

# **ON Semiconductor (ON)**

\$49.64 (Stock Price as of 11/26/2025)

Price Target (6-12 Months): \$51.00

Long Term: 6-12 Months

**Zacks Recommendation:** 

(Since: 07/25/25)

Prior Recommendation: Underperform

Short Term: 1-3 Months Zacks Rank: (1-5)

VGM: D Zacks Style Scores:

Neutral

3-Hold

Momentum: C Value: B Growth: D

### **Summary**

ON Semiconductor benefits from a strong focus on automotive, industrial, and Al markets. Its Treo platform is scaling rapidly, with a design funnel exceeding \$1 billion, driven by strong customer engagement. Innovations like vertical GaN (vGaN) and SiC JFET are enhancing performance and efficiency, targeting high-growth areas, such as Al data centers, EVs, and renewable energy. The acquisition of Vcore Power Technology strengthens its analog and mixed-signal portfolio, enabling advanced solutions for next-generation AI data centers. AI revenues are expected to contribute nearly \$250 million in revenues in 2025. However, ON suffers from ongoing macroeconomic softness in certain regions, such as Europe and China. Seasonal patterns and underutilization charges impact gross margins. Shares have underperformed the industry in the year-to-date period.

# Price, Consensus & Surprise<sup>(1)</sup>

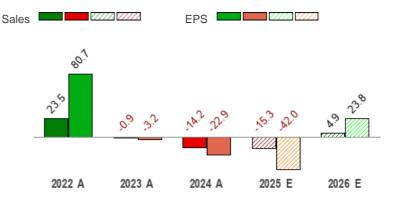


#### **Data Overview**

52 Week High-Low	\$74.52 - \$31.04
20 Day Average Volume (sh)	9,567,716
Market Cap	\$20.0 B
YTD Price Change	-21.3%
Beta	1.56
Dividend / Div Yld	\$0.00 / 0.0%
Industry	Semiconductor - Analog and <u>Mixed</u>
Zacks Industry Rank	Top 16% (39 out of 243)

Market Cap	\$20.0 B
YTD Price Change	-21.3%
Beta	1.56
Dividend / Div Yld	\$0.00 / 0.0%
	Semiconductor - Analog and

# Sales and EPS Growth Rates (Y/Y %)(2)



Last EPS Surprise	5.0%
Last Sales Surprise	2.4%
EPS F1 Est- 4 week change	2.6%
Expected Report Date	02/09/2026
Earnings ESP	0.3%

P/E TTM	18.7
P/E F1	21.5
PEG F1	-1.4
P/S TTM	3.2

# Sales Estimates (millions of \$)(2)

	Q1	Q2	Q3	Q4	Annual*
2026	1,491 E	1,544 E	1,617 E	1,638 E	6,290 E
2025	1,446 A	1,469 A	1,551 A	1,531 E	5,996 E
2024	1,863 A	1,735 A	1,762 A	1,723 A	7,082 A

## EPS Estimates<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	0.60 E	0.67 E	0.73 E	0.87 E	2.86 E
2025	0.55 A	0.53 A	0.63 A	0.60 E	2.31 E
2024	1.08 A	0.96 A	0.99 A	0.95 A	3.98 A

<sup>\*</sup>Quarterly figures may not add up to annual.

<sup>(1)</sup> The data in the charts and tables, except the estimates, is as of 11/26/2025.

<sup>(2)</sup> The report's text, the analyst-provided estimates, and the price target are as of 11/26/2025.

### **Overview**

On Semiconductor through its onsemi brand offers intelligent power and intelligent sensing solutions with focus towards automotive and industrial markets. The company's power technologies are used to address the growing power demands of AI and data centers.

ON Semiconductor reported revenues of \$7.08 billion in 2024. The company reports revenues through three segments: Power Solutions Group (PSG), the Analog and Mixed-Signal Group (AMG) and the Intelligent Sensing Group (ISG).

PSG accounted for 47% of 2024 revenues. The segment offers SiC, discrete, MOSFET and power module products. The SiC JFET product acquired from Qorvo is added to PSG segment.

