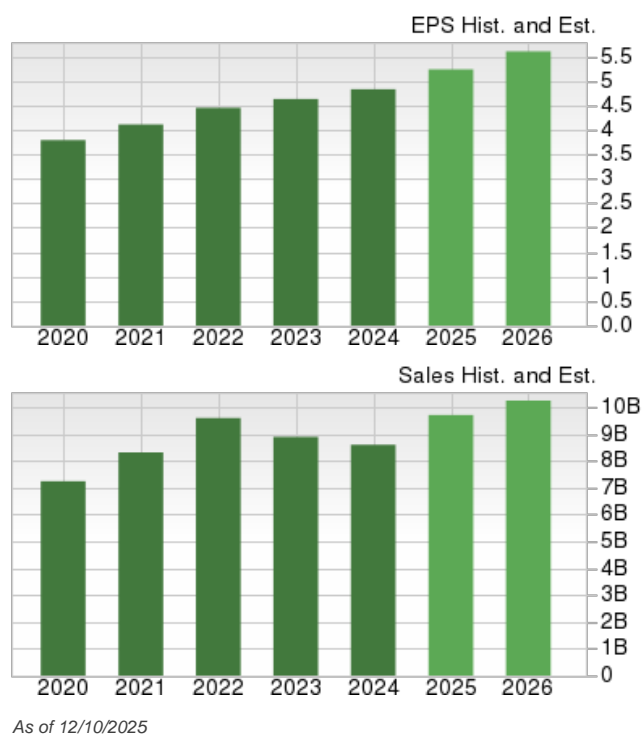
WEC Energy was founded in 1981 and is headquartered in Milwaukee, WI.

In June 2015, Wisconsin Energy Corporation announced that it has completed the acquisition of Integrys Energy, forming WEC Energy Group. The major operating headquarters of the combined entity are in Milwaukee, Green Bay and Chicago.

In June 2017, the company completed the acquisition of Bluewater Natural Gas Holding — an operator of underground natural gas storage facility in Michigan.

Currently, the company provides energy services to more than 4.7 million customers in Wisconsin, Illinois, Michigan and Minnesota through its customer-facing brands — We Energies, Wisconsin Public Service, Peoples Gas, North Shore Gas, Michigan Gas Utilities and Minnesota Energy Resources.

The company's other major subsidiaries are We Power, WEC Infrastructure and Wispark. Post completion of the acquisition, WEC Energy Group has a 60% ownership interest in ATC. As of Dec. 31, 2024, WEC Energy operated approximately 35,300 miles of overhead distribution lines and approximately 37,100 miles of underground distribution cable, as well as 420 electric distribution substations and approximately 640,100 line transformers.



## Reasons To Buy:

- ▲ WEC Energy is gaining on the back of improving demand from large and small commercial and industrial (C&I) customers, as well as that from the residential space. On average, more than 56% of the company's electricity is sold to the C&I group. Hence, the improving demand from this group will boost WEC Energy's performance. During the second quarter, electric volumes sold to C&I Group improved 1.03% year over year. The ongoing commercial activities and development of new dates in its service areas are creating fresh demand.

Courtesy of the contribution from organic and inorganic assets, WEC Energy expects long-term compound earnings growth of 7-8% from the 2025 guidance midpoint.

- ▲ Based on improving conditions in the company's service area, it continues to witness an uptick in customer volumes. For the Wisconsin segment, the company expects weather-normalized electric sales to increase 6-7% and gas sales to grow 0.7-1% year over year during 2028-2030. Due to strong regional growth, WEC Energy expects 3.4 gigawatts ("GW") of additional load growth through 2030.

- ▲ WEC Energy is focused on replacing older generation facilities with zero-carbon-emitting renewable and natural gas-based generation by 2025. In 2024, the company reduced carbon emissions by 56% from 2005 levels. Further, it aims to achieve a 60% reduction in carbon emissions from its electric generation fleet by the end of 2025 and an 80% by the end of 2030 from the 2005 baseline. WEC Energy plans to eliminate coal as an energy source by the end of 2032. It expects to utilize coal plants as a backup fuel by 2030.

