

## Vulcan Materials (VMC)

**\$292.01** (Stock Price as of 12/16/2025)

Price Target (6-12 Months): **\$301.00**

Long Term: 6-12 Months

**Zacks Recommendation:**

**Neutral**

(Since: 11/08/24)

Prior Recommendation: Underperform

Short Term: 1-3 Months

**Zacks Rank: (1-5)**

**3-Hold**

Zacks Style Scores:

VGM: C

Value: D

Growth: B

Momentum: B

### Summary

Vulcan's third-quarter 2025 adjusted earnings and revenues topped the Zacks Consensus Estimate by 6% and 1.7%, with growing year over year by 27.9% and 14.4%, respectively. The robust performance was backed by incremental contributions from the aggregates-led business, alongside effective commercial and operational execution. The market's public infrastructure spending trends are favoring the company's business prospects in the near and long term. During the quarter, aggregates shipments grew 12.1% year over year to 64.7 million tons, with cash gross profit per ton improving 8.7% because of favorable pricing and operational efficiencies. However, the ongoing macro uncertainties, weather-related challenges and a weak residential market are concerning Vulcan. Shares of Vulcan have underperformed the industry in the past year.

### Data Overview

52 Week High-Low	\$311.74 - \$215.08
20 Day Average	869,858
Volume (sh)	
Market Cap	\$39.2 B
YTD Price Change	15.3%
Beta	1.06
Dividend / Div Yld	\$1.96 / 0.7%
Industry	<a href="#">Building Products - Concrete and Aggregates</a>
Zacks Industry Rank	Top 40% (97 out of 243)

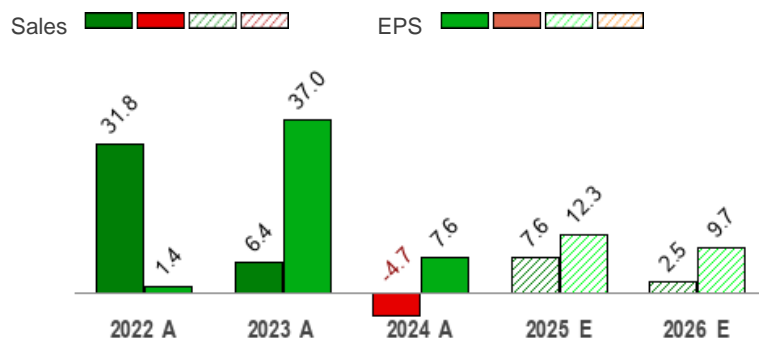
Last EPS Surprise	6.0%
Last Sales Surprise	1.7%
EPS F1 Est- 4 week change	0.2%
Expected Report Date	02/17/2026
Earnings ESP	0.8%

P/E TTM	35.1
P/E F1	34.5
PEG F1	3.1
P/S TTM	5.0

### Price, Consensus & Surprise<sup>(1)</sup>



### Sales and EPS Growth Rates (Y/Y %)<sup>(2)</sup>



### Sales Estimates (millions of \$)<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	1,679 E	2,161 E	2,340 E	2,000 E	8,180 E
2025	1,635 A	2,102 A	2,292 A	1,955 E	7,983 E
2024	1,546 A	2,014 A	2,004 A	1,854 A	7,418 A

### EPS Estimates<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	1.07 E	2.81 E	3.10 E	2.30 E	9.28 E
2025	1.00 A	2.45 A	2.84 A	2.17 E	8.46 E
2024	0.80 A	2.35 A	2.22 A	2.17 A	7.53 A

\*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 12/16/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 11/20/2025.

## Overview

Based in Birmingham, AL, Vulcan Materials Company operates primarily in the United States as the nation's largest supplier of construction aggregates (primarily crushed stone, sand and gravel) and a major producer of aggregates-intensive downstream products like asphalt mix and ready-mixed concrete.

