

The TJX Companies (TJX)

\$153.84 (Stock Price as of 01/05/2026)

Price Target (6-12 Months): **\$167.00**

Long Term: 6-12 Months

Zacks Recommendation:

Neutral

(Since: 11/29/22)

Prior Recommendation: Outperform

Short Term: 1-3 Months

Zacks Rank: (1-5)

3-Hold

Zacks Style Scores:

VGM: D

Value: D

Growth: D

Momentum: C

Summary

The TJX Companies has been benefiting from its focus on delivering an exceptional shopping experience and unmatched value to customers every day. A key indicator of its business strength is the consistent increase in customer transactions, which drove a solid comparable store sales increase of 5% in the third quarter of fiscal 2026. This steady growth highlights the company's successful strategy and positions it for long-term sustainability, focused on transaction-led demand. However, rising store wages and payroll costs, along with tariff-related uncertainties, remain notable near-term headwinds that could pressure margins. Despite these headwinds, the company raised full-year fiscal 2026 guidance that reflects confidence in demand durability, favorable buying conditions and sustained cash flow generation.

Price, Consensus & Surprise⁽¹⁾



Data Overview

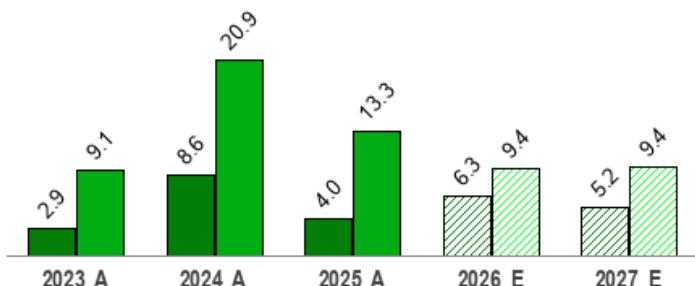
52 Week High-Low	\$157.83 - \$112.10
20 Day Average Volume (sh)	3,848,861
Market Cap	\$170.8 B
YTD Price Change	0.2%
Beta	0.75
Dividend / Div Yld	\$1.70 / 1.1%
Industry	Retail - Discount Stores
Zacks Industry Rank	Top 32% (79 out of 244)

Last EPS Surprise	4.9%
Last Sales Surprise	1.6%
EPS F1 Est- 4 week change	0.0%
Expected Report Date	02/25/2026
Earnings ESP	0.0%

P/E TTM	34.0
P/E F1	33.0
PEG F1	3.5
P/S TTM	2.9

Sales and EPS Growth Rates (Y/Y %)⁽¹⁾

Sales  EPS 



Sales Estimates (millions of \$)⁽¹⁾

	Q1	Q2	Q3	Q4	Annual*
2027					63,073 E
2026	13,111 A	14,401 A	15,117 A	17,301 E	59,932 E
2025	12,479 A	13,468 A	14,063 A	16,350 A	56,360 A

EPS Estimates⁽¹⁾

	Q1	Q2	Q3	Q4	Annual*
2027	1.00 E	1.21 E	1.41 E	1.54 E	5.10 E
2026	0.92 A	1.10 A	1.28 A	1.37 E	4.66 E
2025	0.93 A	0.96 A	1.14 A	1.23 A	4.26 A

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, including the Zacks Consensus EPS and sales estimates, is as of 01/05/2026.

(2) The report's text and the price target are as of 12/26/2025.

Overview

Based in Framingham, MA, The TJX Companies, Inc. is a leading off-price retailer of apparel and home fashions in the U.S. and worldwide. The company's broad range of assortments at varying prices helps it to reach out to a broad range of consumers. In addition to these, The TJX Companies tries to attract consumers through rapid turn of inventories. As of Nov. 1, 2025, the company operated a total of over 5,191 stores across the United States, Canada, the United Kingdom, Europe and Australia.