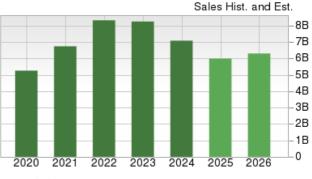
AMG contributed 37% of 2024 revenues. The segment offers products including analog, ASIC, logic and isolation, non-volatile memory, foundry products/services, gate driver products and LSI products.

ISG accounted for 16% of 2024 revenues. The segment offers actuator drivers, CMOS image sensors, image signal processors, single photon detectors, short-wavelength infrared products and indirect time of flight sensors products.

Distributors accounted for 53% of 2024 revenues while sales to direct customers contributed the remaining 43%.

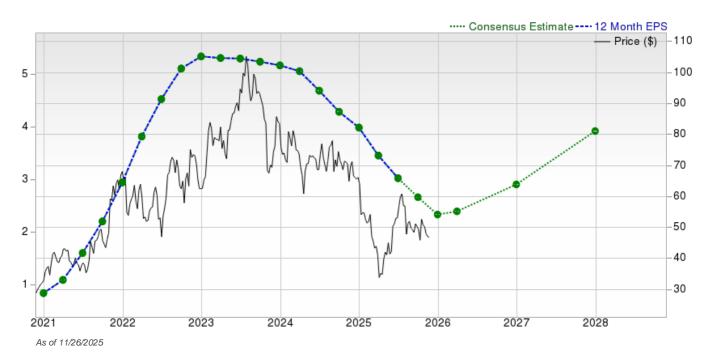
In terms of end markets, automotive and industrial accounted for 55% and 25% of 2024 revenues. Other end-markets contributed 20% of revenues in 2024.

EPS Hist, and Est. 5.5 -5 4.5 4 3.5 3 2.5 2 1.5 0.5 0.0 2020 2021 2022 2023 2024 2025



As of 11/26/2025

On Semiconductor faces stiff competition from Infineon Technologies AG, STMicroelectronics N.V., Wolfspeed, ROHM Semiconductor and Nexperia BV in the PSG segment. AMG segment competitors are Texas Instruments, Analog Devices, Infineon, STMicroelectronics, Renesas Electronics, Monolithic Power Systems and NXP Semiconductors. In the ISG segment major competitors are Sony Semiconductor Manufacturing, Samsung Electronics, and Omnivision Technologies.



## **Reasons To Buy:**

▲ ON Semiconductor's automotive segment is a strong growth driver. Unit growth, share gains, attractive product offerings, rising content along with increasing demand for electric vehicles (EVs), contribute to revenues. The company is focused on investing in growth areas such as ADAS and wireless charging in the automotive business to broaden its exposure. Demand for image sensors, MOSFET's (EliteSiC MOSFET), Smart FET's, led drivers, wireless battery free sensing solution, parking sensor interface and power supply products is strong. The company is witnessing increasing demand for its LiDAR solutions along with ultrasonic, lighting, and actuator offerings. The product launches in the automotive end market for next generation automobile designs augur well for the top line.

Product breadth, improving end markets, acquisitions, and the benefits of restructuring actions are positives.