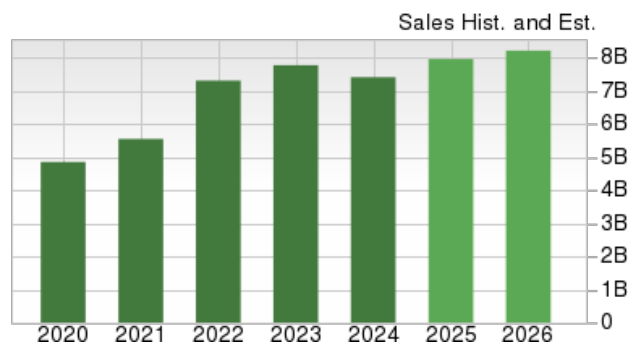
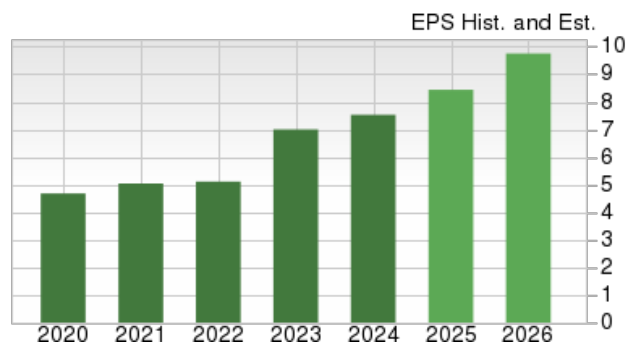
As of Dec. 31, 2024, it had 423 active aggregates facilities, 70 asphalt facilities and 74 concrete facilities.

The company has three operating segments, based on principal product lines: Aggregates, Concrete and Asphalt mix.

**Aggregates (74% of 2024 total revenues):** The segment produces and sells aggregates like crushed stone, sand and gravel and other aggregates. The segment mainly focuses on the U.S. markets. The end uses of Vulcan's aggregates include public construction (such as highways, walkways, airport runways, parking lots and railroads) as well as private residential (single-family houses, duplexes, apartment buildings and condominiums) and private non-residential (manufacturing, retail, offices, industrial and institutional) construction.

**Asphalt Mix (17%):** The Asphalt Mix segment produces and sells asphalt mix in Alabama, Arizona, California, New Mexico, Tennessee and Texas. Aggregates are a significant component in the asphalt mix, comprising approximately 95% of the weight of this product.

**Concrete (9%):** The Concrete segment deals with the production and sale of ready-mix concrete in California, Maryland, New Jersey, New York, Oklahoma, Pennsylvania, Texas, Virginia, the U.S. Virgin Islands, and Washington DC. This segment functions as a customer of the Aggregates segment, as aggregates are a major component in ready-mix concrete (comprising nearly 80% of the weight of this product).



As of 11/20/2025



As of 12/16/2025

## Reasons To Buy:

▲ **Strategic Initiatives Strengthens Prospects:** Vulcan remains focused on creating long-term value by compounding unit margins through two strategic disciplines: the Vulcan Way of Selling (VWS) (Commercial Excellence & Logistics Innovation) and the Vulcan Way of Operating (VWO) (Operational Excellence & Strategic Sourcing). VWS uses technology, innovation and analytics to win work and capture value. VWO is the combination of tools, processes and approaches used by Vulcan's teams to drive value in everyday operations. In the first nine months of 2025, the company reported a 19.8% year-over-year increase in adjusted EBITDA, with a 290-basis-point (bps) expansion in adjusted EBITDA margin. Strong pricing and operational execution across its footprint contributed to 12% year-over-year growth in aggregates cash gross profit per ton, reaching \$11.52 at the end of September 2025. During the same time frame, Vulcan's aggregate freight-adjusted unit cash cost of sales decreased 1% compared with the previous year. This improvement was driven by increased plant efficiencies, cost management and some timing benefits from delayed expenditures due to weather conditions.

Strong public construction activity, along with its strong aggregate reserve position, pricing power and bolt-on acquisitions, is encouraging.

For 2025, the company expects freight-adjusted aggregate prices to rise between 5% and 7%, supported by a stable pricing environment. Adjusted EBITDA is anticipated between \$2.35 billion and \$2.45 billion (indicating a 17% increase, considering the midpoint). A focus on the VWS and the VWO disciplines is expected to further strengthen the aggregates cash gross profit per ton and drive value creation for shareholders. Summing up, Vulcan believes that the efficient ensemble of its two-pronged strategy of enhancing its core and expanding its reach will mark its growth story in the market and position it well to overcome possible uncertainties. For 2025, our model expects adjusted EBITDA to be up year over year by 17.1% to \$2.41 billion, with adjusted EBITDA margin expanding 250 bps.