The company has been able to distinguish itself from traditional retailers on the grounds of opportunistic buying strategies and flexible business model. In fact, The TJX Companies' low-cost structure sets it apart from other traditional retailers. In order to maintain control on costs, the company engages in the promotion of retail banners, rather than specific brands. The company's distribution network is also designed in a manner such that helps curtailing costs. Moreover, the company emphasizes on creating strong relations with vendors across different countries, in order leverage buying power.

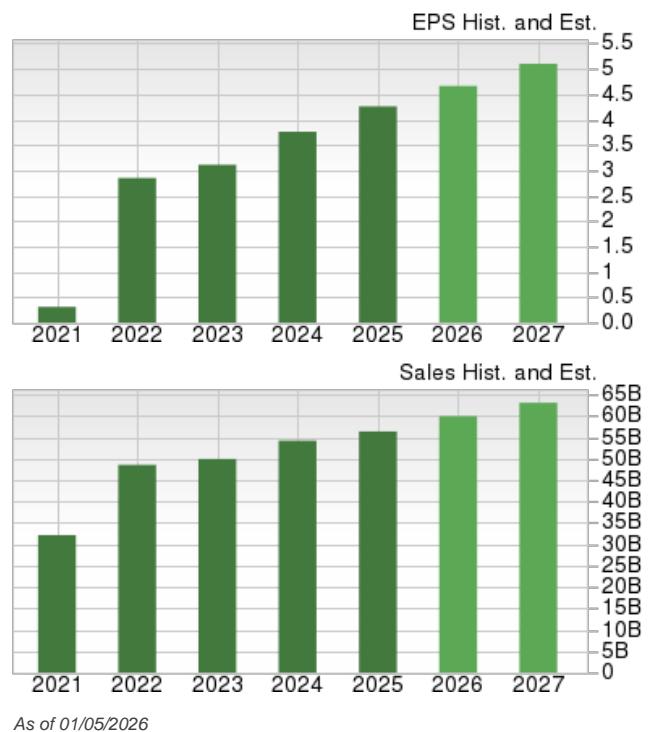
The TJX Companies operates through four business segments:

In the U.S., it operates through two segments, namely, Marmaxx (through stores under the names of T.J. Maxx and Marshalls) and HomeGoods.

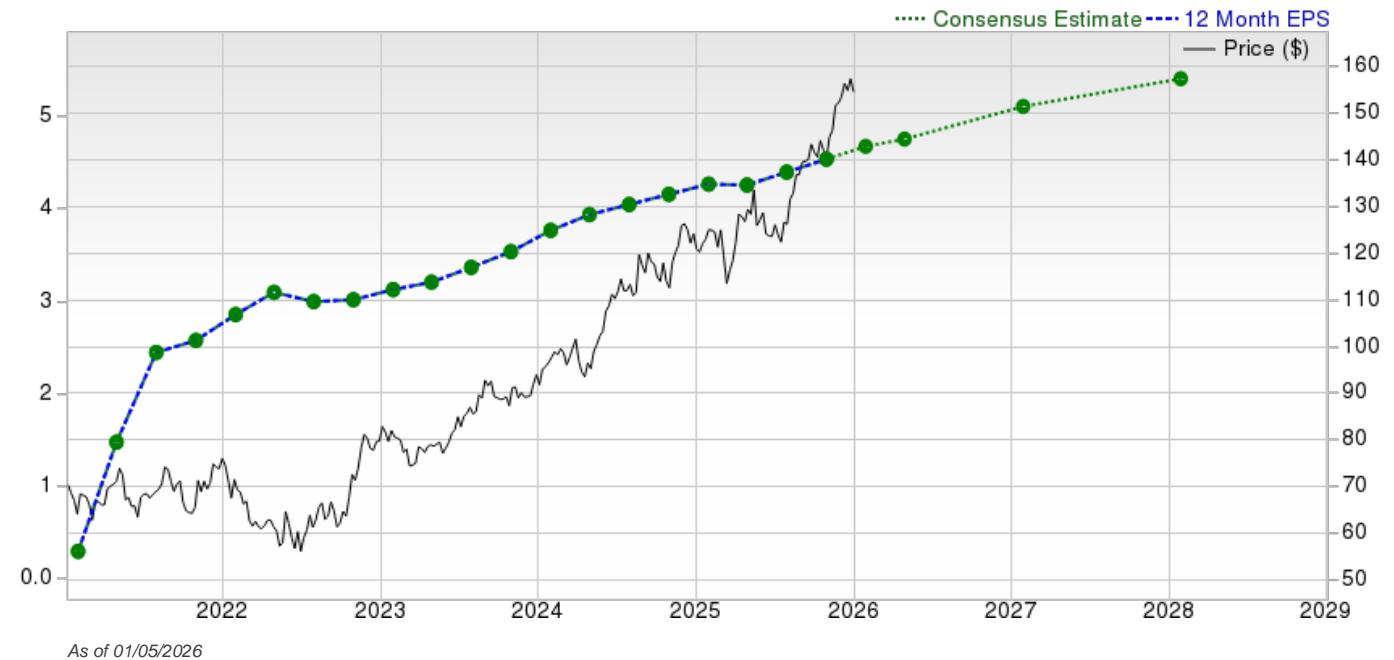
Marmaxx divisions (59.8% of Q3 fiscal 26 Sales) sell family apparel (including footwear and accessories), home fashions (including home basics, accent furniture, lamps, rugs, wall décor, decorative accessories and giftware) and other merchandise.

