

Prosperity Bancshares (PB)

\$72.51 (Stock Price as of 01/09/2026)

Price Target (6-12 Months): **\$75.00**

Long Term: 6-12 Months | **Zacks Recommendation:** **Neutral**
(Since: 08/07/23)
Prior Recommendation: Underperform

Short Term: 1-3 Months | **Zacks Rank:** (1-5) **3-Hold**
Zacks Style Scores: VGM: C
Value: B | Growth: D | Momentum: C

Summary

Prosperity Bancshares' stock has outperformed the industry in the past three months. Opportunistic acquisitions, robust loan demand, a favorable deposit mix and efforts to enhance fee income are likely to support top-line expansion. We project net interest income (NII) and non-interest income to witness a CAGR of 9.3% and 5.8%, respectively, by 2027. Also, asset repricing and declining rates are likely to drive margin expansion. We expect net interest margin (NIM) to keep rising through 2027. However, elevated operating expenses are expected to hamper bottom-line growth. We estimate total non-interest expenses to see a CAGR of 1.6% by 2027. Relatively higher mortgage rates will likely keep its mortgage banking prospects subdued. Also, deteriorating asset quality is a concern. We expect net charge-offs (NCOs) to record a CAGR of 66.5% by 2027.

Data Overview

52 Week High-Low	\$82.75 - \$61.07
20 Day Average Volume (sh)	719,541
Market Cap	\$6.8 B
YTD Price Change	4.1%
Beta	0.68
Dividend / Div Yld	\$2.40 / 3.3%
Industry	Banks - Southwest
Zacks Industry Rank	Top 29% (70 out of 244)

Last EPS Surprise	0.0%
Last Sales Surprise	-0.6%
EPS F1 Est- 4 week change	-0.1%
Expected Report Date	01/28/2026
Earnings ESP	0.0%

P/E TTM	12.8
P/E F1	12.8
PEG F1	1.4
P/S TTM	3.9

Price, Consensus & Surprise⁽¹⁾



Sales and EPS Growth Rates (Y/Y %)⁽²⁾



Sales Estimates (millions of \$)⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	341 E	365 E	371 E	377 E	1,454 E
2025	307 A	311 A	315 A	321 E	1,253 E
2024	277 A	305 A	303 A	308 A	1,192 A

EPS Estimates⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	1.37 E	1.52 E	1.56 E	1.65 E	6.09 E
2025	1.37 A	1.42 A	1.45 A	1.42 E	5.66 E
2024	1.18 A	1.22 A	1.34 A	1.37 A	5.11 A

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 01/09/2026.

(2) The report's text, the analyst-provided estimates, and the price target are as of 12/22/2025.

Overview

Houston, TX-based Prosperity Bancshares, Inc. was formed in 1983 as a vehicle to acquire the former Allied Bank in Edna, TX, which was chartered in 1949 as The First National Bank of Edna and is presently known as Prosperity Bank. The financial holding company, pursuant to the Gramm-Leach-Bliley Act, derives all of its revenues and income from its bank subsidiary, Prosperity Bank.

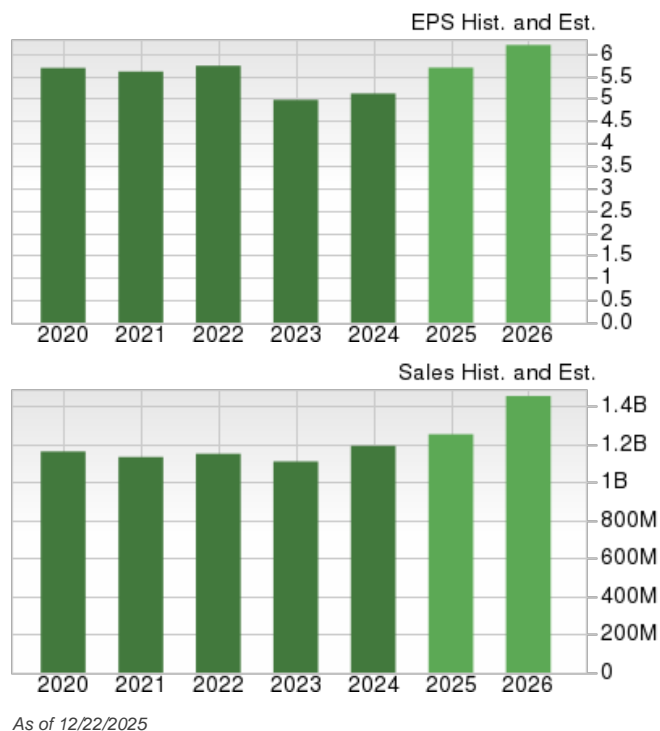
Prosperity Bank provides a wide range of financial products and services — traditional loan and deposit products — to small and medium-sized businesses and consumers. Apart from these, the company provides digital banking solutions, credit and debit cards, mortgage services, retail brokerage services, trust and wealth management, and treasury management. As of Sept. 30, 2025, it operated 283 full-service banking centers.