▲ **Rising Construction Activity:** Increasing public construction demand has been a boon to Vulcan for some time now. Leading indicators for highways and other infrastructure reflect strong tax revenues and increased funding from the Infrastructure Investment and Jobs Act (IIJA). According to the company, public construction activity remains robust across highways, bridges, airports, dams, roads, and other infrastructure projects, thanks to the substantial funding from the IIJA, the Bipartisan Infrastructure Bill. Generally, public sector spending is much more stable than private because public construction projects are less affected by general economic cycles. Although the residential construction activity remains weak, the robust trends across private non-residential construction seem encouraging. Incremental demand trends for data center activities are supporting Vulcan's revenue visibility, with several projects being actively considered, having a total value of more than \$35 billion. Regarding public non-residential activity, as of September 2025, the trailing 12-month highway contract awards have grown about 17% after being down a year ago across Vulcan's key markets.

Alongside external positive factors, the company's in-house efforts are also catalyzing the prospects. Through the Vulcan Way of Operating, the company remains focused on maximizing operational efficiencies by controlling operating costs amid an uncertain operating environment. During the first nine months of 2025, the freight-adjusted unit cash cost of sales for aggregates was 1% lower than the prior year, with the same being down 2% in the third quarter. The efficient utilization of the Vulcan Way of Operating tools enabled the company to ensure effective cost management and operating efficiencies, despite an inflationary environment. With more than 60% of the IIJA funding yet to be spent, the improvements in the public infrastructure demand are proving to be favorable for Vulcan, with accelerating bookings and growing backlogs moving to support volume growth into 2026. Moreover, amid these external and internal positive aspects, Vulcan expects to witness higher margins in 2026.

▲ **Acquisitions & Divestitures:** Since becoming a public company in 1956, Vulcan has followed a systematic inorganic strategy for expansion and has wrapped up various bolt-on acquisitions that have contributed significantly to its growth. Vulcan's strategy focuses on reinvesting in the business, pursuing growth through M&A and greenfield developments, and returning cash to shareholders through dividends. This approach aims to strengthen existing operations and expand the company's reach while ensuring consistent returns for shareholders. In the first nine months of 2025, the company did not engage in any acquisitions; however, it is actively seeking opportunities to expand its operations in the market.

In 2024, the company made five strategic bolt-on acquisitions for a total consideration of \$2.3 billion. It acquired the asphalt terminal operations in California, an aggregates operation in North Carolina, aggregates, asphalt mix and construction paving operations in Alabama, and asphalt mix and construction paving operations in Texas. In the fourth quarter of 2024, the company acquired Wake Stone Corporation, a pure-play aggregates supplier in the Carolinas. The company also completed the acquisition of Superior Ready-Mix Concrete, an integrated producer of aggregates, asphalt, and concrete in Southern California.

Apart from buyouts, the company focuses on divestitures to de-risk its business and concentrate more on its Aggregates business. In 2025, Vulcan divested non-strategic aggregates locations in rural West Texas with limited reserves, resulting in an immaterial gain. Year to date, the company has not engaged in any significant divestitures.

▲ **Stable Balance Sheet Position:** As of Sept. 30, 2025, the company had cash and cash equivalents of \$191.3 million, down from \$559.7 million at 2024-end. Long-term debt was \$4.36 billion at the end of the third quarter of 2025, down from \$4.91 billion at the end of 2024. Although the long-term debt position is still on the higher side despite the decline, its financial position is sufficient to meet the short-term debt obligations of \$0.4 million.

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## Reasons To Sell:

- ▼ **Uncertainty in Demand in Public Construction:** Dependency on the timing and amount of federal as well as local funding for infrastructure work for its business is a cause of concern. Vulcan's products are used in a variety of public infrastructure projects that are funded and financed by federal, state and local governments.

