

## Wabtec Corporation (WAB)

**\$219.76** (Stock Price as of 12/24/2025)

Price Target (6-12 Months): **\$230.00**

Long Term: 6-12 Months | **Zacks Recommendation:** **Neutral**  
(Since: 12/23/24)  
Prior Recommendation: Outperform

Short Term: 1-3 Months | **Zacks Rank:** (1-5) **2-Buy**  
Zacks Style Scores: VGM: D  
Value: D | Growth: C | Momentum: B

### Summary

Shares of Wabtec have risen 6.8% over the past year. Since WAB's fortunes are tied to the broader economy, improvement of the same led by cooling inflation has led to this gain. Focus on new technologies to improve safety and reliability, together with its restructuring actions and cost cutting actions are the main drivers of its strength lately. Its strong free cash flow generating ability helps in dividend payments and share buybacks. On the flip side, lingering supply chain issues persist. Economic and political uncertainty is an overhang on WAB's financials. WAB shares are more volatile than the market and we therefore advise caution. Considering all these factors, investors are advised to wait for a better entry point. For those who already own the stock, it will be prudent to stay invested.

### Data Overview

52 Week High-Low	\$222.47 - \$151.81
20 Day Average Volume (sh)	790,618
Market Cap	\$37.6 B
YTD Price Change	15.9%
Beta	0.99
Dividend / Div Yld	\$1.00 / 0.5%
Industry	<a href="#">Transportation - Equipment and Leasing</a>
Zacks Industry Rank	Top 39% (95 out of 243)

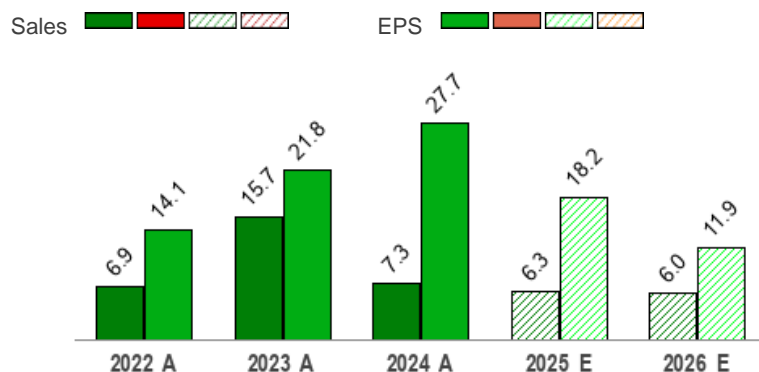
Last EPS Surprise	4.0%
Last Sales Surprise	0.7%
EPS F1 Est- 4 week change	0.1%
Expected Report Date	02/11/2026
Earnings ESP	-0.1%

P/E TTM	25.7
P/E F1	24.6
PEG F1	1.6
P/S TTM	3.5

### Price, Consensus & Surprise<sup>(1)</sup>



### Sales and EPS Growth Rates (Y/Y %)<sup>(2)</sup>



### Sales Estimates (millions of \$)<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	2,790 E	2,866 E	3,020 E	3,028 E	11,703 E
2025	2,610 A	2,706 A	2,886 A	2,838 E	11,040 E
2024	2,497 A	2,644 A	2,663 A	2,583 A	10,387 A

### EPS Estimates<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	2.43 E	2.51 E	2.53 E	2.52 E	10.00 E
2025	2.28 A	2.27 A	2.32 A	2.07 E	8.94 E
2024	1.89 A	1.96 A	2.00 A	1.68 A	7.56 A

\*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 12/24/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 12/11/2025.