The company is investing in cost-effective zero-carbon generation like solar and wind. During 2026-2030, it plans to invest \$36.5 billion, out of which \$19.3 billion will be invested in adding new electric generation assets. During 2026-2030, the company will invest \$7.1 billion in gas distribution operations and \$4.7 billion in electric distribution operations. The company, through its investment in regulated renewables, aims to build and own nearly 6.04 GW. This includes solar generation of 3.7 GW, with an investment of \$7.6 billion, battery storage of 1.78 GW, with an investment of \$2.2 billion and wind generation of 555 MW, with an investment of \$1.8 billion. Through all these clean energy generation initiatives, the company aims to achieve net carbon neutrality by 2050.

- ▲ WEC Energy received regulatory approval for Liquefied Natural Gas ("LNG") facilities to address the demand for additional natural gas supply in Wisconsin. The company plans to invest \$1.3 billion in the 2026-2030 period in LNG Storage facilities. The planned investment will allow the company to add storage capacity of 6 billion cubic feet (Bcf).

The LNG helps to secure a reliable gas supply for power generation and supports meeting peak heating demand for customers. Taking into consideration the ongoing positive developments, our model projects total revenues to increase year over year in 2025, 2026 and 2027 by 12.7%, 3.9% and 5.3%, respectively.

- ▲ The utility company has been consistently hiking dividends. WEC Energy's board of directors approved a dividend increase for the 23rd consecutive year. The new quarterly dividend is 95.25 cents per share. This resulted in an annualized dividend of \$3.81 per share, reflecting a 6.7% increase from the last annual dividend. The company expects to maintain a dividend payout ratio of 65-70% and plans to grow its dividend in the band of 6.5-7%. Its current dividend yield is 3.64%, which is better than the industry's yield of 3.11%.

WEC Energy's times interest earned ratio at the end of the third quarter of 2025 was 3.1. The strong ratio indicates that the firm will be able to meet its interest obligations in the near future without difficulties. Moreover, WEC Energy carries strong investment-grade credit ratings, between A- and Baa1, which allow it to enjoy superior creditworthiness in the market. This, in turn, allows the company to access cheaper sources of funding for its investment projects.

WEC Energy's ongoing investments in infrastructure projects, systematic acquisitions, focus on clean energy, development of LNG facilities and increase in the customer base will drive growth.

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## Reasons To Sell:

- ▼ The company's operations are subject to significant state, local and federal governmental regulation, including regulation by the various utility commissions in the states where they serve customers. These regulations may affect WEC Energy's ability to recover costs from utility customers as well as cause it to incur substantial compliance and other costs.

Despite the plan to retire all coal units, a significant portion of the company's electricity is generated from coal. The emission rules are becoming stricter and the company might incur significant costs to comply with these environmental requirements, including costs associated with the installation of pollution control equipment, environmental monitoring, emission fees and permits at its facilities. Shares of the company have risen 7.3% in the past year compared with the Zacks Utility Electric Power industry's 17.7% growth.

- ▼ WEC Energy's ability to obtain and retain customers, including wholesale customers, due to increased competition in its electric and natural gas markets from retail choice and alternative electric suppliers and continued industry consolidation is a concern.
- ▼ WEC Energy's operations of natural gas utilities depend upon the availability of adequate interstate pipeline transportation capacity and natural gas. Its ongoing capital projects are subject to a number of risks and uncertainties that could adversely affect project costs and timely completion of construction projects.

Increased competition in the electric and natural gas markets, significant government regulation and adherence to the same could hurt margins.

## Last Earnings Report

### WEC Energy Q3 Earnings Beats Estimates, Revenues Rise Y/Y

WEC Energy Group reported third-quarter 2025 earnings of 83 cents per share, which surpassed the Zacks Consensus Estimate of 79 cents by 5%. The bottom line also increased 9.2% from the year-ago quarter's 76 cents.