The company sells most of its aggregates and aggregates-intensive downstream products (such as asphalt mix and ready-mixed concrete) to the construction industry. Any untoward situation influencing the construction and housing sectors will impact the company's financials.

The Federal government's actions related to economic stimulus, taxation and borrowing limits can affect consumer confidence and spending levels, which, in turn, can hurt the economy and the housing market. Approximately 40-55% of its total Aggregates shipments have historically been used in publicly-funded constructions, such as highways, airports and government buildings, and a relatively small portion of the sales are made directly to federal, state, county or municipal governments/agencies. Therefore, reductions in state and federal funding can curtail publicly funded construction.

Meanwhile, high interest rates and affordability challenges continue to impact residential construction. Single-family starts and permits have been declining recently, while multifamily construction remains weak. In Vulcan's markets, demand for housing remains steady, but the timing of interest rate adjustments and affordability improvements will determine when residential construction bounces back from being subdued for a long time now.

- ▼ **Weather Woes Persist:** Vulcan is susceptible to bad weather conditions, including hurricanes, tornadoes and other weather events, as most of its products are used outdoors in the public or private construction industry. Also, the company's production and distribution facilities are located outdoors. Normally, the company generates the lowest sales and earnings in the first quarter of each year. Inclement weather affects both the company's ability to produce and distribute products and affects demand, as construction work can be hampered by weather.

In the first half of 2025, Vulcan's aggregates shipments were down 1.2% year over year, mainly because of unfavorable weather conditions, especially cold conditions during the start of 2025, followed by significant downpours witnessed in key Southeastern markets. For the fourth quarter of 2025, weather-related disruptions might impact Vulcan's performance, given that it is inevitable to take controlled measures.

- ▼ **Price Fluctuation of Resources:** The company uses large amounts of electricity, diesel fuel, liquid asphalt and other petroleum-based resources, subject to potential supply constraints and significant price fluctuation, which could affect operating results and profitability. The availability and pricing of these resources are subject to market forces. Variability in the supply and prices of these resources could affect the company's operating costs and the rising costs could erode profitability.

Furthermore, the company is evaluating the direct and indirect impacts of tariffs on its business. While some inflationary pressures from tariffs may affect operating costs, the company does not expect a material impact on earnings. Its proven business model has successfully handled various external disruptions in the past.

Severe weather influences on construction activity and price fluctuation of inputs are causes of concern.

## Last Earnings Report

### Vulcan's Q3 Earnings & Revenues Top, Adjusted EBITDA Margin Up Y/Y

Vulcan reported impressive third-quarter 2025 results, with adjusted earnings and revenues topping the Zacks Consensus Estimate and increasing year over year.

The quarterly performance of the company was driven by solid contributions from its aggregates-led business, alongside effective commercial and operational execution. The market's public infrastructure spending trends are favoring its business prospects, despite tariff-related uncertainties circling the economy. Moving forward, VMC remains optimistic about the demand backdrop across its end markets, with public construction and private nonresidential activities expected to remain strong in the upcoming terms.

### Vulcan's Q3 Earnings & Revenues

The quarter's adjusted earnings per share (EPS) of \$2.84 topped the Zacks Consensus Estimate of \$2.68 by 6%. Moreover, year over year, the reported value grew 27.9% from an adjusted EPS of \$2.22.

Total revenues of \$2.29 billion also surpassed the consensus mark of \$2.25 billion by 1.7% and grew 14.4% year over year.

### Vulcan's Segments in Detail

#### Aggregates

Revenues from the segment increased 14% to \$1.79 billion from the year-ago period. Aggregates shipments (volumes) grew 12.1% year over year to 64.7 million tons. Freight-adjusted average sales price rose to \$22.01 per ton from the prior-year level of \$21.27. Freight-adjusted revenues were up 15.9% from the prior-year quarter's level to \$1.42 billion.

Gross profit of \$612.1 million increased from the prior-year figure of \$498.5 million, with the gross margin expanding 250 basis points (bps) to 34.2%. Cash gross profit per ton improved 8.7% to \$11.84, driven by favorable pricing and operational efficiencies.