HomeGoods (16.8% of Q3 fiscal 26 Sales) chain offers home basics, giftware, accent furniture, lamps, rugs, wall décor and decorative accessories from around the world, seasonal and other merchandise.

In Canada, it operates through TJX Canada (9.9% of Q3 fiscal 26 Sales) through stores under the names of Winners, Marshalls and HomeSense and in Europe, it operates through TJX International (13.6% of Q3 fiscal 26 Sales) through stores under the names of T.K. Maxx and HomeSense.



As of 01/05/2026



Reasons To Buy:

▲ **Key Drivers in Place:** The TJX Companies is benefiting from its focus on delivering an exceptional shopping experience and unmatched value to customers every day. A key indicator of its business strength is the consistent increase in customer transactions, which is driving consistent comp store sales. The company's off-price model, compelling brand values and treasure-hunt shopping experience continue to drive long-term success. Management highlighted that all divisions, both in the United States and internationally, achieved growth in comparable sales and customer traffic, reinforcing the company's strong value proposition. As a result, the company's net sales came in at \$15.1 billion, representing an increase of 7% year over year in the third quarter of fiscal 2026. The TJX Companies witnessed a 5% jump in consolidated comparable store sales. This growth was primarily driven by elevated average basket and higher customer transactions. Comparable store sales rose 6% at Marmaxx (United States), 5% at HomeGoods (United States), 8% at TJX Canada and 3% at TJX International (Europe & Australia). Comparable sales increased across both apparel and home businesses. This steady growth highlights TJX's successful strategy and positions the company for long-term sustainability, focusing on customer transactions.

The TJX Companies' off-price business model, along with its strategic store locations and impressive demand for products, is likely to aid its performance.

▲ **Road Ahead Looks Promising:** For fiscal 2026, The TJX Companies now expects consolidated comparable store sales to increase 4%, up from its earlier expectation of 3% growth. Consolidated sales are projected in the range of \$59.7 billion to \$59.9 billion, compared with the prior outlook of \$59.3-\$59.6 billion, reflecting the flow-through of stronger-than-planned third-quarter performance. Earnings per share for fiscal 2026 are now forecasted between \$4.63 and \$4.66, representing a 9% year-over-year increase from \$4.26 in fiscal 2025 and an improvement from the previous guidance of \$4.52-\$4.57. The company also raised its full-year gross margin outlook to 30.9%, up 30 basis points from last year's 30.6%. For the fourth quarter of fiscal 2026, management expects consolidated comparable store sales growth of 2-3%, with consolidated sales projected at \$17.1-\$17.3 billion. Gross margin is expected to be in the range of 30.5-30.6%, flat to up 10 basis points year over year, while SG&A expenses are projected at approximately 18.9% of sales, about 30 basis points favorable versus last year. Fourth-quarter earnings per share are expected between \$1.33 and \$1.36, implying 8-11% year-over-year growth compared with \$1.23 in the prior-year period.