Since its inception, Prosperity Bancshares has been growing considerably through the acquisition of community banks and branches of other banks. The company has completed more than 40 deals.

The major buyouts include Commercial Bancshares, Inc. in 2001, First Capital Bankers, Inc. in 2005, Texas United Bancshares, Inc. in 2007, Franklin Bank in 2008 and First Bank in 2010. Further, in 2012, Prosperity Bancshares acquired Texas Bankers, Inc., The Bank Arlington, American State Financial Corporation and Bellaire-based Community National Bank.

In 2013, Prosperity Bancshares completed the buyouts of East Texas Financial Services Inc., Coppermark Bancshares, Inc. and FVNB Corp. In 2014, the company acquired F&M Bancorporation Inc., while in 2016 it completed the merger of Tradition Bancshares, Inc. In 2019, the bank completed the acquisition of LegacyTexas Financial Group, Inc. In 2023, it closed the acquisition of First Bancshares of Texas, Inc. In 2024, it acquired Lone Star State Bancshares.

As of Sept. 30, 2025, Prosperity Bancshares had total assets of \$38.3 billion, cash and due from banks of \$1.8 billion, total loans of \$22 billion, total deposits of \$27.8 billion and shareholders' equity of \$7.7 billion.



Reasons To Buy:

- ▲ Prosperity Bancshares' organic growth strategy remains impressive. While the company's net revenues declined in 2021 and 2023, the metric witnessed a compound annual growth rate (CAGR) of 7.8% over the last five years (2019-2024). The rise was driven by solid loan balances, acquisitions completed during this period and decent fee income performance. The momentum continued during the first nine months of 2025. The company has also been able to improve its deposit mix. As of Sept. 30, 2025, 34.3% of total deposits were non-interest-bearing. Given a decent loan pipeline, a solid deposit mix and efforts to improve fee income, the company's top-line growth is expected to continue. We expect total revenues to grow at the rate of 5.1%, 16% and 5.8% in 2025, 2026 and 2027, respectively. This is to be primarily driven by NII (CAGR of 9.3% by 2027), service charges on deposit accounts (CAGR of 13.4%) and other income (CAGR of 24.2%).
- ▲ Acquisitions are another major contributor to Prosperity Bancshares' top-line growth. Over the years, the company has significantly expanded its operations through the buyout of community banks and branches of other banks. Since 1998, it has completed more than 30 deals. In October 2025, it agreed to acquire Southwest Bancshares, while in July, the company announced an all-stock deal to buy American Bank Holding Corporation. These deals are expected to expand its footprint across Texas. In 2024, Prosperity Bancshares acquired Lone Star State Bancshares, while in 2023, it acquired First Bancshares of Texas. These transactions continue to be earnings accretive. Given a strong balance sheet position, the company is actively looking for acquisitions as part of its expansion strategy.
- ▲ The Federal Reserve has reduced interest rates by 75 basis points (bps) this year after lowering it by 100 bps in 2024. Prosperity Bancshares' NIM is expected to improve. As of Sept. 30, 2025, its total loan portfolio was made up of 36% fixed-rate loans. As the assets reprice and deposit costs stabilize, NIM is expected to improve. Since the third quarter of 2023, NIM has been expanding. Further, the company projects the metric to keep rising in 2026 and 2027, after being in the range of 3.25-3.30% by the end of this year. The strategic acquisitions and changes in deposit mix are also likely to support NIM growth. We anticipate the metric to be 3.25% in 2025 and then expand to 3.55% in 2026 and 3.69% in 2027.
- ▲ As of Sept. 30, 2025, Prosperity Bancshares had other borrowings worth \$2.4 billion and cash and due from banks of \$1.8 billion. The company has been running its securities book down to pursue repayment initiatives to reduce the strain on its balance sheet. Given the debt payoff initiatives and decent earnings strength, the company is expected to be able to continue to meet debt obligations, even if the economic situation worsens.
- ▲ We remain encouraged by Prosperity Bancshares' robust capital distribution activities. The company has been increasing its dividend annually since 1999, with the latest hike announced in October 2025. Further, in January 2025, the company announced a stock repurchase program to buy back up to 5% or 4.8 million shares, which is set to expire on Jan. 21, 2026. Though management aims to slow down the repurchase to pursue acquisitions and dividend hikes, it will likely engage in buybacks to some extent. As of Sept. 30, 2025, almost 4.5 million shares remained available for repurchase. A strong balance sheet and liquidity positions will help sustain the company's capital distribution activities.