#### Asphalt and Concrete

Revenues in the Asphalt segment were \$416.1 million, up 9.2% year over year. The segment generated a gross profit of \$71 million compared with \$60.2 million a year ago. Volumes were up slightly to 4.3 million tons from 4.1 million tons a year ago, with the sales price improving 2.3% to \$82.7.

Revenues from the Concrete segment were up 36.2% year over year to \$237.5 million. Gross profit totaled \$14.1 million, up 116.9% from \$6.5 million in the year-ago period. Shipments grew to 1.2 million cubic yards from 0.9 million cubic yards on a year-over-year basis. Sales prices increased 2.9% to \$190.9 from \$185.61 in the prior-year quarter.

### Operating Highlights of Vulcan

Selling, administrative and general (SAG) expenses — as a percentage of total revenues — contracted 10 basis points (bps) to 6.3% from a year ago.

Adjusted EBITDA during the quarter increased year over year by 26.5% to \$735 million, with adjusted EBITDA margin expanding 310 bps year over year to 32.1%.

### VMC's Financials

As of Sept. 30, 2025, Vulcan's cash and cash equivalents were \$191.3 million, down from \$559.7 million at 2024-end. Long-term debt of \$4.36 billion was slightly down from \$4.91 billion at 2024-end. As of Sept. 30, total debt to trailing-12-month adjusted EBITDA was 1.9x, up from 1.7x as of last Sept. 30, 2024. As of the first nine months of 2025, net cash provided by operating activities was \$1.27 billion, up from \$969.5 million a year ago.

### Vulcan Updates 2025 Guidance

As unveiled earlier during the fourth-quarter earnings call, Vulcan expects double-digit year-over-year growth in the cash gross profit per ton compared with \$10.61 in 2024 for the Aggregates segment. Shipment growth is now expected to be around 3% (from a range of 3-5%) year over year. Freight-adjusted price improvement is projected to be between 5% and 7% (including more than 100 bps of negative mix impact from recent acquisitions). The freight-adjusted unit cash cost is expected to increase in the low to mid-single digits. The total Asphalt and Concrete segment's cash gross profit is expected to be about \$360 million compared with \$272 million in 2024.

Vulcan expects SAG expenses between \$550 million and \$560 million compared with \$531 million in 2024. Adjusted EBITDA for the full year is now projected to be between \$2.35 billion and \$2.45 billion (from \$2.35-\$2.55 billion expected earlier), which includes a \$150 million contribution from acquisitions. The estimated range compares with \$2.06 billion reported in 2024.

### FY Quarter Ending 12/31/2024

Earnings Reporting Date	Oct 30, 2025
Sales Surprise	1.67%
EPS Surprise	5.97%
Quarterly EPS	2.84
Annual EPS (TTM)	8.46

## Valuation

Vulcan Materials' shares are up 5% in the past six months and 1.1% in the trailing 12-month period. Stocks in the Zacks sub-industry are up 9.8%, but the Zacks Construction sector is down 3.1% in the past six months. Over the past year, the Zacks sub-industry has been up 2.9%, but the sector is down 17.8%.

The S&P 500 index is up 15.4% in the past six months and 13.5% in the past year.

The stock is currently trading at 29.43X forward 12-month earnings, which compares to 23.29X for the Zacks sub-industry, 18.48X for the Zacks sector, and 22.89X for the S&P 500 index.

Over the past five years, the stock has traded as high as 42.07X and as low as 19.63X, with a 5-year median of 28.89X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$301 price target reflects 31.16X forward 12-month earnings.

The table below shows the summary valuation data for VMC.