▲ **Broad Reach Supports Growth:** The TJX Companies reinforces its position as a leading value retailer by delivering a strong value proposition that combines brand, fashion, quality and price, earning consistent recognition across global markets. Its broad customer reach, spanning diverse income levels and age groups, is supported by a curated mix of brands that drive steady traffic. Backed by a flexible, global buying and supply-chain model and a unique treasure-hunt shopping experience, it remains well-equipped to adapt to changing consumer preferences and capture market share in both stable and challenging economic conditions. The TJX Companies has been benefiting from its solid store and e-commerce growth efforts. It has been rapidly expanding its footprint in the United States, Europe, Canada and Australia. During the third quarter of fiscal 2026, the company added 57 stores, ending the quarter with 5,191 stores, alongside a 1% sequential increase in total selling square footage. Further, with an increasing number of consumers resorting to online shopping, The TJX Companies has undertaken several initiatives to boost online sales and strengthen its e-commerce business. In addition, inventory levels remain healthy, positioning the company to capitalize on favorable buying conditions. Total inventory ended the fiscal third quarter at \$9.4 billion. Consolidated inventories on a per-store basis as of Nov. 1, 2025, including distribution centers but excluding inventory in transit and e-commerce, were up 8% year over year on both a reported and constant-currency basis. Management noted that this inventory build reflects strong and favorable buying opportunities during the third quarter. This robust inventory pipeline ensures a consistent flow of fresh merchandise to stores and online, enhancing customer satisfaction and driving continued traffic.

▲ **Shareholder-Friendly Moves:** The TJX Companies remains committed to delivering value to its shareholders through strategic buybacks and dividend increases. During the third quarter of fiscal 2026, the company returned \$1.1 billion to its shareholders. The TJX Companies repurchased 4.2 million shares. It paid out \$472 million in dividends in the same quarter. For the first nine months of fiscal 2026, total shareholder returns amounted to \$3.1 billion, reflecting \$1.7 billion in share repurchases and \$1.4 billion in dividend payments. Looking ahead, the company expects to repurchase approximately \$2.5 billion of TJX stock during the fiscal year ending Jan. 31, 2026. These moves reflect TJX's strong financial position and commitment to long-term shareholder returns.

Reasons To Sell:

▼ **High Costs:** The TJX Companies has been dealing with the adverse impacts of the high expenses. In the third quarter of fiscal 2026, selling, general and administrative (SG&A) expenses rose to 20.1% of sales, representing a 60-basis point increase year over year from 19.5%. The increase was primarily driven by higher store wage and payroll costs, alongside elevated incentive compensation accruals following stronger-than-expected performance and a discretionary contribution to the TJX Foundation. Management also revised its full-year fiscal 2026 SG&A outlook to 19.5%, reflecting a 10 basis point deterioration versus last year and modestly worse than the prior expectation of 19.4%. The combination of these rising expenses and pressured margins could limit the company's ability to maintain strong profitability moving forward.

▼ **Tariff Impacts:** A key near-term risk is the impact of tariffs on direct and indirect imports into the United States from China and other countries. While mitigation strategies are in place, such as pricing adjustments and sourcing shifts, tariff-related costs could erode profitability even if topline growth holds steady. Importantly, TJX's fourth-quarter and full-year fiscal 2026 guidance explicitly assumes that the current level of U.S. import tariffs as of Nov. 19, 2025, will remain in place for the remainder of the fiscal year.