Supported by a strong balance sheet and liquidity position, Prosperity Bancshares is well-positioned for organic and inorganic expansion. The company's capital distributions remain impressive.

Reasons To Sell:

- ▼ Prosperity Bancshares' asset quality has been under pressure. The company's non-performing assets (NPAs) have been rising since 2023. Likewise, allowance for credit losses on loans (ACLLs) is increasing. Given the challenging macroeconomic backdrop, these metrics are expected to remain elevated in the near term. We expect NPAs to rise 47.6% in 2025 year over year, while ACLLs are likely to decline by 6%.
- ▼ Prosperity Bancshares' expenses have remained elevated over the past several years. While total non-interest expenses declined in 2021, given the absence of merger-related costs, the metric recorded a five-year (ended 2024) CAGR of 7.5%. The increase was mainly due to higher salaries, benefits costs and acquisitions. Though the trend reversed in the first nine months of 2025, costs are expected to remain elevated as the company continues to invest in franchises and technology, grow through acquisitions and experience inflationary pressure. While we project total non-interest expenses to fall 2.1% in 2025, the metric will increase 12.1% in 2026.
- ▼ Uncertainty about Prosperity Bancshares' mortgage banking business performance is another major concern. Higher mortgage rates have been adversely impacting mortgage origination volumes and refinancing activities. Hence, the company's mortgage income declined in 2021 and 2022. Though the trend reversed in 2023, 2024 and in the first nine months of 2025 on the back of a strong pipeline, moderating mortgage demand due to still-high rates is expected to hamper the performance of the mortgage banking business. While we expect mortgage income to be \$3.9 million (jumping 27.5%) in 2025, it is not likely to reach the levels touched in 2020 and 2021 anytime soon.
- ▼ Prosperity Bancshares' trailing 12-month return on equity (ROE) undercuts its growth potential. The company's ROE of 7.06% compares unfavorably with 11.09% of the industry. This indicates that it is less efficient in using shareholder funds.

Weak asset quality is a major headwind for Prosperity Bancshares. Furthermore, mounting operating expenses and subdued mortgage income will likely continue to hamper the company's financials.

Last Earnings Report

Prosperity Bancshares' Q3 Earnings Meet, Higher Top Line & Nil Provisions Aid

Prosperity Bancshares' third-quarter 2025 earnings of \$1.45 were in line with the Zacks Consensus Estimate. The bottom line grew 8.2% year over year.

Results benefited from an increase in net interest income (NII), non-interest income, alongside nil provisions and lower expenses. Further, a higher loan and deposit balance was positive.

Net income available to common shareholders was \$137.6 million, up 8.1% from the year-ago quarter. Our estimate for the metric was \$136.9 million.

FY Quarter Ending **12/31/2025**

Earnings Reporting Date	Oct 29, 2025
Sales Surprise	-0.60%
EPS Surprise	0.00%
Quarterly EPS	1.45
Annual EPS (TTM)	5.61

Revenues Rise, Expenses Fall

Total revenues came in at \$314.7 million, up from \$302.8 million a year earlier. However, the top line missed the Zacks Consensus Estimate of \$316.6 million.

NII rose 4.5% year over year to \$273.4 million, supported by lower funding costs and balance sheet repricing benefits. Net interest margin (NIM), on a tax-equivalent basis, expanded 29 basis points to 3.24% from 2.95% in the prior-year quarter, reflecting improved asset yields and reduced borrowing costs. Our estimates for NII and NIM were pegged at \$274.8 million and 3.27%, respectively.

Noninterest income totaled \$41.2 million, nearly unchanged from \$41.1 million a year earlier, as higher fee-based revenues were offset by lower gains on asset sales. Our estimate for the metric was pegged at \$41.7 million.

Noninterest expenses were \$138.6 million, down 1.2% year over year, mainly attributable to lower salaries and benefits, regulatory assessments and FDIC insurance, and other non-interest costs. Our estimate for non-interest expenses was \$142.1 million.

Efficiency ratio improved to 44.06% from 46.87% in the prior-year quarter, reflecting stronger operating leverage.

Balance Sheet & Capital Position

As of Sept. 30, 2025, total assets were \$38.33 billion, slightly below \$38.41 billion a quarter earlier, primarily due to reduced borrowings.