Valuation Multiples - VMC					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	29.43	23.29	18.48	22.89
	5-Year High	42.07	24.72	20.13	23.81
	5-Year Low	19.63	13.86	9.22	15.73
	5-Year Median	28.89	20.08	15.78	21.2
P/S F12M	Current	4.55	4.44	2.7	5.19
	5-Year High	5.09	4.66	3.28	5.52
	5-Year Low	2.46	2.24	1.61	3.84
	5-Year Median	3.99	3.33	2.34	5.06
EV/EBITDA TTM	Current	17.44	25.63	16.99	18.01
	5-Year High	22.2	67.07	25.31	22.58
	5-Year Low	13.68	N/A	10.76	13.97
	5-Year Median	17.5	22.61	17.71	18.08

As of 11/19/2025

Source: Zacks Investment Research



## Industry Analysis<sup>(1)</sup> Zacks Industry Rank: Top 40% (97 out of 243)



## Top Peers <sup>(1)</sup>

Company (Ticker)	Rec	Rank
Cementos Pacasmayo S... (CPAC)	Neutral	2
CRH PLC (CRH)	Neutral	3
Cemex S.A.B. de C.V. (CX)	Neutral	2
Martin Marietta Mate...(MLM)	Neutral	3
Eagle Materials Inc (EXP)	Underperform	5
Granite Construction...(GVA)	Underperform	5
Knife River Corporat...(KNF)	Underperform	4
Owens Corning Inc (OC)	Underperform	5

## Industry Comparison<sup>(1)</sup>

Industry: Building Products - Concrete And Aggregates

	VMC	X Industry	S&P 500	CRH	EXP	MLM
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Underperform	Neutral
Zacks Rank (Short Term)	3	-	-	3	5	3
VGM Score	C	-	-	C	B	D
Market Cap	39.20 B	3.62 B	39.20 B	85.30 B	7.15 B	38.23 B
# of Analysts	7	3.5	22	5	2	4
Dividend Yield	0.66%	0.49%	1.4%	0.87%	0.45%	0.52%
Value Score	D	-	-	D	D	D
Cash/Price	0.00	0.07	0.04	NA	0.00	0.00
EV/EBITDA	20.83	10.60	14.73	NA	10.60	13.02
PEG Ratio	3.15	1.84	2.24	2.06	NA	NA
Price/Book (P/B)	4.48	2.69	3.35	NA	4.65	3.93
Price/Cash Flow (P/CF)	22.77	10.88	15.24	NA	11.82	15.09
P/E (F1)	34.72	16.66	19.90	22.87	16.66	34.99
Price/Sales (P/S)	4.97	3.38	3.09	NA	3.11	5.76
Earnings Yield	2.84%	6.00%	5.01%	4.37%	6.00%	2.86%
Debt/Equity	0.50	0.16	0.57	NA	0.83	0.54
Cash Flow (\$/share)	13.03	2.06	8.99	NA	18.86	42.02
Growth Score	B	-	-	C	B	C
Hist. EPS Growth (3-5 yrs)	13.51%	13.34%	8.16%	NA	17.15%	13.16%
Proj. EPS Growth (F1/F0)	12.35%	18.15%	8.57%	3.15%	-4.02%	-44.09%
Curr. Cash Flow Growth	8.82%	0.92%	6.75%	NA	0.05%	49.93%
Hist. Cash Flow Growth (3-5 yrs)	11.44%	11.94%	7.43%	5.83%	12.45%	21.16%
Current Ratio	2.23	2.58	1.18	1.45	2.72	2.97
Debt/Capital	33.24%	13.63%	38.01%	37.83%	45.27%	35.21%
Net Margin	14.19%	13.27%	12.78%	9.30%	19.41%	17.34%
Return on Equity	13.47%	11.68%	17.00%	16.25%	30.13%	11.68%
Sales/Assets	0.47	0.52	0.53	0.69	0.70	0.37
Proj. Sales Growth (F1/F0)	7.60%	0.00%	5.77%	5.60%	2.20%	-6.50%
Momentum Score	B	-	-	B	B	C
Daily Price Chg	0.25%	0.00%	-0.16%	0.68%	-1.67%	0.90%
1 Week Price Chg	0.36%	0.18%	-0.44%	5.78%	2.09%	0.62%
4 Week Price Chg	5.93%	-1.36%	2.16%	16.50%	12.03%	7.44%
12 Week Price Chg	-0.74%	-1.56%	1.83%	10.93%	-2.26%	2.27%
52 Week Price Chg	7.10%	7.10%	12.22%	29.59%	-16.80%	15.82%
20 Day Average Volume	869,858	17,605	2,744,252	6,551,047	351,852	381,049
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	0.16%	0.00%	0.00%	-0.03%	0.00%	0.00%
(F1) EPS Est 12 week change	-0.01%	-0.01%	0.69%	-1.04%	-7.24%	-4.26%
(Q1) EPS Est Mthly Chg	-0.92%	-0.46%	0.00%	0.00%	0.00%	-1.38%