▼ **Competitive Pressure:** The TJX Companies operates in the highly competitive retail apparel and home fashion industry. The company faces stiff competition from local, regional, national, and international department stores, specialty stores, off-price stores, discount stores, warehouse stores, and outlet stores, contingent on location, price, and quality of merchandise, in-stock consistency, merchandise assortments, and customer service. Some of the competitors boast superior financial, distribution and marketing resources. We believe that unhealthy price competition to gain market share and attract footfall might weigh on the company's profit margins.

The TJX Companies has been witnessing incremental store wage and payroll costs. Rising costs remain a hurdle in fiscal 2026.

Last Earnings Report

TJX Q3 Earnings and Sales Beat Estimates, Fiscal 2026 Guidance Raised

The TJX Companies posted third-quarter fiscal 2026 results, wherein the top and bottom lines beat the Zacks Consensus Estimate. Both metrics also increased from the year-ago quarter.

TJX's Quarterly Metrics: Key Insights

The TJX Companies' earnings per share (EPS) were \$1.28, up 12% from the year-ago quarter. The metric also exceeded the Zacks Consensus Estimate of \$1.22 per share.

Net sales came in at \$15.1 billion, registering an increase of 7% year over year and surpassing the Zacks Consensus Estimate of \$14.9 billion.

In the Marmaxx (the United States) division, the company's net sales were \$9,037 million, up 7% year over year. Net sales amounted to \$2,539 million, up 8% year over year, in the HomeGoods (the United States) division. TJX Canada's net sales were \$1,492 million, up 8% from the figure reported in the year-ago period. TJX International's (Europe & Australia) net sales were \$2,049 million, up 9% year over year.

The company witnessed a 5% jump in consolidated comparable store sales, supported by strong performance in every division. Comparable store sales rose 6% at Marmaxx (the United States), 5% at HomeGoods (the United States), 8% at TJX Canada and 3% at TJX International (Europe & Australia).

The TJX Companies' pretax profit margin was 12.7%, up 0.4 percentage points from the year-ago quarter's level. The gross profit margin was 32.6%, up 1.0 percentage points year over year, mainly driven by an elevated merchandise margin and expense leverage on strong sales growth.

The company's selling, general and administrative costs, as a percent of sales, were 20.1%, a 0.6 percentage point increase. The increase was attributed to higher store wages and payroll costs, a contribution to the TJX Foundation, and elevated incentive compensation accruals.

TJX's Financial Health Snapshot

During third-quarter fiscal 2026, the company's store count increased 57, ending the quarter with 5,191 stores.

The TJX Companies ended the quarter with cash and cash equivalents of \$4.6 billion, long-term debt of \$1.9 billion and shareholders' equity of \$9.4 billion. It generated an operating cash flow of \$3.7 billion during the first nine months of fiscal 2026.

During the quarter, the company returned \$1.1 billion to its shareholders. The TJX Companies repurchased 4.2 million shares. It paid out \$472 million in dividends in the same quarter. In February 2025, management approved a new stock repurchase program, authorizing up to an additional \$2.5 billion in share buybacks. As of Nov. 1, 2025, TJX had approximately \$1.9 billion remaining under this stock repurchase authorization.

Consolidated inventories (on a per-store basis) as of Nov. 1, 2025, increased 8% year over year on a reported and constant currency basis, reflecting strong buying opportunities and robust marketplace availability. Management noted that this positions the company well to offer a diverse mix of assortments and gifts for the holiday season.

What to Expect From TJX Moving Forward?

For fiscal 2026, The TJX Companies now expects consolidated comparable store sales growth of 4%, up from the previously estimated 3% rise. The company also raised its pretax profit margin outlook to 11.6% compared with the prior range of 11.4% to 11.5%, and now anticipates earnings per share of \$4.63 to \$4.66, above from the earlier forecast of \$4.52 to \$4.57.