Total loans were \$22.03 billion, a marginal decrease from the previous quarter. Deposits increased 1.1% sequentially to \$27.78 billion. Our estimates for total loans and total deposits were \$22.4 billion and \$27.9 billion, respectively.

As of Sept. 30, 2025, the common equity tier 1 ratio improved to 17.53% from 15.84% in the year-ago quarter. The total risk-based capital ratio rose to 18.78% from 17.09%, and the equity-to-assets ratio strengthened to 20.0% from 18.35%.

At the end of the third quarter, return on average assets was 1.44%, and return on average common equity was 7.18%, both higher year over year.

Credit Quality: A Mixed Bag

As of Sept. 30, 2025, non-performing assets totaled \$119.6 million, up from \$89.9 million a year ago. Net charge-offs were \$6.5 million, rising from \$5.5 million in the same quarter of 2024.

The company reported no provision for credit losses during the quarter, consistent with the year-ago period. The ratio of allowance for credit losses on loans was 1.54% of total loans, down from 1.58% a year earlier.

Share Repurchase Update

During the reported quarter, Prosperity Bancshares repurchased 299,318 shares at an average price of \$66.62 under its ongoing 2025 stock buyback program.

Outlook

The company expects NII to keep improving in 2025. Also, the ABHC acquisition is projected to add approximately \$85-\$90 million to NII on an annualized basis.

NIM is expected to be in the range of 3.25-3.30% for 2025. Management expects NIM to be higher in 2026 and 2027 on the back of continued asset repricing and acquisitions.

Management anticipates non-interest expenses to be in the range of \$141-\$143 million for the fourth quarter of 2025.

Management expects the loan balance to be stable and deposits to rise \$200-\$300 million on a sequential basis in the fourth quarter.

Recent News

Update on Prosperity Bancshares Deal to Buy American Bank Holding – Nov. 4, 2025

Prosperity Bancshares has received the approvals from the Federal Reserve, the Federal Deposit Insurance Corporation and the Texas Department of Banking for its deal to acquire American Bank Holding Corporation ("ABHC"). Further, the shareholders of ABHC gave consent to the transaction, which is now expected to close on Jan. 1, 2026.

On July 18, Prosperity Bancshares announced a \$321.5 million all-stock acquisition of ABHC. This will significantly expand its presence across South and Central Texas markets, including Corpus Christi, San Antonio and Austin.

The combined entity will substantially strengthen its competitive position across several high-growth Texas markets, with ABHC's 18 full-service branches and two loan production offices strategically located throughout South and Central Texas. This geographic expansion provides access to diversified economic centers anchored by key industries, including shipping and logistics, energy, manufacturing, healthcare, government, military operations and technology.

Under the definitive merger agreement, Prosperity Bancshares will issue 4.44 million shares for all outstanding ABHC shares. The all-stock structure reflects a core deposit premium of 8.4%, with ABHC bringing \$2.3 billion in deposits and \$1.8 billion in loans to the combined entity.

Financial Impact and Synergies

The merger is projected to deliver meaningful earnings accretion, with estimated increases of 2.0% to Prosperity Bancshares' 2026 earnings per share (assuming 50% phased-in cost savings) and 3.8% by 2027 when full synergies are realized.

Management targets annual cost savings equivalent to 40% of ABHC's projected 2025 non-interest expense base, to be implemented over two years, with 50% phased in during 2026 and the remainder in 2027.

The transaction includes several financial adjustments that will impact the combined entity's profile. A \$21.0 million gross loan credit mark, representing 1.2% of ABHC's total loans, will be applied along with a \$26.0 million pre-tax rate write-down to be accreted over five years using straight-line amortization.

The deal results in modest tangible book value per share dilution of 2.2% with an expected earnback period of approximately three years. Further, one-time transaction expenses are estimated at \$25.0 million pre-tax.

Patt Hawn Wallace, chair of ABHC and a director, and Stephen Raffaele, CEO and president, will join Prosperity Bank's board of directors upon completion of the merger. Raffaele will assume the role of South Texas and San Antonio Area Chairman, while Wallace will serve as South Texas Senior Chairman.

Prosperity Bancshares to Acquire Southwest Bancshares, Boost Presence – Oct 1, 2025

Prosperity Bancshares has agreed to acquire Southwest Bancshares, Inc. and its subsidiary, Texas Partners Bank, for \$268.9 million in an all-stock deal.

Southwest Bancshares, headquartered in San Antonio, TX, operates through 11 banking offices through its subsidiary Texas Partners. As of June 30, 2025, Southwest had total assets of \$2.4 billion, total loans of \$1.9 billion and total deposits of \$2.1 billion.