## Analyst Earnings Model<sup>(2)</sup>

### Vulcan Materials Company (VMC)

In \$MM, except per share data

	2022A	2023A	2024A	2025 E					
	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE
FY Ends December 31st	Dec-22	Dec-23	Dec-24	31-Mar-25	30-Jun-25	30-Sep-25	31-Dec-25	Dec-25	31-Mar-26
<b>Income Statement</b>									
Total Revenues (Excl. Freight & Delivery Revenues)	\$6,354.9	\$6,778.5	\$6,429.5	\$1,414.8	\$1,842.2	\$2,008.2	\$1,694.8	\$6,960.0	\$1,453.3
Freight & Delivery Revenues	\$960.3	\$1,003.4	\$988.2	\$219.8	\$260.2	\$283.3	\$259.9	\$1,023.2	\$225.8
<b>Total Revenue</b>	<b>\$7,315.2</b>	<b>\$7,781.9</b>	<b>\$7,417.7</b>	<b>\$1,634.6</b>	<b>\$2,102.4</b>	<b>\$2,291.5</b>	<b>\$1,954.7</b>	<b>\$7,983.2</b>	<b>\$1,679.0</b>
Cost of Revenue	\$5,757.5	\$5,833.4	\$5,418.1	\$1,269.3	\$1,477.2	\$1,594.3	\$1,402.1	\$5,742.9	\$1,298.0
<b>Gross Profit</b>	<b>\$1,557.7</b>	<b>\$1,948.5</b>	<b>\$1,999.6</b>	<b>\$365.3</b>	<b>\$625.2</b>	<b>\$697.2</b>	<b>\$552.7</b>	<b>\$2,240.4</b>	<b>\$381.1</b>
Selling, Administrative and General	\$515.1	\$542.8	\$531.1	\$138.3	\$144.5	\$145.3	\$138.4	\$566.5	\$140.9
Gain on Sale of PP&E and Business, net	\$10.7	\$76.4	\$52.3	\$7.4	\$1.2	\$0.6	\$25.0	\$34.2	\$7.6
<b>Adjusted EBITDA</b>	<b>\$1,625.6</b>	<b>\$2,011.3</b>	<b>\$2,057.2</b>	<b>\$410.9</b>	<b>\$659.5</b>	<b>\$735.2</b>	<b>\$603.3</b>	<b>\$2,408.9</b>	<b>\$427.3</b>
<b>EBITDA, GAAP</b>	<b>\$1,517.9</b>	<b>\$2,025.4</b>	<b>\$1,963.2</b>	<b>\$408.4</b>	<b>\$656.1</b>	<b>\$733.5</b>	<b>\$600.9</b>	<b>\$2,398.9</b>	<b>\$424.9</b>
Depreciation, Depletion, Accretion and Amortization	\$587.5	\$617.0	\$632.2	\$186.4	\$185.5	\$191.4	\$186.4	\$749.7	\$188.5
Loss on Impairments	\$67.9	\$28.3	\$86.6	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Other Operating Expense (Income)	\$34.0	\$26.4	\$69.7	\$8.0	\$10.9	\$9.3	\$9.2	\$37.4	\$7.9
<b>Total Operating Expenses</b>	<b>\$606.3</b>	<b>\$521.1</b>	<b>\$635.1</b>	<b>\$138.9</b>	<b>\$154.2</b>	<b>\$154.0</b>	<b>\$122.7</b>	<b>\$569.8</b>	<b>\$141.2</b>
<b>Operating Income, Adjusted</b>	<b>\$1,038.1</b>	<b>\$1,394.3</b>	<b>\$1,425.0</b>	<b>\$224.5</b>	<b>\$474.0</b>	<b>\$543.8</b>	<b>\$416.9</b>	<b>\$1,659.2</b>	<b>\$238.8</b>
<b>Operating Income, GAAP</b>	<b>\$951.4</b>	<b>\$1,427.4</b>	<b>\$1,364.5</b>	<b>\$226.4</b>	<b>\$471.0</b>	<b>\$543.2</b>	<b>\$430.0</b>	<b>\$1,670.6</b>	<b>\$239.9</b>