For the fourth quarter of fiscal 2026, management expects consolidated comparable store sales to grow 2-3%. The company projects a pretax profit margin between 11.7% and 11.8%. The quarterly EPS is expected in the range of \$1.33-\$1.36.

The TJX Companies' fourth-quarter and fiscal 2026 guidance assumes that existing U.S. tariffs on imports into the United States, as of Nov. 19, 2025, will stay in place through the rest of the fiscal year.

FY Quarter Ending	1/31/2025
Earnings Reporting Date	Nov 19, 2025
Sales Surprise	1.58%
EPS Surprise	4.92%
Quarterly EPS	1.28
Annual EPS (TTM)	4.53

Recent News

The TJX Companies Announces Dividend - Dec. 10, 2025

The TJX Companies declared a quarterly dividend of 42.5 cents per share, payable March 5, for its shareholders on record as of Feb. 12, 2026.

Valuation

The TJX Companies' shares are up 29.5% in the past six-month period and 27.4% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Retail-Wholesale sector are up 3.8% and 5.6%, respectively, in the past six-month period. Over the past year, the Zacks sub-industry and the sector are up 3.4% and 5.2%, respectively.

The S&P 500 index is up 16.3% in the past six-month period and 18.4% in the past year.

The stock is currently trading at 2.79X forward 12-month sales, which compares to 1.68X for the Zacks sub-industry, 1.63X for the Zacks sector and 5.31X for the S&P 500 index.

Over the past five years, the stock has traded as high as 2.79X and as low as 1.20X, with a 5-year median of 1.85X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$167 price target reflects 2.96X forward 12-month sales.

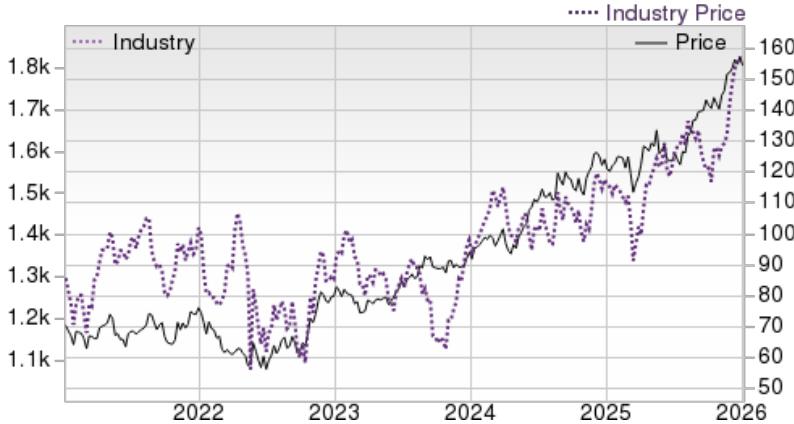
The table below shows summary valuation data for TJX

Valuation Multiples - TJX					
		Stock	Sub-Industry	Sector	S&P 500
P/S F12M	Current	2.79	1.68	1.63	5.31
	5-Year High	2.79	1.88	2.05	5.5
	5-Year Low	1.2	1.28	1.2	3.82
	5-Year Median	1.85	1.61	1.54	5.04
P/B TTM	Current	18.66	14.35	4.97	8.6
	5-Year High	18.66	16.57	11.1	9.15
	5-Year Low	11.52	11.45	4.7	6.59
	5-Year Median	14.98	14.12	6.12	8.04
EV/EBITDA TTM	Current	21.05	24.2	13.3	18.84
	5-Year High	44.98	31.23	26.92	22.37
	5-Year Low	9.7	15.88	11.23	13.85
	5-Year Median	16	23.18	14.41	17.94

As of 12/24/2025

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Top 32% (79 out of 244)