### WEC Energy's Revenues

Operating revenues of \$2.10 billion surpassed the Zacks Consensus Estimate of \$2.0 billion by around 4.9%. The top line also increased 12.9% from \$1.86 billion recorded in the year-ago quarter.

### Highlights of WEC Energy's Earnings Release

Retail deliveries of electricity, excluding the iron ore mine in Michigan's Upper Peninsula, increased 1.9% year over year.

Electricity consumption by small commercial and industrial customers increased 1.1% in the third quarter, while that of large commercial and industrial customers, excluding the iron ore mine, rose 2.5%.

On a weather-normal basis, retail deliveries of electricity, excluding the iron ore mine, increased 1.8%.

Total operating expenses were \$1.6 billion, up 11.8% from the year-ago level of \$1.48 billion. This was due to the higher cost of sales and an increase in other operating and maintenance expenses.

Operating income totaled \$449.6 million, up 17.2% from \$383.7 million recorded in the year-ago quarter.

The company incurred an interest expense of \$223.6 million, up 9.5% from the prior-year level of \$204.2 million.

### WEC Energy's Financial Position

As of Sept. 30, 2025, WEC Energy had cash and cash equivalents of \$51.1 million compared with \$9.8 million as of Dec. 31, 2024.

As of Sept. 30, 2025, the company had a long-term debt of \$17.67 billion compared with \$17.18 billion as of Dec. 31, 2024.

Net cash provided by operating activities during the first nine months of 2025 was \$2.95 billion compared with \$2.63 billion in the year-ago period.

### WEC Energy's Guidance

WEC Energy reaffirmed its 2025 earnings projection in the range of \$5.17-\$5.27 per share. The Zacks Consensus Estimate for 2025 EPS is pegged at \$5.23, higher than the midpoint of the company's guided range.

WEC Energy expects to invest \$36.5 billion in the 2026-2030 period, which supports 7-8% long-term EPS growth. The company will finance it through cash generated from operations, and by issuing new debt and equity.

**FY Quarter Ending** **12/31/2025**

Earnings Reporting Date	Oct 30, 2025
Sales Surprise	4.88%
EPS Surprise	5.06%
Quarterly EPS	0.83
Annual EPS (TTM)	5.29

## Valuation

WEC Energy shares are down 1.3% in the past six months period, and up 7.3% over the trailing 12-month period. Stocks in the Zacks sub-industry is up 9.1% and the Zacks Utilities sector is up 7.4% in the past six months period. Over the past year, the Zacks sub-industry is up 17.7%, whereas the sector is up by 14%.

The S&P 500 index is up 16.3% in the past six months period and up 14.6% in the past year.

The stock is currently trading at 18.79X forward 12-months earnings, which compares with 23.44X for the Zacks sub-industry, 15.43X for the Zacks sector and 23.44X for the S&P 500 index.

Over the past five years, the stock has traded as high as 24.34X and as low as 15.38X, with a 5-year median of 20.08X.

Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$110 price target reflects 19.75X forward 12-months earnings.

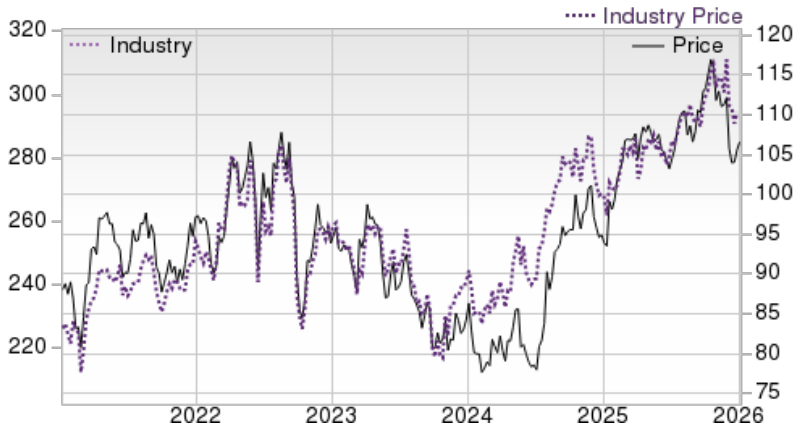
The table below shows summary valuation data for WEC.