- ▲ EVs are expected to be long-term growth drivers for ON Semiconductor. In first-quarter 2025, the company won a new 750-volt plug-in hybrid electric vehicle (PHEV) contract with a major U.S. automotive OEM. ON Semiconductor is gaining traction in full battery EVs and the latest deal is expected to boost its footprint in PHEV platforms. In China, the company expects its SiC to be included in nearly 50% of the new models set to release in late 2025. ON is benefiting from strong demand for its image sensors in automotive applications.
- ▲ Al data centers have evolved as a major growth market for ON Semiconductor. In third quarter of 2025, Al data center revenues more than doubled year over year. The company is leveraging its silicon carbide and silicon-powered devices to gain traction. At the entry point of power into the data center, ON Semiconductor is benefiting from the transition to modular UPS systems with its EliteSiC power module solutions, delivering higher efficiency and power density than traditional silicon solutions. ON expects revenues from UPS to grow between 40% and 50% for 2025.
- ▲ Acquisitions have been instrumental in shaping up ON Semiconductor's growth trajectory. Acquisitions of EFK (2022) and SWIR Visions Systems (2024) are noteworthy. The aquired Silicon Carbide Junction Field-Effect Transistor (SiC JFET) technology business from Qorvo strengthens ON's EliteSiC power portfolio. The addition of SiCJFET will help ON address the need for high energy efficiency and power density in the AC-DC stage in power supply units for AI data centers.
- ▲ ON Semiconductor has a strong balance sheet with cash and cash equivalents and short-term investments of \$2.87 billion as of Oct. 3, 2025. In comparison, long-term debt was \$3.35 billion, which is easily manageable, given the strong cash flow generation ability. In third-quarter 2025, ON generated free cash flow of \$372.4 million. A strong liquidity position will help it pursue growth opportunities, including acquisitions, and sustain dividend payout.

#### **Reasons To Sell:**

▼ ON Semiconductor has been suffering from challenging macroeconomic conditions globally. High level of inventory and cautious spending by customers negatively impacted ON's top-line growth. ON Semiconductor has been using pricing to defend or increase share in strategic areas and now expects low single-digit pricing declines in certain parts of its business. The significant debt position, integration risks from acquisitions and everincreasing competition remain major headwinds.

- ▼ Underutilization of manufacturing capacity is negatively impacting gross margin. the company expects utilization to be flat or slightly down in the fourth quarter of 2025, which could further pressure margins. Both pricing pressure and lower utilization are creating a significant negative impact on gross margin.
- ▼ onsemi faces significant competition in all the served markets. Being a maker of building block components of a general-purpose nature, competition comes from every kind of integrated circuit manufacturer. The company also faces customer concentration risk with the automotive end-market generating almost 55% of revenues in 2024.
- ▼ onsemi derives significant proportion of revenues from outside the United States (more than 81% of total revenues in 2024), subjecting the company to exchange rate volatility. Unfavorable movement in exchange rates of foreign currencies like Hong Kong dollar, euro, pound sterling, and Singapore Dollar, among others, related to the U.S. dollar can adversely impact results and undermine its growth potential to some extent. The macroeconomic uncertainty has impacted investors' confidence and is likely to weigh on the company's performance.

## **Last Earnings Report**

#### ON Semiconductor's Q3 Earnings Beat Estimates, Revenues Up Y/Y

ON Semiconductor reported third-quarter 2025 non-GAAP earnings of 63 cents per share, which beat the Zacks Consensus Estimate by 5% and plunged 36.4% year over year.

Revenues of \$1.55 billion beat the Zacks Consensus Estimate by 2.6% and increased 5.6% on a year-over-year basis.

Earnings Reporting Date	Nov 03, 2025
Sales Surprise	2.36%
EPS Surprise	5.00%
Quarterly EPS	0.63
Annual EPS (TTM)	2.66

12/31/2024

**FY Quarter Ending** 

#### **ON's Quarter Details**

Power Solutions Group revenues of \$737.6 million (contributed 47.6% to revenues) increased 5.6% year over year. Analog & Mixed Group revenues of \$583.3 million (37.6% of revenues) increased 4.9% on a year-over-year basis. Intelligent Sensing Group revenues of \$230 million (14.8% of revenues) increased 7.2% year over year.

Non-GAAP gross margin was 38% compared with 54.5% reported in the year-ago quarter.

Non-GAAP operating expenses decreased 4.4% year over year to \$291.2 million. As a percentage of revenues, operating expenses increased 200 bps year over year.

Non-GAAP operating margin was 19.2% compared with 33.8% reported in the year-ago quarter.

#### **ON's Balance Sheet & Cash Flow**

As of Oct. 3, 2025, ON had cash and cash equivalents of \$2.87 billion compared with \$2.83 billion as of July 4, 2025.