Interest Expense, net	\$168.4	\$179.6	\$170.3	\$59.7	\$59.2	\$55.3	\$55.3	\$229.5	\$59.2
Other Nonoperating Income (Expenses), Net	\$5.1	(\$2.7)	(\$22.1)	(\$2.6)	\$2.4	\$0.7	(\$10.4)	(\$9.9)	(\$2.3)
<b>Pre-Tax Income</b>	<b>\$788.1</b>	<b>\$1,245.1</b>	<b>\$1,172.1</b>	<b>\$164.1</b>	<b>\$414.2</b>	<b>\$488.6</b>	<b>\$364.3</b>	<b>\$1,431.2</b>	<b>\$178.4</b>
Income Tax	\$193.0	\$299.4	\$251.4	\$33.8	\$91.3	\$112.4	\$78.3	\$315.8	\$38.4
Tax Rate	24.5%	24.0%	21.4%	20.6%	22.0%	23.0%	21.5%	22.1%	21.5%
<b>Net Income From Continuing Operations, Adjusted</b>	<b>\$682.7</b>	<b>\$935.9</b>	<b>\$1,003.1</b>	<b>\$133.0</b>	<b>\$325.6</b>	<b>\$377.4</b>	<b>\$287.9</b>	<b>\$1,123.9</b>	<b>\$141.9</b>
<b>Net Income From Continuing Operations, GAAP</b>	<b>\$595.1</b>	<b>\$945.7</b>	<b>\$920.7</b>	<b>\$130.3</b>	<b>\$322.9</b>	<b>\$376.2</b>	<b>\$286.0</b>	<b>\$1,115.4</b>	<b>\$140.0</b>
Net Income From Discontinued Operations	(\$18.6)	(\$10.8)	(\$7.6)	(\$0.9)	(\$2.1)	(\$1.2)	(\$3.8)	(\$8.0)	(\$0.9)
Non-Controlling Interest	(\$0.9)	(\$1.7)	(\$1.2)	(\$0.5)	\$0.1	(\$0.1)	(\$0.1)	(\$0.6)	(\$0.1)
<b>Net Income, GAAP</b>	<b>\$575.6</b>	<b>\$933.2</b>	<b>\$911.9</b>	<b>\$128.9</b>	<b>\$320.9</b>	<b>\$374.9</b>	<b>\$282.0</b>	<b>\$1,106.7</b>	<b>\$139.1</b>
Diluted Shares Outstanding	133.6	133.7	133.1	133.0	132.9	132.9	132.9	132.9	132.9
<b>Diluted EPS From Continuing Operations, Adjusted</b>	<b>\$5.11</b>	<b>\$7.00</b>	<b>\$7.53</b>	<b>\$1.00</b>	<b>\$2.45</b>	<b>\$2.84</b>	<b>\$2.17</b>	<b>\$8.46</b>	<b>\$1.07</b>
<b>Diluted EPS From Continuing Operations, GAAP</b>	<b>\$4.45</b>	<b>\$7.06</b>	<b>\$6.91</b>	<b>\$0.98</b>	<b>\$2.43</b>	<b>\$2.83</b>	<b>\$2.15</b>	<b>\$8.39</b>	<b>\$1.05</b>
<b>Diluted EPS, GAAP</b>	<b>\$4.31</b>	<b>\$6.98</b>	<b>\$6.85</b>	<b>\$0.97</b>	<b>\$2.42</b>	<b>\$2.82</b>	<b>\$2.12</b>	<b>\$8.33</b>	<b>\$1.05</b>
Dividend per Share	\$1.60	\$1.72	\$1.84	\$0.49	\$0.49	\$0.49	\$0.49	\$1.96	\$0.52



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## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	<b>D</b>
Growth Score	<b>B</b>
Momentum Score	<b>B</b>
VGM Score	<b>C</b>

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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