Valuation Multiples - WEC					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	18.79	23.44	15.43	23.44
	5-Year High	24.34	16.15	17.86	23.78
	5-Year Low	15.38	12	13.13	15.73
	5-Year Median	20.08	14.68	15.85	21.21
P/S F12M	Current	3.38	3.16	2.98	5.3
	5-Year High	4.17	3.44	3.24	5.5
	5-Year Low	2.48	2.43	2.28	3.83
	5-Year Median	3.42	2.94	2.72	5.05
P/B TTM	Current	2.44	2.54	3.07	8.51
	5-Year High	2.99	2.86	3.28	9.16
	5-Year Low	1.98	2.02	2.38	6.6
	5-Year Median	2.54	2.44	2.87	8.05

As of 12/09/2025

Source: Zacks Investment Research

## Industry Analysis<sup>(1)</sup> Zacks Industry Rank: Top 26% (64 out of 244)



## Top Peers <sup>(1)</sup>

Company (Ticker)	Rec	Rank
CMS Energy Corporati...(CMS)	Neutral	3
CenterPoint Energy, ...(CNP)	Neutral	3
Dominion Energy Inc. (D)	Neutral	3
Consolidated Edison ...(ED)	Neutral	3
Fortis (FTS)	Neutral	2
WEC Energy Group, In...(WEC)	Neutral	3
Xcel Energy Inc. (XEL)	Neutral	3

Industry Comparison <sup>(1)</sup> Industry: Utility - Electric Power				Industry Peers	
	WEC	X Industry	S&P 500	CNP	ED
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	3	3
VGM Score	C	-	-	D	D
Market Cap	34.29 B	19.84 B	39.40 B	24.87 B	35.55 B
# of Analysts	7	3	22	7	7
Dividend Yield	3.39%	2.93%	1.39%	2.31%	3.45%
Value Score	C	-	-	C	C
Cash/Price	0.00	0.02	0.04	0.02	0.01
EV/EBITDA	13.35	11.40	14.79	12.51	11.00
PEG Ratio	2.50	2.48	2.04	2.25	2.69
Price/Book (P/B)	2.45	1.62	3.38	2.25	1.47
Price/Cash Flow (P/CF)	11.50	8.64	15.41	10.01	8.48
P/E (F1)	20.12	16.88	18.79	19.96	16.42
Price/Sales (P/S)	3.59	2.55	3.12	2.73	2.14
Earnings Yield	5.30%	5.88%	5.32%	5.01%	6.09%
Debt/Equity	1.29	1.28	0.57	1.76	1.03
Cash Flow (\$/share)	9.17	6.05	8.98	3.81	11.61
Growth Score	D	-	-	F	D
Hist. EPS Growth (3-5 yrs)	6.24%	4.47%	8.24%	2.15%	7.59%
Proj. EPS Growth (F1/F0)	8.49%	6.90%	9.18%	9.26%	4.81%
Curr. Cash Flow Growth	6.35%	6.35%	7.00%	3.20%	6.06%
Hist. Cash Flow Growth (3-5 yrs)	7.07%	5.73%	7.49%	3.19%	5.20%
Current Ratio	0.50	0.90	1.19	0.51	1.08
Debt/Capital	56.27%	55.76%	38.14%	63.74%	50.76%
Net Margin	17.75%	11.49%	12.77%	11.37%	12.27%
Return on Equity	12.60%	9.79%	17.03%	10.25%	8.79%
Sales/Assets	0.20	0.22	0.53	0.21	0.23
Proj. Sales Growth (F1/F0)	12.70%	5.23%	5.29%	6.20%	8.80%
Momentum Score	A	-	-	B	D
Daily Price Chg	-1.00%	-0.51%	0.64%	-1.63%	-1.49%
1 Week Price Chg	0.92%	0.65%	-0.05%	1.15%	0.69%
4 Week Price Chg	0.62%	0.58%	0.81%	-0.03%	3.20%
12 Week Price Chg	-8.32%	0.53%	3.72%	-2.78%	-2.34%
52 Week Price Chg	14.43%	14.54%	15.51%	22.70%	11.46%
20 Day Average Volume	1,810,461	897,027	2,399,304	4,048,897	1,652,191
(F1) EPS Est 1 week change	0.04%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	0.08%	0.00%	0.00%	0.01%	-0.10%
(F1) EPS Est 12 week change	0.15%	0.13%	0.44%	0.63%	-0.07%
(Q1) EPS Est Mthly Chg	0.64%	0.00%	0.00%	0.00%	-0.83%