Long-term debt, as of Oct. 3, 2025, was \$3.35 billion, unchanged sequentially.

Third-quarter 2025 cash flow from operations amounted to \$418.7 million compared with the previous quarter's reported figure of \$184.3 million.

Free cash flow amounted to \$372.4 million compared with free cash flow of \$106.1 million in the previous quarter.

#### **ON Offers Q4 Guidance**

For the fourth quarter of 2025, onsemi expects revenues between \$1.48 billion and \$1.58 billion.

Non-GAAP gross margin is projected to be in the range of 37-39%.

Non-GAAP operating expenses are expected to be in the range of \$282-\$297 million.

Non-GAAP earnings are expected to be between 57 cents per share and 67 cents per share.

#### **Recent News**

On Oct. 30, On Semiconductor introduced vertical GaN-on-GaN semiconductors enabling higher voltage, efficiency, and power density for Al data centers, EVs, renewable energy, and defense, reducing energy losses and system size by nearly 50%.

On Oct. 28, Teledyne selected On Semiconductor Treo platform to develop advanced ROIC ASICs for high-performance, low-power infrared imaging in aerospace and defense.

On Oct. 27, On Semiconductor acquired Vcore power technologies from Aura Semiconductor, strengthening its Al data center power management portfolio and enhancing scalable, efficient power solutions from grid to core.

On Aug. 4, ON Semiconductor announced that select Xiaomi YU7 electric SUV models feature its advanced 800V drive platform powered by EliteSiC M3e technology, delivering higher efficiency, longer range, and superior performance.

On July 29, ON Semiconductor announced its collaboration with NVIDIA to advance 800 VDC power architectures, delivering high-efficiency, high-density power solutions for next-generation AI data centers.

On July 28, ON Semiconductor announced an expanded collaboration with Schaeffler through a new design win featuring its next-generation EliteSiC silicon carbide MOSFETs. The ON solution will power Schaeffler's traction inverter for a major global automaker's advanced plug-in hybrid electric vehicle (PHEV) platform.

On July 17, ON Semiconductor announced an \$8 million investment in partnership with Stony Brook University to launch a wide band gap research center focused on advancing power semiconductor innovation and talent development. The initiative is part of a larger \$20 million strategic collaboration with Stony Brook University and Empire State Development to establish New York as a national leader in power semiconductor technology.

#### **Valuation**

ON Semiconductor shares are down 23.4% year to date and 31.3% in the trailing 12-month period. Stocks in the Zacks sub-industry have increased 6.2% while the Zacks Computer & Technology sector has increased by 25% in the year-to-date period. In the past year, the Zacks sub-industry is up 0.9% while the sector has been up 27.9%.

The S&P 500 index is up 16.5% year to date and 14.7% in the past year.

The stock is currently trading at 16.95X forward 12-month earnings compared with 26.03X for the Zacks sub-industry, 28.27X for the Zacks sector, and 23.15X for the S&P 500 index.

In the past five years, the stock has traded as high as 27.19X and as low as 9.59X, with a five-year median of 16.68X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$51 price target reflects 17.80X forward 12-month earnings.

The table below shows summary valuation data for ON

Valuation Multiples - ON										
		Stock	Sub-Industry	Sector	S&P 500					
	Current	16.95	26.03	28.27	23.15					
P/E F12M	5-Year High	27.19	29.65	30.04	23.81					
	5-Year Low	9.59	13.8	18.7	15.73					
	5-Year Median	16.68	24.51	26.62	21.21					
	Current	3.1	6.84	6.61	5.23					
P/S F12M	5-Year High	5.51	8.35	7.4	5.5					
	5-Year Low	2.08	4.40	4.25	3.83					
	5-Year Median	3.57	6.31	6.3	5.04					
	Current	3.22	8.54	7.98	5.62					
EV/Sales TTM	5-Year High	5.58	9.37	8.35	5.81					
	5-Year Low	2.05	4.9	4.17	3.77					
	5-Year Median	3.73	7.5	6.93	5.11					