## Overview

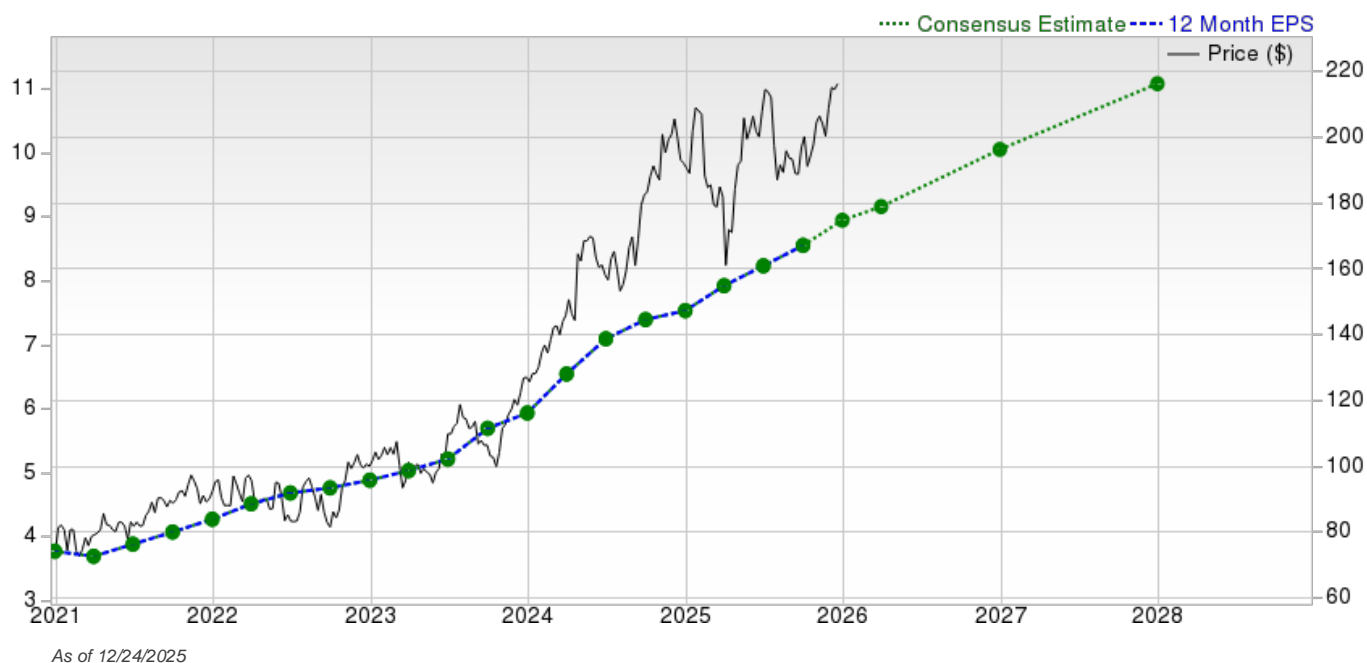
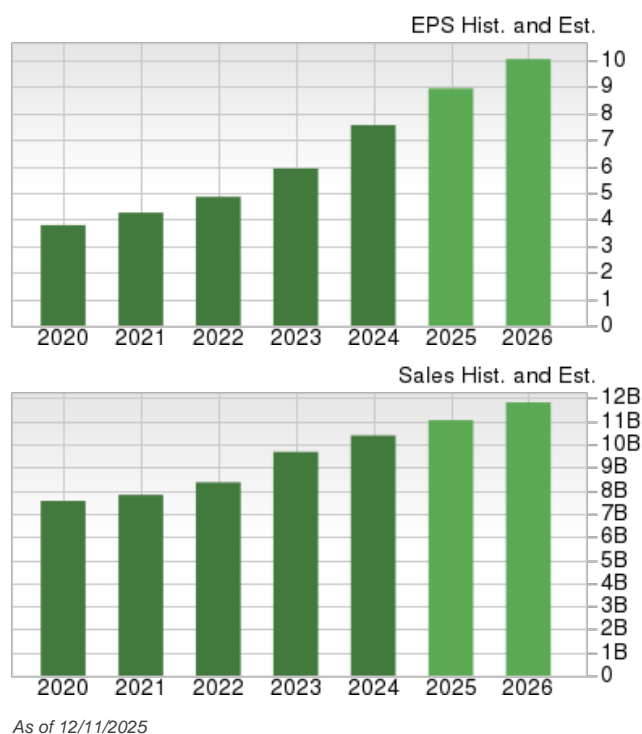
Westinghouse Air Brake Technologies Corporation provides value-added, technology-based locomotives, equipment, systems and services for the freight rail and passenger transit industries, as well as in the mining, marine and industrial markets, across the globe. WAB's products are intended to enhance safety, improve productivity and reduce maintenance costs for customers. The company's products can be seen on most locomotives, freight cars, passenger transit cars and buses around the globe.

The company, which has operations in over 50 countries, functions under the name of Wabtec Corporation and is currently based in Wilmerding, PA. Wabtec, which went public on the NYSE in 1995, operates in more than 50 countries.

Following the merger with GE Transportation in February 2019, Wabtec was included in the coveted S&P 500 index. Net sales in 2024 increased 7.3% year over year to \$10.39 billion. Wabtec primarily serves the global freight rail and passenger transit industries and operates under two business segments, namely **Transit** and **Freight**.

The Freight unit (contributing 72% of 2024 revenues) manufactures new and modernized locomotives. The segment also manufactures aftermarket parts and services to existing locomotives apart from providing components for new and existing freight cars. It also focuses on building new commuter locomotives and supplying rail control and infrastructure products. In 2024, 59% of segmental net sales came from the United States. Roughly, 61% of the segmental net sales were in the aftermarket with the balance being generated in the original equipment market. Segmental sales increased 7.9% year over year in 2024 due to higher demand for services and components, and benefited from strategic acquisitions like L&M Radiator.