## Analyst Earnings Model<sup>(2)</sup>

### WEC Energy Group, Inc. (WEC)

In \$MM, except per share data

	2022A	2023A	2024A	2025 E				2026E				2027E		
	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
FY Ends December 31st	Dec-22	Dec-23	Dec-24	31-Mar-25	30-Jun-25	30-Sep-25	31-Dec-25	Dec-25	31-Mar-26	30-Jun-26	30-Sep-26	31-Dec-26	Dec-26	Dec-27
Income Statement														
Operating Revenues	\$9,597.4	\$8,893.0	\$8,599.9	\$3,149.5	\$2,009.5	\$2,104.0	\$2,424.9	\$9,687.9	\$3,198.1	\$2,072.5	\$2,123.5	\$2,671.6	\$10,065.7	\$10,604.0
YoY % Chng	15.4%	(7.3%)	(3.3%)	17.5%	13.4%	12.9%	6.2%	12.7%	1.5%	3.1%	0.9%	10.2%	3.9%	5.3%
Cost of Sales	\$4,358.9	\$3,191.2	\$2,656.0	\$1,165.7	\$570.5	\$608.1	\$738.6	\$3,082.9	\$1,179.4	\$600.8	\$565.6	\$825.8	\$3,171.7	\$3,414.6
YoY % Chng	31.6%	(26.8%)	(16.8%)	25.7%	21.5%	16.8%	0.0%	16.1%	1.2%	5.3%	(7.0%)	11.8%	2.9%	7.7%
Gross Profit	\$5,238.5	\$5,701.8	\$5,943.9	\$1,983.8	\$1,439.0	\$1,495.9	\$1,686.3	\$6,605.0	\$2,018.7	\$1,471.7	\$1,557.9	\$1,845.7	\$6,894.0	\$7,189.4
YoY % Chng	4.7%	8.8%	4.2%	13.2%	10.5%	11.4%	9.1%	11.1%	1.8%	2.3%	4.1%	9.5%	4.4%	4.3%
Other Operation & Maintenance	\$1,938.0	\$2,100.5	\$2,158.0	\$608.0	\$596.2	\$605.1	\$540.6	\$2,349.9	\$603.8	\$590.9	\$590.6	\$618.6	\$2,403.9	\$2,469.0
YoY % Chng	(3.4%)	8.4%	2.7%	14.5%	11.8%	6.8%	0.3%	8.9%	(0.7%)	(0.9%)	(2.4%)	14.4%	2.3%	2.7%
Impairment Related to Illinois Commerce Commission Disallowances		\$178.9	\$12.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
YoY % Chng			(93.2%)	0.0%	0.0%	(100.0%)	0.0%	(100.0%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Depreciation & Amortization	\$1,122.6	\$1,264.2	\$1,354.5	\$359.9	\$368.9	\$373.4	\$493.3	\$1,595.5	\$369.0	\$376.9	\$396.0	\$498.0	\$1,639.9	\$1,663.7
YoY % Chng	4.5%	12.6%	7.1%	7.9%	9.6%	9.7%	43.4%	17.8%	2.5%	2.2%	6.1%	0.9%	2.8%	1.4%
Property & Revenue Taxes	\$253.7	\$250.2	\$266.5	\$78.4	\$69.0	\$67.8	\$73.0	\$288.2	\$79.7	\$69.9	\$74.5	\$81.9	\$306.0	\$316.3
YoY % Chng	20.6%	(1.4%)	6.5%	3.8%	2.2%	31.1%	1.7%	8.1%	1.7%	1.3%	9.9%	12.2%	6.2%	3.3%
Total Operating Expenses	\$7,673.2	\$6,985.0	\$6,447.1	\$2,212.0	\$1,604.6	\$1,654.4	\$1,845.5	\$7,316.5	\$2,231.9	\$1,638.5	\$1,626.7	\$2,024.3	\$7,521.5	\$7,863.4