As of 11/25/2025

Source: Zacks Investment Research

# Industry Analysis<sup>(1)</sup> Zacks Industry Rank: Top 16% (39 out of 243)

#### ····· Industry Price — Price ····· Industry 1.1k 1k

# Top Peers (1)

Company (Ticker)	Rec	Rank
Analog Devices, Inc. (ADI)	Neutral	2
Microchip Technology(MCHP)	Neutral	3
Monolithic Power Sys(MPWR)	Neutral	3
MACOM Technology Sol(MTSI)	Neutral	2
NXP Semiconductors N(NXPI)	Neutral	3
Silicon Laboratories(SLAB)	Neutral	2
Semtech Corporation (SMTC)	Neutral	2
Texas Instruments In(TXN)	Neutral	3

Industry Comparison <sup>(1)</sup> Ind	dustry: Semicondu	ctor - Analog And	Mixed	Industry Peers				
	ON	X Industry	S&P 500	ADI	MCHP	TXT		
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutra		
Zacks Rank (Short Term)	3	-	-	2	3	3		
VGM Score	D	-	-	D	F	G		
Market Cap	19.97 B	15.93 B	37.79 B	126.29 B	28.41 B	150.24 E		
# of Analysts	14	7.5	22	11	11	10		
Dividend Yield	0.00%	0.00%	1.47%	1.54%	3.46%	3.44%		
Value Score	В	-	-	D	D	D		
Cash/Price	0.15	0.07	0.04	0.03	0.01	0.04		
EV/EBITDA	7.81	10.75	14.43	30.60	29.58	20.60		
PEG Ratio	-1.41	2.09	2.21	1.40	1.36	2.93		
Price/Book (P/B)	2.52	3.99	3.33	3.73	4.24	9.04		
Price/Cash Flow (P/CF)	8.72	21.13	14.90	21.13	20.40	23.09		
P/E (F1)	21.49	39.88	20.17	27.41	36.81	30.28		
Price/Sales (P/S)	3.23	5.77	3.03	11.46	6.74	8.70		
Earnings Yield	4.75%	2.41%	4.94%	3.65%	2.72%	3.30%		
Debt/Equity	0.43	0.29	0.57	0.24	0.80	0.8		
Cash Flow (\$/share)	5.54	2.86	8.99	11.93	2.54	7.0′		
Growth Score	D	-	-	D	F	С		
Hist. EPS Growth (3-5 yrs)	21.67%	9.38%	8.17%	5.13%	-22.94%	-8.10%		
Proj. EPS Growth (F1/F0)	-41.96%	31.57%	8.30%	18.61%	9.16%	5.00%		
Curr. Cash Flow Growth	-18.02%	-14.88%	7.09%	11.04%	-60.26%	-17.18%		
Hist. Cash Flow Growth (3-5 yrs)	14.01%	14.01%	7.32%	14.10%	-12.57%	1.01%		
Current Ratio	5.23	3.07	1.18	2.19	2.25	4.45		
Debt/Capital	29.88%	22.23%	38.16%	19.41%	44.53%	44.89%		
Net Margin	5.16%	-0.81%	12.77%	20.58%	-4.39%	29.21%		
Return on Equity	13.60%	12.42%	17.03%	11.23%	5.21%	30.41%		
Sales/Assets	0.46	0.50	0.53	0.23	0.28	0.50		
Proj. Sales Growth (F1/F0)	-15.30%	13.20%	5.59%	11.20%	3.10%	13.10%		
Momentum Score	С	-	-	В	D	D		
Daily Price Chg	1.94%	1.85%	0.69%	5.27%	1.13%	0.32%		
1 Week Price Chg	-0.47%	-2.31%	2.57%	-1.09%	-4.82%	0.04%		
4 Week Price Chg	-6.74%	-8.23%	-1.13%	5.29%	-18.56%	-3.08%		
12 Week Price Chg	-1.29%	-1.16%	5.65%	1.49%	-18.51%	-19.04%		
52 Week Price Chg	-31.79%	8.61%	13.57%	15.05%	-24.24%	-19.50%		
20 Day Average Volume	9,645,898	1,546,625	3,023,376	4,022,504	9,480,025	8,189,595		
(F1) EPS Est 1 week change	0.15%	0.00%	0.00%	0.59%	0.00%	0.00%		
(F1) EPS Est 4 week change	2.56%	0.18%	0.23%	-0.72%	-10.59%	-0.79%		
(F1) EPS Est 12 week change	2.45%	0.31%	0.60%	0.17%	-9.67%	-2.47%		
(Q1) EPS Est Mthly Chg	-0.70%	0.00%	-0.09%	0.00%	-16.54%	-0.85%		