The Transit segment (28%) primarily manufactures and services components for new and existing passenger transit vehicles like regional and high-speed trains and subway cars. In 2024, 18% of segmental sales came from the United States. Additionally, roughly 55% of the segment's sales were in the aftermarket. The balance came from the original equipment market. Segmental sales increased 6% year over year in 2024. WAB's financial year coincides with the calendar year.



## Reasons To Buy:

- ▲ With WAB's financial health being linked directly to the global economy, the **improving global rail supply market** in the post-COVID scenario is a positive for the company. The Association of the European Rail Industry, UNIFE, forecasts a recovery of the global rail supply market at a modest compound annual growth rate of 3% through 2027. The continued slowdown in inflation, which is providing a much-needed respite to the global economy, could be a reason for the optimism and is also supporting WAB's performance right now. Any moderation in interest rates in the U.S. are another potential tailwind, as high interest rates increase finance costs and weaken borrowing and lending activities, with a net negative impact on commerce.
- ▲ WAB's **focus on new technologies** improves the safety, cost and reliability of railroads, supporting the modernization of global rail fleets. Of late, WAB has introduced a number of significant new products, including PTC equipment that includes onboard digital data and global positioning communication protocols. In Dec 2023, WAB inked a deal with Dutch company, Intermodal Telematics B.V. to enter the railcar telematics market. Wabtec aims to create a railcar telematics platform using the IMT technology by virtue of this deal. WAB's new railcar telematics platform will deliver real-time information to railcar and tank container owners and operators, allowing them to turn rail cargo into smart, connected assets. So far in 2024, major expansion-oriented deals inked by WAB include a multiyear Tier 4 locomotive order in North America valued at over \$600 million, a multi-year service contract with a customer in Brazil worth over \$240 million, a long-term parts agreement with a customer in Asia, and a multi-year order for new locomotives in Africa. The recent new order wins in Kazakhstan are expected to boost revenues further. Wabtec expects current-year sales in the \$10.925-\$11.225 billion band.
- ▲ The still-high inflation reading continues to hurt consumer sentiment and growth expectations. We note that WAB has been **experiencing significant levels of inflation**, including higher prices for labor and freight. As a result, WAB is focusing on cost-cutting measures and making efforts to improve productivity and efficiency. In 2022, WAB had announced Integration 2.0, a three-year strategic initiative through which WAB aims to streamline the end-to-end manufacturing process, restructure the North American distribution channels and expand operations in low-cost countries. WAB also aims to boost profitability by exiting various low-margin product offerings through portfolio optimization. Apart from these cost control initiatives, WAB aims to provide real-time visibility and optimization to help busy railroads stay on schedule and recover from disruptions faster, which should help acquire and retain customers. The net effect of all these actions is expected to be an incremental bottom-line improvement of \$75- \$90 million by 2025.
- ▲ Highlighting its **pro-investor stance**, Wabtec's consistent efforts to reward its shareholders through **dividends and share buybacks** are encouraging. As a reflection of its shareholder-friendly stance, in 2022, 2023 and 2024, WAB paid dividends of \$111 million, \$123 million and \$140 million, respectively. With the quarterly dividend of 25 cents per share (annualized \$1.00 per share), WAB's dividend yield is currently pegged at 0.49%. Dividend paying stocks like WAB are generally safe bets for creating wealth, as these payouts act as a hedge against economic uncertainty, which characterizes current times. The company is also active on the buyback front. During 2022, 2023 and 2024, WAB repurchased shares worth \$473 million, \$409 million and \$1.09 billion, respectively. Buybacks not only reduces the total outstanding share count, thereby increasing earnings per share, but also signals management's belief in the intrinsic value of the stock. During the first half of 2025, WAB returned \$235 million to its shareholders via dividends (\$87 million) and share buybacks (\$148 million). Such shareholder-friendly initiatives should boost investor confidence and positively impacts the bottom line.

Strong segmental performance driven by an improving economy and restructuring actions have led to a healthy balance sheet that supports its shareholder-friendly stance.

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## Reasons To Sell:

- ▼ Although economic activities have picked up from the pandemic gloom, **some supply-chain disruptions remain**. Factors like higher commodity costs and shortage of components, chips and labor are major headwinds. High operating expenses are hurting Wabtec's bottom line. Total operating expenses increased 9.7% year over year in 2023. Operating costs increased 4.8% in 2024, mainly due to higher SG&A costs. Total operating expenses in the first six months of 2025 increased 5.3% from the year-ago quarter to \$892 million.
- ▼ The company has substantial **operations outside the United States** and generates a significant portion of its net revenues from sales to customers outside the United States. Hence, volatility in foreign exchange is a significant concern. Economic and political uncertainty is an overhang on the company's financials. In 2024, net sales were hurt by \$33 million due to unfavorable changes in foreign exchange rates.
- ▼ Stock prices of companies like WAB are **notoriously volatile**. This is mainly because the health of the company is tied to the economy, which is undergoing a turbulent phase. As such, shares of WAB may not be suitable for investors who are not comfortable with often substantial day-to-day volatility.