Per the agreement, Prosperity Bancshares will issue approximately 4.06 million shares of its common stock, valued at \$65.97 per share based on the closing price on Sept. 29, 2025.

Upon completion of the merger, Brent Given, interim chairman, president and CEO of Texas Partners, will join Prosperity Bank as San Antonio Area Chairman. Also, Tom Moreno, COO of Texas Partners, will assume a senior management role. At the same time, Gene Dawson, Jr., interim chairman, president and CEO of Southwest, will join Prosperity Bank's board of directors. At the same time, additional Texas Partners executives will retain leadership positions in the combined organization.

The deal has been approved by the board of directors of both entities and is anticipated to be completed during the first quarter of 2026, subject to regulatory and Southwest's shareholders' approvals.

David Zalman, senior chairman and CEO of Prosperity Bancshares, stated, "We have wanted to expand our presence in the fast-growing and desirable San Antonio and Hill Country areas and Southwest's locations are an excellent fit. Combined with the American Bank acquisition, we will have 10 banking centers in the San Antonio area, expand into Kerrville and Bandera, Texas and enhance our presence in Austin, Fredericksburg and New Braunfels. The customers of Texas Partners will be able to use any of our locations across Texas and Oklahoma after operational integration."

Dividend Update

On Oct. 22, 2025, Prosperity Bancshares announced a quarterly dividend of 60 cents per share, representing a hike of 3.5% from the prior payout. The dividend will be paid out on Jan. 2, 2026, to its shareholders of record as of Dec. 15.

Valuation

Prosperity Bancshares' shares are up 3.3% in the past six months and down 5.7% over the trailing 12-month period. Stocks in the Zacks sub-industry are up 11.1% and the Zacks Finance sector is up 10% over the past six months. Over the past year, the Zacks sub-industry is up 6.7% while the sector is up 16.9%.

The S&P 500 index is up 16.2% in the past six months and 16.4% in the past year.

The stock is currently trading at 11.54X forward 12 months earnings, which compares to 13.20X for the Zacks sub-industry, 17.30X for the Zacks sector and 23.27X for the S&P 500 index.

Over the past five years, the stock has traded as high as 15.30X and as low as 9.80X, with a 5-year median of 12.18X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$75 price target reflects 12.12X forward earnings.

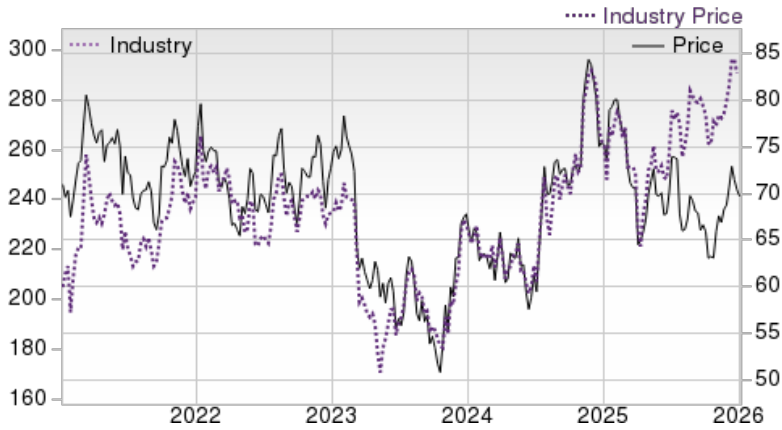
The table below shows summary valuation data for PB

Valuation Multiples - PB					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	11.54	13.20	17.30	23.27
	5-Year High	15.30	16.67	18.28	23.78
	5-Year Low	9.80	9.76	12.36	15.73
	5-Year Median	12.18	13.25	16.12	21.22
P/TB TTM	Current	1.65	2.51	6.03	12.82
	5-Year High	2.64	3.95	6.06	16.54
	5-Year Low	1.32	1.98	3.45	10.51
	5-Year Median	1.88	2.63	4.75	13.62
P/S F12M	Current	4.59	4.94	9.08	5.25
	5-Year High	6.72	6.87	10.06	5.50
	5-Year Low	3.91	3.76	6.69	3.82
	5-Year Median	5.29	5.07	8.40	5.04

As of 12/19/2025

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Top 29% (70 out of 244)



Top Peers⁽¹⁾

Company (Ticker)	Rec	Rank
Banc of California, ... (BANC)	Neutral	3
BancFirst Corporatio... (BANF)	Neutral	3
BOK Financial Corpor... (BOKF)	Neutral	2
Cullen/Frost Bankers... (CFR)	Neutral	3
First Financial Bank... (FFIN)	Neutral	3
First Foundation Inc... (FFWM)	Neutral	3
Bank OZK (OZK)	Neutral	3
Texas Capital Bancsh... (TCBI)	Neutral	3