# Analyst Earnings Model<sup>(2)</sup>

# ON Semiconductor Corporation (ON)

in \$MM, except per share data

	2022A	2023A	2024A			2025E					2026E			2027E
	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
FY Ends December 31st	De c-22	Dec-23	Dec-24	28-Mar-25	27-Jun-25	3-Oct-25	31-Dec-25	Dec-25	3-Apr-26	3-Jul-26	2-Oct-26	31-Dec-26	Dec-26	Dec-27
Income Statement														
Revenue	\$8,326.2	\$8,253.0	\$7,082.3	\$1,445.7	\$1,468.7	\$1,550.9	\$1,530.7	\$5,996.0	\$1,491.3	\$1,544.1	\$1,616.8	\$1,637.5	\$6,289.7	\$6,787.1
Cost of Revenue, Non-GAAP	\$4,227.9	\$4,367.7	\$3,859.9	\$867.2	\$916.2	\$961.9	\$960.8	\$3,706.1	\$914.0	\$928.3	\$962.8	\$915.8	\$3,720.9	\$3,208.8
Cost of Revenue, GAAP	\$4,249.0	\$4,369.5	\$3,866.2	\$1,151.9	\$916.8	\$963.7	\$960.6	\$3,993.0	\$965.6	\$942.2	\$980.8	\$938.2	\$3,826.7	\$3,481.1
Gross Profit, Non-GAAP	\$4,098.3	\$3,885.3	\$3,222.4	\$578.5	\$552.5	\$589.0	\$569.9	\$2,289.9	\$577.3	\$615.9	\$654.0	\$721.6	\$2,568.9	\$3,578.3
Gross Profit, GAAP	\$4,077.2	\$3,883.5	\$3,216.1	\$293.8	\$551.9	\$587.2	\$570.2	\$2,003.1	\$525.7	\$602.0	\$636.0	\$699.3	\$2,463.0	\$3,306.0
Research & Development	\$600.2	\$577.3	\$612.7	\$164.1	\$143.8	\$141.9	\$146.6	\$596.4	\$152.4	\$153.4	\$161.2	\$166.6	\$633.5	\$543.2
Selling & Marketing	\$287.9	\$279.1	\$273.5	\$68.3	\$63.3	\$62.8	\$50.4	\$244.8	\$61.1	\$60.8	\$62.1	\$62.1	\$246.1	\$106.4
General & Administrative	\$343.2	\$362.4	\$376.3	\$84.4	\$91.2	\$87.3	\$90.0	\$352.9	\$87.8	\$91.1	\$94.2	\$96.2	\$369.3	\$236.9
Amortization of Acquisition-Related Intangible Assets	\$81.2	\$51.1	\$52.0	\$11.4	\$11.0	\$11.2	\$11.2	\$44.8	\$11.2	\$11.2	\$11.2	\$11.2	\$44.8	\$44.8
Restructuring, Asset Impairments and Other, Net	\$17.9	\$74.9	\$133.9	\$539.3	\$49.2	\$19.6	<b>\$</b> 6.5	\$614.6	\$157.7	\$60.1	\$65.2	\$77.3	\$360.4	\$340.9
Goodwill and Intangible Asset Impairment	\$386.8	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Third Party Acquisition and Divestiture Related Costs	(\$12.9)	\$1.3	(\$14.0)	(\$2.3)	(\$0.6)	(\$0.8)	(\$0.8)	(\$4.5)	(\$0.8)	(\$0.8)	(\$0.8)	(\$0.8)	(\$3.2)	(\$3.2)
Total Operating Expenses, Non-GAAP	\$1,225.2	\$1,220.1	\$1,248.5	\$314.5	\$297.7	\$291.2	\$286.1	\$1,189.5	\$300.4	\$304.5	\$316.7	\$324.0	\$1,245.6	\$883.2