High operating expenses and supply chain disruptions represent major concerns.

## Last Earnings Report

### Wabtec Q3 Earnings Beat Estimates

**Westinghouse Air Brake Technologies** reported encouraging third-quarter 2025 results wherein both earnings and revenues surpassed the Zacks Consensus Estimate as well as reported year-over-year growth.

Quarterly earnings per share of \$2.32 beat the Zacks Consensus Estimate of \$2.23 and improved 16% year over year due to higher sales, operating margin expansion and benefits from share repurchases. Revenues of \$2.88 billion outpaced the Zacks Consensus Estimate of \$2.86 billion. The top line grew 8.4% year over year due to higher sales in the Freight segment (which includes the acquisition of Inspection Technologies) and in the Transit segment.

### WAB's Segmental Highlights

Freight segment's net sales of \$2.09 billion grew 8.4% year over year. The upside was aided by growth in Equipment sales (up 32% driven by higher locomotive deliveries), Digital sales (up 45.6% owing to the acquisition of Inspection Technologies) and Components sales

Freight segment's adjusted operating margin grew to 24.5% from 24.1% in the year-ago quarter. Adjusted operating margin benefited from improved gross margin, which was partially offset by higher operating expenses as a percentage of revenue.

In the Transit segment, net sales grew 8.2% year over year to \$793 million, due to strong aftermarket and original equipment sales. The segmental adjusted operating margin increased to 15.5% from 12.8% in the third quarter of 2024, aided by improved gross margins, partially offset by higher operating expenses as a percent of revenue.

### Other Q3 Details of WAB

Total operating expenses in the reported quarter increased \$64 million from a year ago to \$511 million. Operating ratio (operating expenses as a % of net sales) rose to 17.7% from 16.8% a year ago.

Wabtec exited the third quarter with cash, cash equivalents and restricted cash of \$528 million compared with \$1.49 billion at the prior quarter-end. Long-term debt was \$5.03 billion compared with \$4.78 billion at the prior quarter-end.

During the reported quarter, WAB paid \$43 million in dividends.

### WAB's 2025 Guidance

Wabtec raised and tightened its 2025 adjusted EPS guidance range to \$8.85 to \$9.05 from the prior guided range of \$8.55 to \$9.15. The Zacks Consensus Estimate of \$8.90 lies within the guidance.

For revenues, WAB continues to expect its 2025 guidance between \$10.925 billion and \$11.225 billion. The Zacks Consensus Estimate of \$11.08 billion lies within the guidance.

For 2025, Wabtec continues to expect operating cash flow conversion to exceed 90%.

**FY Quarter Ending** **12/31/2024**

Earnings Reporting Date	Oct 22, 2025
Sales Surprise	0.71%
EPS Surprise	4.04%
Quarterly EPS	2.32
Annual EPS (TTM)	8.55

## Recent News

### Wabtec Completes Frauscher Sensor Technology Buyout -- Dec 01, 2025

Wabtec completed the acquisition of Frauscher Sensor Technology Group GmbH (Frauscher) for an enterprise value of €675 million in cash. The purchase price marks an estimated multiple of 12.4x projected 2025 EBITDA adjusted for projected run-rate cost synergies, which Wabtec expects to be realized over three years. Frauscher is anticipated to generate approximately €145 million in revenues in 2025. The deal was initially announced on July 7, 2025.

## Valuation

WAB's shares are up 13.7% year to date. Shares gained 6.8% over the trailing 12-month period. Stocks in the Zacks sub-industry are up 9.2% while those in the Zacks Transportation sector are down 2.5% year to date. Over the past year, the Zacks sub-industry and the Zacks Transportation sector is down 22.4% and 10%, respectively.

The S&P 500 index is up 19.5% year to date and 16% in a year's time.

The stock is currently trading at 21.61X forward 12-month price-to-earnings, which compares to 14.28X for the Zacks sub-industry, 13.82X for the Zacks sector and 23.61X for the S&P 500 index.

Over the past five years, the stock has traded as high as 24.95X and as low as 15.09X, with a 5-year median of 18.89X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$230 price target reflects 10.64X forward 12-month earnings.