Top Peers⁽¹⁾

Company (Ticker)	Rec	Rank
Costco Wholesale Corp... (COST)	Outperform	3
Dollar General Corp... (DG)	Outperform	3
Burlington Stores, Inc. (BURL)	Neutral	3
Dollar Tree, Inc. (DLTR)	Neutral	3
The Kroger Co. (KR)	Neutral	3
Ross Stores, Inc. (ROST)	Neutral	2
Target Corporation (TGT)	Neutral	3
Walmart Inc. (WMT)	Neutral	3

Industry Comparison⁽¹⁾ Industry: Retail - Discount Stores

	TJX	X Industry	S&P 500	DG	DLTR	ROST
Zacks Recommendation (Long Term)	Neutral	-	-	Outperform	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	3	3	2
VGM Score	D	-	-	A	B	D
Market Cap	170.83 B	30.58 B	39.40 B	30.58 B	25.57 B	60.38 B
# of Analysts	5	7	22	23	9	6
Dividend Yield	1.11%	0.59%	1.39%	1.70%	0.00%	0.87%
Value Score	D	-	-	B	C	D
Cash/Price	0.03	0.04	0.04	0.04	0.02	0.07
EV/EBITDA	22.15	16.15	14.79	12.83	13.58	18.91
PEG Ratio	3.52	3.45	2.04	2.53	1.89	4.11
Price/Book (P/B)	18.25	8.92	3.38	3.74	7.57	10.26
Price/Cash Flow (P/CF)	28.12	19.44	15.41	13.43	16.97	24.27
P/E (F1)	33.12	28.93	18.79	21.48	22.46	28.93
Price/Sales (P/S)	2.90	1.37	3.12	0.73	1.35	2.74
Earnings Yield	3.03%	3.46%	5.32%	4.66%	4.45%	3.46%
Debt/Equity	0.20	0.41	0.57	0.63	0.70	0.17
Cash Flow (\$/share)	5.47	7.69	8.98	10.35	7.57	7.69
Growth Score	D	-	-	A	A	C
Hist. EPS Growth (3-5 yrs)	33.35%	10.69%	8.24%	-13.47%	-3.84%	21.21%
Proj. EPS Growth (F1/F0)	9.39%	11.41%	9.18%	9.29%	12.16%	2.06%
Curr. Cash Flow Growth	12.20%	10.62%	7.00%	-9.36%	-3.86%	10.62%
Hist. Cash Flow Growth (3-5 yrs)	7.60%	4.58%	7.49%	0.30%	-4.96%	4.83%
Current Ratio	1.09	1.13	1.19	1.17	0.96	1.52
Debt/Capital	16.65%	27.56%	38.14%	38.48%	41.23%	14.74%
Net Margin	8.68%	3.31%	12.77%	3.03%	-15.40%	9.47%
Return on Equity	58.30%	29.79%	17.03%	18.59%	30.23%	36.75%
Sales/Assets	1.79	1.64	0.53	1.34	1.19	1.49
Proj. Sales Growth (F1/F0)	6.30%	5.55%	5.29%	4.80%	-37.00%	6.30%
Momentum Score	C	-	-	C	D	F
Daily Price Chg	-0.29%	1.58%	0.64%	1.54%	0.68%	2.16%
1 Week Price Chg	-1.80%	0.00%	-0.05%	-0.74%	3.03%	0.88%
4 Week Price Chg	0.08%	4.76%	0.81%	11.80%	6.85%	4.76%
12 Week Price Chg	8.81%	9.74%	3.72%	36.38%	38.86%	20.62%
52 Week Price Chg	27.27%	20.48%	15.51%	83.16%	67.82%	20.48%
20 Day Average Volume	3,848,861	2,528,098	2,399,304	3,139,742	2,528,098	2,167,406
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	0.00%	0.00%	0.00%	0.04%	0.35%	0.00%
(F1) EPS Est 12 week change	0.57%	2.49%	0.44%	5.63%	3.70%	4.32%
(Q1) EPS Est Mthly Chg	0.00%	0.00%	0.00%	0.89%	1.20%	0.00%

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	D
Growth Score	D
Momentum Score	C
VGM Score	D

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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