YoY % Chng	16.2%	(9.0%)	(7.7%)	18.5%	14.0%	11.8%	9.0%	13.5%	0.9%	2.1%	(1.7%)	9.7%	2.8%	4.5%
EBITDA	\$3,368.7	\$3,527.4	\$3,919.0	\$1,367.8	\$854.6	\$902.7	\$1,193.4	\$4,318.5	\$1,430.7	\$898.2	\$981.3	\$1,259.2	\$4,569.3	\$4,793.3
YoY % Chng	9.3%	4.7%	11.1%	10.7%	8.2%	10.6%	11.1%	10.2%	4.6%	5.1%	8.7%	5.5%	5.8%	4.9%
Operating Income	\$1,924.2	\$1,908.0	\$2,152.8	\$937.5	\$404.9	\$449.6	\$579.4	\$2,371.4	\$966.2	\$434.0	\$496.8	\$647.3	\$2,544.2	\$2,740.5
YoY % Chng	12.2%	(0.8%)	12.8%	15.3%	11.0%	17.2%	(1.9%)	10.2%	3.1%	7.2%	10.5%	11.7%	7.3%	7.7%
Equity in Earnings of Transmission Affiliate	\$194.7	\$177.5	\$207.5	\$53.6	\$51.9	\$54.8	\$69.2	\$229.5	\$53.6	\$51.9	\$54.8	\$69.2	\$229.5	\$229.5
YoY % Chng	23.1%	(8.8%)	16.9%	19.6%	10.9%	17.3%	0.0%	10.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other Income, Net	\$128.8	\$177.7	\$178.2	\$18.1	\$26.5	\$23.8	\$50.4	\$118.8	\$40.8	\$34.3	\$32.6	\$43.7	\$151.3	\$155.3
YoY % Chng	(3.3%)	38.0%	0.3%	(59.0%)	(34.7%)	(45.9%)	1.7%	(33.4%)	125.3%	29.3%	36.9%	(13.3%)	27.4%	2.6%
Interest Expense	\$515.1	\$727.4	\$815.3	\$223.0	\$220.8	\$223.6	\$211.1	\$878.5	\$229.4	\$222.8	\$227.4	\$230.0	\$909.5	\$937.9
YoY % Chng	9.3%	41.2%	12.1%	16.1%	10.1%	9.5%	(0.4%)	7.8%	2.9%	0.9%	1.7%	8.9%	3.5%	3.1%
Gain on Debt Extinguishments		\$0.5	\$23.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
YoY % Chng			4,520.0%				(100.0%)	(100.0%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Other Expense (Income)	\$191.6	\$371.7	\$406.5	\$151.3	\$142.4	\$145.0	\$91.6	\$530.3	\$135.0	\$136.6	\$140.0	\$117.1	\$528.7	\$553.2
YoY % Chng	(11.3%)	94.0%	9.4%	46.8%	25.8%	27.8%	19.4%	30.4%	(10.8%)	(4.1%)	(3.4%)	27.9%	(0.3%)	4.6%
Pre-Tax Income	\$1,732.6	\$1,536.3	\$1,746.3	\$786.2	\$262.5	\$304.6	\$487.9	\$1,841.2	\$831.2	\$297.4	\$356.8	\$530.2	\$2,015.5	\$2,187.3
YoY % Chng	15.6%	(11.3%)	13.7%	10.7%	4.3%	12.7%	(5.1%)	5.4%	5.7%	13.3%	17.1%	8.7%	9.5%	8.5%
Income Taxes	\$322.9	\$204.6	\$222.0	\$60.7	\$19.5	\$34.4	\$36.6	\$151.2	\$62.3	\$22.3	\$26.8	\$39.8	\$151.2	\$164.0