The table below shows summary valuation data for WAB

Valuation Multiples - WAB					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	21.61	14.28	13.82	23.61
	5-Year High	24.95	15.65	28.01	23.78
	5-Year Low	15.09	8.42	11.69	15.71
	5-Year Median	18.89	13.71	13.92	21.21
EV/EBITDA TTM	Current	15.83	10.31	11.28	18.63
	5-Year High	16.87	11.05	23.3	22.66
	5-Year Low	8.32	7.03	6.57	12.85
	5-Year Median	13.14	9.77	11.67	18.51
P/S F12M	Current	3.04	1.5	1.78	5.18
	5-Year High	3.25	1.5	2.3	5.53
	5-Year Low	0.9	0.67	1.28	3.83
	5-Year Median	1.95	1.3	1.76	4.8

As of 12/10/2025

Source: Zacks Investment Research

## Industry Analysis<sup>(1)</sup> Zacks Industry Rank: Top 39% (95 out of 243)



## Top Peers<sup>(1)</sup>

Company (Ticker)	Rec	Rank
Aercap Holdings N.V. (AER)	Outperform	1
Herc Holdings Inc. (HRI)	Neutral	2
Ryder System, Inc. (R)	Neutral	4
Air Lease Corporatio...(AL)	Underperform	
Greenbrier Companies...(GBX)	Underperform	5
GATX Corporation (GATX)	NA	
Nabtesco (NCTKF)	NA	
Trinity Industries, ...(TRN)	NA	

## Industry Comparison<sup>(1)</sup> Industry: Transportation - Equipment And Leasing

	WAB	X Industry	S&P 500	AER	HRI	R
Zacks Recommendation (Long Term)	Neutral	-	-	Outperform	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	1	2	4
VGM Score	D	-	-	C	D	A
Market Cap	37.57 B	5.20 B	39.21 B	27.13 B	5.20 B	7.99 B
# of Analysts	4	1	22	6	3	2
Dividend Yield	0.46%	0.96%	1.39%	0.74%	1.79%	1.84%
Value Score	D	-	-	B	A	A
Cash/Price	0.01	0.07	0.04	0.07	0.01	0.02
EV/EBITDA	20.33	9.82	14.70	9.82	9.84	5.20
PEG Ratio	1.64	1.61	2.22	0.76	1.62	NA
Price/Book (P/B)	3.39	1.66	3.33	1.49	2.70	2.58
Price/Cash Flow (P/CF)	21.19	5.20	15.40	5.28	3.77	3.51
P/E (F1)	24.58	16.18	19.84	9.84	21.19	15.23
Price/Sales (P/S)	3.48	1.26	3.13	3.25	1.26	0.63
Earnings Yield	4.07%	5.83%	5.03%	10.16%	4.72%	6.57%
Debt/Equity	0.45	2.35	0.56	2.43	4.28	2.35
Cash Flow (\$/share)	10.37	10.79	8.98	27.49	41.47	56.40
Growth Score	C	-	-	D	D	B
Hist. EPS Growth (3-5 yrs)	20.48%	20.12%	8.16%	16.02%	23.88%	19.76%
Proj. EPS Growth (F1/F0)	18.25%	12.97%	8.50%	22.81%	-42.70%	8.25%
Curr. Cash Flow Growth	15.55%	9.20%	6.86%	-0.73%	5.94%	-1.28%
Hist. Cash Flow Growth (3-5 yrs)	10.94%	6.47%	7.48%	12.72%	15.75%	1.27%
Current Ratio	1.42	1.66	1.18	0.30	1.22	1.02
Debt/Capital	31.21%	70.47%	38.01%	70.81%	81.07%	70.18%
Net Margin	10.94%	6.30%	12.78%	45.41%	-1.68%	3.96%
Return on Equity	13.84%	11.62%	17.00%	15.16%	16.32%	17.69%
Sales/Assets	0.54	0.38	0.53	0.12	0.38	0.77
Proj. Sales Growth (F1/F0)	6.30%	0.00%	5.83%	4.10%	26.60%	0.80%
Momentum Score	B	-	-	D	F	C
Daily Price Chg	0.10%	0.01%	0.32%	0.01%	0.24%	0.39%
1 Week Price Chg	0.81%	0.42%	1.61%	3.76%	-0.43%	1.07%
4 Week Price Chg	5.78%	8.63%	2.13%	9.15%	13.91%	14.66%
12 Week Price Chg	10.68%	2.80%	3.31%	18.33%	29.96%	4.12%
52 Week Price Chg	13.19%	13.19%	14.40%	51.81%	-18.32%	25.12%
20 Day Average Volume	812,888	363,890	2,745,060	1,408,106	428,066	405,467
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	0.11%	0.05%	0.00%	0.10%	-2.19%	0.00%
(F1) EPS Est 12 week change	0.69%	4.51%	0.66%	13.71%	13.71%	-1.93%
(Q1) EPS Est Mthly Chg	0.48%	0.00%	0.00%	0.00%	-7.17%	0.00%