Industry Comparison⁽¹⁾ Industry: Banks - Southwest

	PB	X Industry	S&P 500	CFR	OZK	TCBI
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	3	3	3
VGM Score	C	-	-	D	C	B
Market Cap	6.83 B	493.30 M	40.73 B	8.76 B	5.38 B	4.45 B
# of Analysts	8	2	22	6	6	7
Dividend Yield	3.34%	0.86%	1.37%	2.92%	3.74%	0.00%
Value Score	B	-	-	C	A	B
Cash/Price	0.27	0.62	0.04	0.97	0.59	0.73
EV/EBITDA	5.90	5.90	15.01	1.18	3.15	9.09
PEG Ratio	1.40	0.91	2.04	2.71	NA	0.69
Price/Book (P/B)	0.89	1.27	3.44	2.03	0.94	1.33
Price/Cash Flow (P/CF)	12.66	13.29	15.54	12.27	6.64	16.10
P/E (F1)	12.81	11.61	18.81	13.88	7.75	13.68
Price/Sales (P/S)	3.88	2.28	3.07	3.02	1.92	2.24
Earnings Yield	8.62%	8.62%	5.30%	7.21%	12.90%	7.31%
Debt/Equity	0.00	0.05	0.57	0.05	0.13	0.19
Cash Flow (\$/share)	5.68	2.10	8.98	11.17	7.23	6.06
Growth Score	D	-	-	D	F	B
Hist. EPS Growth (3-5 yrs)	-2.11%	2.79%	8.24%	14.26%	16.95%	7.27%
Proj. EPS Growth (F1/F0)	10.76%	7.75%	9.21%	9.58%	0.98%	46.73%
Curr. Cash Flow Growth	4.14%	-1.06%	7.00%	-7.85%	5.92%	22.86%
Hist. Cash Flow Growth (3-5 yrs)	5.28%	6.42%	7.49%	3.20%	11.04%	-4.99%
Current Ratio	0.77	0.95	1.19	0.65	1.03	1.00
Debt/Capital	0.00%	4.69%	38.14%	4.76%	11.13%	14.57%
Net Margin	30.28%	18.28%	12.77%	21.99%	25.81%	15.14%
Return on Equity	7.06%	11.09%	17.03%	15.84%	13.00%	9.51%
Sales/Assets	0.05	0.06	0.53	0.06	0.07	0.06
Proj. Sales Growth (F1/F0)	5.10%	7.83%	5.30%	7.30%	3.70%	12.70%
Momentum Score	C	-	-	B	B	F
Daily Price Chg	2.55%	1.03%	0.01%	1.82%	2.36%	2.17%
1 Week Price Chg	-0.98%	-1.41%	1.11%	-0.33%	-0.25%	-2.24%
4 Week Price Chg	-2.07%	0.00%	0.30%	5.26%	-1.50%	0.48%
12 Week Price Chg	16.25%	10.28%	4.41%	13.53%	2.23%	26.47%
52 Week Price Chg	-3.67%	6.23%	16.95%	1.02%	11.17%	27.19%
20 Day Average Volume	719,541	21,888	2,445,854	409,476	935,434	364,003
(F1) EPS Est 1 week change	0.08%	0.00%	0.00%	0.32%	0.13%	-0.89%
(F1) EPS Est 4 week change	-0.06%	0.00%	0.00%	0.32%	-0.05%	-1.07%
(F1) EPS Est 12 week change	-1.18%	2.37%	0.47%	2.37%	-8.14%	3.65%
(Q1) EPS Est Mthly Chg	0.54%	0.00%	0.00%	0.00%	0.13%	-2.58%

Analyst Earnings Model⁽²⁾

Prosperity Bancshares, Inc. (PB)