Total Operating Expenses, GAAP	\$1,717.2	\$1,344.8	\$1,448.4	\$867.5	\$358.5	\$322.8	\$304.7	\$1,853.5	\$470.1	\$376.6	\$393.9	\$413.4	\$1,654.0	\$1,272.1
Share-Based Compensation	\$100.8	\$121.1	\$136.1	\$33.9	\$34.4	\$38.2	\$35.8	\$142.3	\$35.4	\$36.7	\$38.6	\$38.8	\$149.6	\$161.4
Depreciation & Amortization	\$551.8	\$609.5	\$642.9	\$168.2	\$156.4	\$146.5	\$158.4	\$629.5	\$156.9	\$158.1	\$163.9	\$168.9	\$647.8	\$697.0
Operating Income, Non-GAAP	\$2,873.1	\$2,665.2	\$1,973.9	\$264.0	\$254.8	\$297.8	\$283.8	\$1,100.4	\$276.9	\$311.4	\$337.4	\$397.6	\$1,323.2	\$2,695.0
Operating Income, GAAP	\$2,360.0	\$2,538.7	\$1,767.7	(\$573.7)	\$193.4	\$264.4	\$265.5	\$149.6	\$55.6	\$225.4	\$242.2	\$285.9	\$809.0	\$2,033.8
Interest Expense	\$94.9	\$74.8	\$62.3	\$18.0	\$17.9	\$17.7	\$14.0	\$67.6	\$16.8	\$17.0	\$17.3	\$13.8	\$65.0	\$68.0
Interest Income	\$15.5	\$93.1	\$111.4	\$26.6	\$25.2	\$22.7	\$22.3	\$96.8	\$24.2	\$23.4	\$22.1	\$21.1	\$90.7	\$95.0
Loss on Debt Refinancing and Prepayment	\$7.1	\$13.3	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Gain on Divestiture of Business	(\$67.0)	\$0.7	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Other Expense (Income)	(\$21.7)	\$7.2	(\$20.6)	(\$4.1)	(\$1.5)	(\$3.6)	\$1.3	(\$7.9)	(\$2.0)	(\$1.5)	(\$1.5)	(\$1.0)	(\$6.0)	(\$5.9)
Other Expense (Income), Net, Non-GAAP	\$57.7	(\$11.1)	(\$69.7)	(\$12.7)	(\$8.8)	(\$8.6)	(\$7.0)	(\$37.1)	(\$9.3)	(\$7.9)	(\$6.3)	(\$8.3)	(\$31.7)	(\$32.9)
Other Expense (Income), Net, GAAP	(\$2.2)	\$2.9	(\$69.7)	(\$12.7)	(\$8.8)	(\$8.6)	(\$7.0)	(\$37.1)	(\$9.3)	(\$7.9)	(\$6.3)	(\$8.3)	(\$31.7)	(\$32.9)
Pre-Tax Income, Non-GAAP	\$2,793.4	\$2,680.3	\$2,031.4	\$276.7	\$263.6	\$306.4	\$290.8	\$1,137.5	\$286.2	\$319.3	\$343.6	\$405.9	\$1,354.9	\$2,727.9
Pre-Tax Income, GAAP	\$2,362.2	\$2,535.8	\$1,837.4	(\$561.0)	\$202.2	\$273.0	\$272.5	\$186.7	\$64.9	\$233.2	\$248.4	\$294.2	\$840.7	\$2,066.7
Income Tax, Non-GAAP	\$444.1	\$422.2	\$325.0	\$44.2	\$40.9	\$49.8	\$46.5	\$181.4	\$45.8	\$51.1	\$55.0	\$64.9	\$216.8	\$436.5
Income Tax, GAAP	\$458.4	\$350.2	\$262.8	(\$75.8)	\$30.5	\$17.7	\$17.7	(\$9.9)	\$4.2	\$15.2	\$16.1	\$19.1	\$54.6	\$134.3