## Analyst Earnings Model<sup>(2)</sup>

### Westinghouse Air Brake Technologies Corporation (WAB)

In \$MM, except per share data

	2022A	2023A	2024A	2025E					2026E					2027E
	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
	Dec-22	Dec-23	Dec-24	31-Mar-25	30-Jun-25	30-Sep-25	31-Dec-25	Dec-25	31-Mar-26	30-Jun-26	30-Sep-26	31-Dec-26	Dec-26	Dec-27
<b>Income Statement</b>														
<b>Net Sales</b>	<b>\$8,362.0</b>	<b>\$9,677.0</b>	<b>\$10,387.0</b>	<b>\$2,610.0</b>	<b>\$2,706.0</b>	<b>\$2,886.0</b>	<b>\$2,838.2</b>	<b>\$11,040.2</b>	<b>\$2,789.5</b>	<b>\$2,866.4</b>	<b>\$3,019.8</b>	<b>\$3,027.5</b>	<b>\$11,703.2</b>	<b>\$12,170.2</b>
<b>Growth Summary in \$</b>														
Organic	\$757.0	\$1,204.0	\$662.0	\$133.0	\$24.0	\$79.0	\$145.9	\$381.9	\$99.1	\$86.9	\$85.1	\$104.7	\$375.8	\$159.4
Portfolio Optimization						(\$13.0)	(\$13.5)	(\$26.5)	(\$13.3)	(\$14.0)	(\$14.6)	(\$14.9)	(\$56.7)	(\$60.5)
Acquisitions	(\$304.0)	\$109.0	\$81.0	\$23.0	\$27.0	\$134.0	\$115.2	\$299.2	\$82.3	\$68.9	\$47.5	\$83.3	\$282.0	\$291.8
FX	\$87.0	\$2.0	(\$33.0)	(\$43.0)	\$11.0	\$23.0	\$7.6	(\$1.4)	\$11.3	\$18.5	\$15.8	\$16.2	\$61.8	\$76.4
<b>Growth Summary in %</b>														
Organic	9.7%	14.4%	6.8%	5.3%	0.9%	3.0%	5.7%	3.7%	3.8%	3.2%	2.9%	3.7%	3.4%	1.4%
Portfolio Optimization						(0.5%)	(0.5%)	(0.3%)	(0.5%)	(0.5%)	(0.5%)	(0.5%)	(0.5%)	(0.5%)
Acquisitions	(3.9%)	1.3%	0.8%	0.9%	1.0%	5.0%	4.5%	2.9%	3.2%	2.5%	1.6%	2.9%	2.6%	2.5%
FX	1.1%	0.0%	(0.3%)	(1.7%)	0.4%	0.9%	0.3%	(0.0%)	0.4%	0.7%	0.5%	0.6%	0.6%	0.7%
Cost of Revenue, Adjusted	\$5,779.0	\$6,695.0	\$6,984.0	\$1,707.0	\$1,765.0	\$1,858.0	\$1,835.3	\$7,165.3	\$1,783.0	\$1,821.5	\$1,906.3	\$1,901.7	\$7,412.5	\$7,494.5
Cost of Revenue, GAAP	\$5,822.0	\$6,733.0	\$7,021.0	\$1,710.0	\$1,768.0	\$1,884.0	\$1,839.7	\$7,201.7	\$1,791.9	\$1,843.6	\$1,922.5	\$1,854.7	\$7,412.7	\$7,446.2
<b>Gross Profit, Adjusted</b>	<b>\$2,583.0</b>	<b>\$2,982.0</b>	<b>\$3,403.0</b>	<b>\$903.0</b>	<b>\$941.0</b>	<b>\$1,028.0</b>	<b>\$1,002.9</b>	<b>\$3,874.9</b>	<b>\$1,006.5</b>	<b>\$1,044.9</b>	<b>\$1,113.5</b>	<b>\$1,125.8</b>	<b>\$4,290.7</b>	<b>\$4,675.7</b>
<b>Gross Profit, GAAP</b>	<b>\$2,540.0</b>	<b>\$2,944.0</b>	<b>\$3,366.0</b>	<b>\$900.0</b>	<b>\$938.0</b>	<b>\$1,002.0</b>	<b>\$998.5</b>	<b>\$3,838.5</b>	<b>\$997.6</b>	<b>\$1,022.7</b>	<b>\$1,097.3</b>	<b>\$1,172.9</b>	<b>\$4,290.4</b>	<b>\$4,724.0</b>
Selling, General and Administrative Expenses	\$1,029.0	\$1,139.0	\$1,248.0	\$307.0	\$347.0	\$375.0	\$378.0	\$1,407.0	\$349.4	\$367.3	\$388.4	\$389.9	\$1,495.1	\$1,592.5