YoY % Chng	61.2%	(36.6%)	8.5%	(30.8%)	(53.1%)	8.9%	(40.1%)	(31.9%)	2.7%	14.4%	(22.2%)	8.7%	(0.0%)	8.5%
Tax Rate	18.6%	13.3%	12.7%	7.7%	7.4%	11.3%	7.5%	8.2%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%
Preferred Stock Dividends of Subsidiary	\$1.2	\$1.2	\$1.2	\$0.3	\$0.3	\$0.3	\$0.3	\$1.2	\$0.3	\$0.3	\$0.3	\$0.3	\$1.2	\$1.2
YoY % Chng	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Non-Controlling Interest	\$0.4	(\$1.2)	(\$4.1)	\$1.0	(\$2.7)	(\$1.4)	(\$1.4)	(\$4.5)	(\$1.4)	(\$1.4)	(\$1.4)	(\$1.4)	(\$5.6)	(\$5.6)
YoY % Chng	113.3%	(400.0%)	(241.7%)	0.0%	(68.8%)	22.2%	(100.0%)	(9.8%)	(240.0%)	48.1%	0.0%	0.0%	(24.4%)	0.0%
Net Income	\$1,408.1	\$1,331.7	\$1,527.2	\$724.2	\$245.4	\$271.3	\$452.4	\$1,693.3	\$769.9	\$276.2	\$331.1	\$491.5	\$1,868.8	\$2,027.7
YoY % Chng	8.3%	(5.4%)	14.7%	16.4%	16.1%	13.0%	(0.2%)	10.9%	6.3%	12.6%	22.0%	8.6%	10.4%	8.5%
Basic Shares	315.4	315.4	316.2	318.2	320.3	323.5	326.9	322.2	327.9	328.9	329.9	330.9	329.4	333.4
YoY % Chng	0.0%	0.0%	0.3%	0.8%	1.4%	2.3%	3.1%	1.9%	3.0%	2.7%	2.0%	1.2%	2.2%	1.2%
Diluted Shares Outstanding	316.2	315.9	316.5	319.3	322.2	325.6	329.0	324.0	330.0	331.0	332.0	333.0	331.5	335.5
YoY % Chng	(0.0%)	(0.1%)	0.2%	1.1%	1.9%	2.9%	3.6%	2.4%	3.4%	2.7%	2.0%	1.2%	2.3%	1.2%
Basic EPS	\$4.46	\$4.22	\$4.83	\$2.28	\$0.77	\$0.84	\$1.38	\$5.27	\$2.35	\$0.84	\$1.00	\$1.49	\$5.68	\$6.09
YoY % Chng	8.3%	(5.4%)	14.5%	15.7%	14.9%	10.5%	(3.2%)	9.2%	3.0%	9.1%	19.5%	7.3%	7.6%	7.2%
Diluted EPS	\$4.45	\$4.22	\$4.83	\$2.27	\$0.76	\$0.83	\$1.38	\$5.24	\$2.33	\$0.83	\$1.00	\$1.48	\$5.64	\$6.05
YoY % Chng	8.3%	(5.2%)	14.5%	15.2%	13.4%	9.2%	(3.8%)	8.4%	2.8%	9.8%	20.2%	7.3%	7.8%	7.2%
Dividend Per Share	\$2.91	\$3.12	\$3.34	\$0.89	\$0.89	\$0.89	\$0.89	\$3.57	\$0.89	\$0.89	\$0.89	\$0.89	\$3.57	\$3.57
YoY % Chng	7.4%	7.2%	7.1%	6.9%	6.9%	6.9%	6.9%	6.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%



## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

## Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

## Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	C
Growth Score	D
Momentum Score	A
VGM Score	C

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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