In \$MM, except per share data

	2021A	2022A	2023A	2024A	2025E					2026E					2027E
	FY	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
FY Ends December 31st	Dec-21	Dec-22	Dec-23	Dec-24	31-Mar-25	30-Jun-25	30-Sep-25	31-Dec-25	Dec-25	31-Mar-26	30-Jun-26	30-Sep-26	31-Dec-26	Dec-26	Dec-27
Income Statement															
Net Interest Income	\$993.3	\$1,005.2	\$956.4	\$1,026.5	\$265.4	\$267.7	\$273.4	\$279.5	\$1,086.0	\$294.5	\$316.4	\$322.4	\$328.1	\$1,261.4	\$1,342.0
Provision for Credit Losses	\$0.0	\$0.0	\$18.5	\$9.1	\$0.0	\$0.0	\$0.0	\$7.0	\$7.0	\$23.7	\$17.4	\$18.6	\$12.3	\$72.1	\$45.0
NII after Provision for Credit Losses	\$993.3	\$1,005.2	\$937.9	\$1,017.4	\$265.4	\$267.7	\$273.4	\$272.5	\$1,079.1	\$270.7	\$299.0	\$303.8	\$315.8	\$1,189.3	\$1,297.0
Nonsufficient Funds (NSF) Fees	\$29.6	\$34.0	\$33.7	\$35.4	\$9.1	\$8.9	\$9.8	\$9.6	\$37.5	\$9.7	\$9.8	\$10.1	\$10.0	\$39.6	\$40.6
Credit Card, Debit Card and ATM Card Income	\$34.7	\$34.8	\$36.5	\$37.3	\$8.7	\$9.8	\$9.4	\$9.5	\$37.4	\$9.2	\$10.0	\$10.1	\$10.3	\$39.5	\$40.2
Service Charges on Deposit Accounts	\$24.4	\$24.7	\$24.6	\$26.5	\$7.4	\$7.6	\$7.3	\$7.3	\$29.6	\$8.9	\$9.8	\$9.5	\$9.5	\$37.7	\$38.6
Trust Income	\$10.3	\$12.3	\$13.3	\$14.8	\$3.6	\$3.9	\$3.5	\$3.5	\$14.5	\$3.7	\$4.0	\$3.7	\$3.8	\$15.2	\$15.4
Mortgage Income	\$8.3	\$1.4	\$2.3	\$3.1	\$1.0	\$1.0	\$0.9	\$1.0	\$3.9	\$1.3	\$1.2	\$1.1	\$1.3	\$5.0	\$5.0
Brokerage Income	\$3.3	\$3.7	\$4.3	\$4.7	\$1.3	\$1.2	\$1.3	\$1.1	\$4.9	\$1.3	\$1.3	\$1.4	\$1.2	\$5.2	\$5.3
Bank Owned Life Insurance Income	\$5.2	\$5.1	\$6.7	\$8.0	\$2.1	\$2.0	\$2.1	\$2.2	\$8.4	\$2.2	\$2.1	\$2.2	\$2.3	\$8.9	\$9.0
Net Gain (Loss) on Sale or Write-down of Assets	\$1.1	\$3.9	\$2.0	\$2.8	(\$0.2)	\$1.4	\$0.0	\$0.0	\$1.2	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Gain on Sale or Write-up of Securities			\$0.0	\$11.2	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Other Non-Interest Income	\$23.1	\$25.3	\$30.0	\$21.9	\$8.3	\$7.2	\$6.8	\$7.0	\$29.2	\$9.9	\$10.2	\$10.4	\$10.5	\$41.1	\$42.1
Non-Interest Income	\$140.0	\$145.1	\$153.3	\$165.8	\$41.3	\$43.0	\$41.2	\$41.2	\$166.7	\$46.3	\$48.3	\$48.5	\$49.0	\$192.1	\$196.2
Total Revenue	\$1,133.3	\$1,150.4	\$1,109.7	\$1,192.3	\$306.7	\$310.7	\$314.7	\$320.7	\$1,252.8	\$340.8	\$364.7	\$370.9	\$377.1	\$1,453.5	\$1,538.2
Salaries & Employee Benefits	\$310.6	\$314.7	\$328.4	\$352.4	\$89.5	\$87.3	\$87.9	\$88.9	\$353.7	\$91.9	\$93.8	\$93.2	\$93.5	\$372.4	\$382.7
Net Occupancy and Equipment	\$32.2	\$32.4	\$35.5	\$35.8	\$9.1	\$9.2	\$9.4	\$9.1	\$36.9	\$9.4	\$9.6	\$10.1	\$9.5	\$38.6	\$39.9
Credit and Debit Card, Data Processing and Software Amortization	\$35.1	\$37.3	\$41.6	\$47.3	\$11.4	\$12.1	\$12.5	\$12.5	\$48.5	\$11.7	\$12.3	\$12.5	\$12.6	\$49.2	\$49.8
Regulatory Assessments and FDIC Insurance	\$10.6	\$11.4	\$40.2	\$27.4	\$5.8	\$5.5	\$5.2	\$5.1	\$21.6	\$6.0	\$6.1	\$6.0	\$5.9	\$24.0	\$24.5