Engineering Expenses	\$209.0	\$218.0	\$206.0	\$46.0	\$50.0	\$59.0	\$75.4	\$230.4	\$58.0	\$61.8	\$76.5	\$86.5	\$282.8	\$341.7
Amortization Expense	\$291.0	\$321.0	\$303.0	\$73.0	\$69.0	\$77.0	\$79.1	\$298.1	\$64.2	\$68.1	\$86.2	\$91.7	\$310.2	\$330.5
<b>Total Operating Expenses, Adjusted</b>	<b>\$1,229.0</b>	<b>\$1,339.0</b>	<b>\$1,436.0</b>	<b>\$338.0</b>	<b>\$369.0</b>	<b>\$421.0</b>	<b>\$442.5</b>	<b>\$1,570.5</b>	<b>\$381.5</b>	<b>\$407.3</b>	<b>\$461.1</b>	<b>\$478.2</b>	<b>\$1,728.1</b>	<b>\$1,904.7</b>
<b>Total Operating Expenses, GAAP</b>	<b>\$1,529.0</b>	<b>\$1,678.0</b>	<b>\$1,757.0</b>	<b>\$426.0</b>	<b>\$466.0</b>	<b>\$511.0</b>	<b>\$532.5</b>	<b>\$1,935.5</b>	<b>\$471.5</b>	<b>\$497.3</b>	<b>\$551.1</b>	<b>\$568.2</b>	<b>\$2,088.1</b>	<b>\$2,264.7</b>
Depreciation and Amortization	\$473.0	\$526.0	\$498.0	\$120.0	\$117.0	\$128.0	\$107.0	\$472.0	\$97.1	\$100.7	\$108.7	\$99.6	\$406.1	\$416.2
<b>EBITDA</b>	<b>\$1,513.0</b>	<b>\$1,836.0</b>	<b>\$2,109.0</b>	<b>\$591.0</b>	<b>\$611.0</b>	<b>\$617.0</b>	<b>\$579.2</b>	<b>\$2,398.2</b>	<b>\$630.1</b>	<b>\$635.6</b>	<b>\$660.6</b>	<b>\$711.9</b>	<b>\$2,638.3</b>	<b>\$2,906.0</b>
Restructuring & Transaction Costs	\$49.0	\$6.0	\$39.0	\$17.0	(\$3.0)	\$41.0	\$41.0	\$96.0	\$41.0	\$41.0	\$41.0	\$41.0	\$164.0	\$164.0
<b>Adjusted EBITDA</b>	<b>\$1,562.0</b>	<b>\$1,842.0</b>	<b>\$2,148.0</b>	<b>\$608.0</b>	<b>\$608.0</b>	<b>\$658.0</b>	<b>\$620.2</b>	<b>\$2,494.2</b>	<b>\$671.1</b>	<b>\$676.6</b>	<b>\$701.6</b>	<b>\$752.9</b>	<b>\$2,802.3</b>	<b>\$3,070.0</b>
<b>Operating Income, Adjusted</b>	<b>\$1,354.0</b>	<b>\$1,643.0</b>	<b>\$1,967.0</b>	<b>\$565.0</b>	<b>\$572.0</b>	<b>\$607.0</b>	<b>\$560.4</b>	<b>\$2,304.4</b>	<b>\$625.0</b>	<b>\$637.6</b>	<b>\$652.4</b>	<b>\$647.7</b>	<b>\$2,562.6</b>	<b>\$2,771.1</b>
<b>Operating Income, GAAP</b>	<b>\$1,011.0</b>	<b>\$1,266.0</b>	<b>\$1,609.0</b>	<b>\$474.0</b>	<b>\$472.0</b>	<b>\$491.0</b>	<b>\$465.9</b>	<b>\$1,902.9</b>	<b>\$526.1</b>	<b>\$525.5</b>	<b>\$546.1</b>	<b>\$604.7</b>	<b>\$2,202.4</b>	<b>\$2,459.3</b>
Interest Expense, Net	\$186.0	\$218.0	\$201.0	\$46.0	\$46.0	\$65.0	\$83.5	\$240.5	\$65.9	\$66.3	\$74.5	\$76.4	\$283.2	\$308.9
Other (Income) Expense, Net	(\$29.0)	(\$44.0)	(\$2.0)	\$2.0	(\$24.0)	\$1.0	(\$6.3)	(\$27.3)	(\$7.0)	(\$9.5)	(\$5.8)	(\$7.5)	(\$29.8)	(\$30.4)
Interest & Other Expense, Adjusted	\$157.0	\$209.0	\$203.0	\$48.0	\$54.0	\$64.0	\$77.2	\$243.2	\$59.0	\$56.8	\$68.7	\$68.8	\$253.4	\$278.5
Interest & Other Expense, GAAP	\$157.0	\$174.0	\$199.0	\$48.0	\$22.0	\$66.0	\$77.2	\$213.2	\$59.0	\$56.8	\$68.7	\$68.8	\$253.4	\$278.5