Tax Rate, Non-GAAP	15.9%	15.8%	16.0%	16.0%	15.5%	16.0%	16.0%	15.9%	16.0%	16.0%	16.0%	16.0%	16.0%	16.0%
Tax Rate, GAAP	19.4%	13.8%	14.3%	13.5%	15.1%	6.5%	6.5%	(5.3%)	6.5%	6.5%	6.5%	6.5%	6.5%	6.5%
Net Income Before Non-Controlling Interest	\$1,903.8	\$2,185.6	\$1,574.6	(\$485.2)	\$171.7	\$255.3	\$254.8	\$196.6	\$60.6	\$218.1	\$232.3	\$275.1	\$786.0	\$1,932 <i>.</i> 4
Non-Controlling Interest	\$1.6	\$1.9	\$1.8	\$0.9	\$1.4	\$0.3	\$0.3	\$2.9	\$0.3	\$0.3	\$0.3	\$0.3	\$1.2	\$1.2
Net Income Attributable to Company, Non-GAAP	\$2,347.7	\$2,256.2	\$1,704.6	\$231.6	\$221.3	\$256.3	\$244.0	\$953.2	\$240.1	\$267.9	\$288.3	\$340.6	\$1,136.9	\$2,290.3
Net Income Attributable to Company, GAAP	\$1,902.2	\$2,183.7	\$1,572.8	(\$486.1)	\$170.3	\$255.0	\$254.5	\$193.7	\$60.3	\$217.8	\$232.0	\$274.8	\$784.8	\$1,931.2
Net Income, Non-GAAP	\$2,349.7	\$2,257.5	\$1,704.6	\$231.6	\$221.3	\$256.3	\$244.0	\$953.2	\$240.1	\$267.9	\$288.3	\$340.6	\$1,136.9	\$2,290.3
Net Income, GAAP	\$1,904.2	\$2,185.0	\$1,572.8	(\$486.1)	\$170.3	\$255.0	\$254.5	<b>\$1</b> 93.7	\$60.3	\$217.8	\$232.0	\$274.8	\$784.8	\$1,931.2
Basic Shares Outstanding	433.2	430.7	427.4	421.3	414.6	406.9	403.9	411.7	400.9	397.8	394.7	391.7	396.3	384.0
Diluted Shares Outstanding, Non-GAAP	441.2	437.7	428.7	421.7	414.9	408.0	405.0	412.4	402.0	398.9	395.8	392.8	397.4	385.1
Diluted Shares Outstanding, GAAP	448.2	446.8	432.7	421.3	414.9	408.0	405.0	412.3	402.0	398.9	395.8	392.8	397.4	385.1
Basic EPS	\$4.39	\$5.07	\$3.68	(\$1.15)	\$0.41	\$0.63	\$0.63	\$0.52	\$0.15	\$0.55	\$0.59	\$0.70	\$1.99	\$5.04
Diluted EPS, Non-GAAP	\$5.33	\$5.16	\$3.98	\$0.55	\$0.53	\$0.63	\$0.60	\$2.31	\$0.60	\$0.67	\$0.73	\$0.87	\$2.86	\$5.96
Diluted EPS, GAAP	\$4.25	\$4.89	\$3,63	(\$1.15)	\$0.41	\$0.63	\$0.63	\$0.52	\$0.15	\$0.55	\$0.59	\$0.70	\$1.98	\$5.02

## **Zacks Stock Rating System**

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

#### **Zacks Recommendation**

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

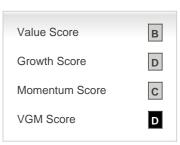
#### **Zacks Rank**

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

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As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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