Core Deposit Intangibles Amortization	\$11.6	\$10.3	\$12.7	\$15.7	\$3.6	\$3.6	\$3.6	\$4.1	\$14.9	\$3.9	\$4.0	\$3.9	\$4.3	\$16.0	\$16.3
Depreciation	\$18.1	\$18.0	\$18.3	\$19.1	\$4.8	\$4.8	\$5.0	\$4.9	\$19.4	\$4.9	\$4.9	\$5.1	\$5.0	\$19.9	\$20.2
Communications	\$12.0	\$13.0	\$14.4	\$13.7	\$3.5	\$3.5	\$3.5	\$3.5	\$13.9	\$3.5	\$3.6	\$3.5	\$3.5	\$14.2	\$14.4
Other Real Estate Expense	\$0.5	\$0.8	(\$0.1)	\$0.5	\$0.1	\$0.2	\$0.3	\$0.2	\$0.9	\$0.2	\$0.2	\$0.3	\$0.2	\$0.9	\$0.8
Net Loss (Gain) on Sale or Write-Down of Other Real Estate	(\$2.7)	(\$0.9)	(\$0.7)	(\$0.8)	(\$0.0)	(\$0.2)	(\$0.1)	\$0.0	(\$0.3)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Merger Related Expenses	\$0.0	\$0.3	\$15.1	\$4.4	\$0.0	\$0.0	\$0.1	\$0.0	\$0.1	\$43.0	\$0.0	\$0.0	\$0.0	\$43.0	\$0.0
Other Non-Interest Expense	\$45.7	\$46.9	\$51.3	\$55.2	\$12.5	\$12.7	\$11.2	\$12.6	\$49.0	\$12.0	\$12.3	\$11.4	\$12.2	\$48.0	\$49.2
Non-Interest Expense	\$473.6	\$484.2	\$556.7	\$570.6	\$140.3	\$138.6	\$138.6	\$141.0	\$558.5	\$186.4	\$146.8	\$146.1	\$146.8	\$626.1	\$597.8
Pre-Tax Income	\$659.7	\$666.2	\$534.5	\$612.7	\$166.4	\$172.1	\$176.0	\$172.8	\$687.3	\$130.7	\$200.5	\$206.2	\$218.0	\$755.4	\$895.4
Income Tax	\$140.4	\$141.7	\$115.1	\$133.3	\$36.2	\$37.0	\$38.5	\$37.8	\$149.5	\$28.6	\$43.9	\$45.2	\$47.7	\$165.4	\$196.1
Tax Rate	21.3%	21.3%	21.5%	21.8%	21.7%	21.5%	21.9%	21.9%	21.7%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%
Net Income Available to Common Shareholders	\$519.3	\$524.5	\$419.3	\$479.4	\$130.2	\$135.2	\$137.6	\$134.9	\$537.9	\$102.0	\$156.6	\$161.0	\$170.3	\$589.9	\$699.3
Net Income Available to Common Shareholders, Adjusted		\$524.7	\$461.7	\$484.0	\$130.2	\$135.2	\$137.6	\$134.9	\$537.9	\$135.6	\$156.6	\$161.0	\$170.3	\$623.5	\$699.3
Basic Shares Outstanding	92.7	91.6	92.9	95.0	95.3	95.3	95.1	94.8	95.1	99.2	103.3	103.3	103.3	102.3	103.3
Diluted Share Outstanding	92.7	91.6	92.9	95.0	95.3	95.3	95.1	94.8	95.1	99.2	103.3	103.3	103.3	102.3	103.3
Basic EPS	\$5.60	\$5.73	\$4.51	\$5.05	\$1.37	\$1.42	\$1.45	\$1.42	\$5.66	\$1.03	\$1.52	\$1.56	\$1.65	\$5.75	\$6.77
Diluted EPS	\$5.60	\$5.73	\$4.51	\$5.05	\$1.37	\$1.42	\$1.45	\$1.42	\$5.66	\$1.03	\$1.52	\$1.56	\$1.65	\$5.75	\$6.77
Diluted EPS, Adjusted		\$5.73	\$4.97	\$5.11	\$1.37	\$1.42	\$1.45	\$1.42	\$5.66	\$1.37	\$1.52	\$1.56	\$1.65	\$6.09	\$6.77
Dividend per Share	\$1.99	\$2.11	\$2.21	\$2.26	\$0.58	\$0.58	\$0.58	\$0.58	\$2.32	\$0.58	\$0.58	\$0.58	\$0.58	\$2.32	\$2.32

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	B
Growth Score	D
Momentum Score	C
VGM Score	C

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Disclosures

This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless otherwise indicated in the report's first-page footnote. Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts' personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts' compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.