<b>Pre-Tax Income, Adjusted</b>	<b>\$1,197.0</b>	<b>\$1,434.0</b>	<b>\$1,764.0</b>	<b>\$517.0</b>	<b>\$518.0</b>	<b>\$543.0</b>	<b>\$483.2</b>	<b>\$2,061.2</b>	<b>\$566.0</b>	<b>\$580.8</b>	<b>\$583.6</b>	<b>\$578.8</b>	<b>\$2,309.3</b>	<b>\$2,492.6</b>
<b>Pre-Tax Income, GAAP</b>	<b>\$854.0</b>	<b>\$1,092.0</b>	<b>\$1,410.0</b>	<b>\$426.0</b>	<b>\$450.0</b>	<b>\$425.0</b>	<b>\$388.8</b>	<b>\$1,689.8</b>	<b>\$467.1</b>	<b>\$468.6</b>	<b>\$477.4</b>	<b>\$535.9</b>	<b>\$1,949.0</b>	<b>\$2,180.9</b>
Income Tax, Adjusted	\$299.0	\$358.0	\$429.0	\$120.0	\$126.0	\$142.0	\$126.4	\$514.4	\$148.0	\$151.9	\$152.6	\$151.4	\$603.9	\$651.8
Income Tax, GAAP	\$213.0	\$267.0	\$343.0	\$99.0	\$111.0	\$112.0	\$102.6	\$424.6	\$123.3	\$123.7	\$126.0	\$141.5	\$514.5	\$575.7
Tax Rate, Adjusted	25.0%	25.0%	24.3%	23.2%	24.3%	26.2%	26.2%	25.0%	26.2%	26.2%	26.2%	26.2%	26.2%	26.2%
Tax Rate, GAAP	25.0%	24.5%	24.3%	23.2%	24.8%	26.4%	26.4%	25.1%	26.4%	26.4%	26.4%	26.4%	26.4%	26.4%
Non-Controlling Interests	(\$8.0)	(\$10.0)	(\$11.0)	(\$5.0)	(\$3.0)	(\$3.0)	(\$3.2)	(\$14.2)	(\$3.6)	(\$3.3)	(\$3.5)	(\$3.6)	(\$13.9)	(\$14.3)
<b>Net Income, Adjusted</b>	<b>\$890.0</b>	<b>\$1,066.0</b>	<b>\$1,324.0</b>	<b>\$392.0</b>	<b>\$389.0</b>	<b>\$398.0</b>	<b>\$353.7</b>	<b>\$1,532.7</b>	<b>\$414.4</b>	<b>\$425.6</b>	<b>\$427.6</b>	<b>\$423.9</b>	<b>\$1,691.5</b>	<b>\$1,826.5</b>
<b>Net Income, GAAP</b>	<b>\$633.0</b>	<b>\$815.0</b>	<b>\$1,056.0</b>	<b>\$322.0</b>	<b>\$336.0</b>	<b>\$310.0</b>	<b>\$283.0</b>	<b>\$1,251.0</b>	<b>\$340.2</b>	<b>\$341.7</b>	<b>\$347.9</b>	<b>\$390.9</b>	<b>\$1,420.6</b>	<b>\$1,590.8</b>
Diluted Shares Outstanding	182.8	179.5	174.8	171.3	171.2	171.1	171.1	171.2	170.3	169.5	168.7	168.1	169.2	166.9
<b>Diluted EPS, Adjusted</b>	<b>\$4.86</b>	<b>\$5.92</b>	<b>\$7.56</b>	<b>\$2.28</b>	<b>\$2.27</b>	<b>\$2.32</b>	<b>\$2.07</b>	<b>\$8.94</b>	<b>\$2.43</b>	<b>\$2.51</b>	<b>\$2.53</b>	<b>\$2.52</b>	<b>\$10.00</b>	<b>\$10.95</b>
<b>Diluted EPS, GAAP</b>	<b>\$3.46</b>	<b>\$4.53</b>	<b>\$6.04</b>	<b>\$1.88</b>	<b>\$1.96</b>	<b>\$1.81</b>	<b>\$1.65</b>	<b>\$7.30</b>	<b>\$2.00</b>	<b>\$2.02</b>	<b>\$2.06</b>	<b>\$2.33</b>	<b>\$8.40</b>	<b>\$9.54</b>
Dividend Per Share	\$0.60	\$0.68	\$0.80	\$0.25	\$0.25	\$0.25	\$0.25	\$1.00	\$0.28	\$0.28	\$0.28	\$0.28	\$1.10	\$1.21



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## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	<b>D</b>
Growth Score	<b>C</b>
Momentum Score	<b>B</b>
VGM Score	<b>D</b>

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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