

ONE Gas, Inc. (OGS)

\$76.93 (Stock Price as of 12/12/2025)

Price Target (6-12 Months): **\$82.00**

Long Term: 6-12 Months

Zacks Recommendation:

Neutral

(Since: 02/12/24)

Prior Recommendation: Underperform

Short Term: 1-3 Months

Zacks Rank: (1-5)

3-Hold

Zacks Style Scores:

VGM: C

Value: B

Growth: F

Momentum: B

Summary

ONE Gas' third-quarter earnings were in line with estimates, but sales missed the same. The company benefits from systematic investments, 100% regulated operations and a high percentage of residential customers. New gas rates implemented should further boost the top line. ONE Gas continues to increase shareholder value through dividend payments. Our model projects total revenues to increase year over year in the 2025-2027 period. Shares of the company have outperformed the industry for the past year. Yet, ONE Gas might incur additional expenses while meeting the strict regulations. Demand fluctuations owing to weather and competition from other clean energy sources pose a headwind. Migration of customers to alternative, cheaper fuel sources could result in decreased revenues.

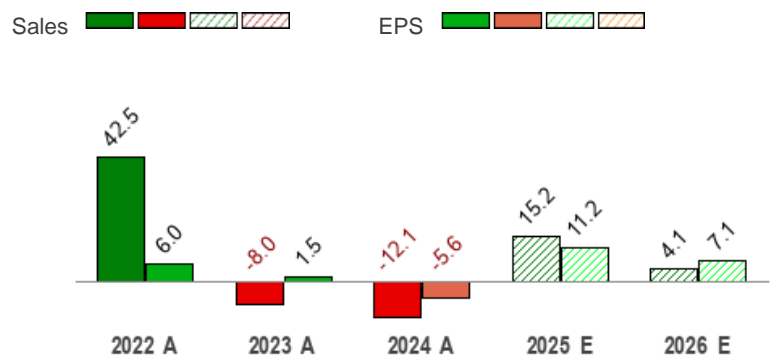
Price, Consensus & Surprise⁽¹⁾



Data Overview

52 Week High-Low	\$83.96 - \$66.38
20 Day Average Volume (sh)	444,455
Market Cap	\$4.6 B
YTD Price Change	11.1%
Beta	0.79
Dividend / Div Yld	\$2.68 / 3.5%
Industry	Utility - Gas Distribution
Zacks Industry Rank	Bottom 40% (144 out of 243)

Sales and EPS Growth Rates (Y/Y %)⁽²⁾



Last EPS Surprise	0.0%
Last Sales Surprise	-0.9%
EPS F1 Est- 4 week change	0.0%
Expected Report Date	02/18/2026
Earnings ESP	0.0%

Sales Estimates (millions of \$)⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	944 E	467 E	402 E	687 E	2,500 E
2025	935 A	424 A	379 A	663 E	2,401 E
2024	758 A	354 A	340 A	631 A	2,084 A

EPS Estimates⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	2.01 E	0.77 E	0.45 E	1.43 E	4.66 E
2025	1.98 A	0.53 A	0.44 A	1.40 E	4.35 E
2024	1.75 A	0.48 A	0.34 A	1.34 A	3.91 A

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 12/12/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 12/12/2025.

Overview

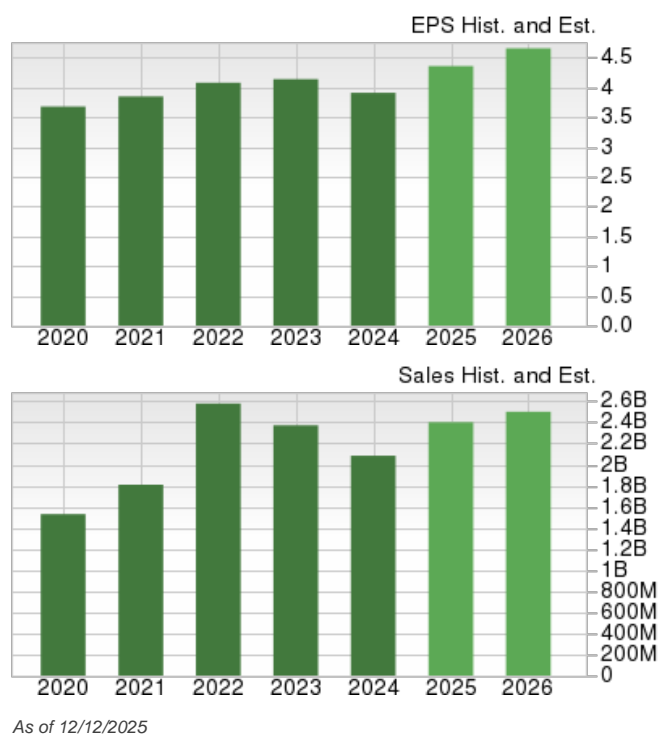
Headquartered in Tulsa, OK, ONE Gas, Inc. is a 100% regulated natural gas distribution utility. The company provides natural gas distribution services to more than 2.3 million customers in Oklahoma, Kansas and Texas. The company has been registering an increase in average customer count in these three states since 2014. As of Dec. 31, 2024, it operated 45,300 miles of natural gas distribution and transmission pipelines.

ONE Gas is the successor to the company founded in 1906 as Oklahoma Natural Gas Company, which became ONEOK, Inc. in 1980. On Jan 31, 2014, ONE Gas officially separated from ONEOK.

The company operates through three divisions, namely Oklahoma Natural Gas, Kansas Gas Service and Texas Gas Service. As of Dec. 31, 2024, it had 60.8 billion cubic feet (Bcf) of natural gas storage capacity under contract. The term of the contract ranges from one to ten years. This storage capacity allows ONE Gas to purchase natural gas during the off-peak season and store it for use in the winter periods. Nearly 34% of the company's winter natural gas supply needs are expected to be supplied from storage.

ONE Gas' business strategy is focused on operating its systems in a safe, reliable and environmentally responsible manner, and strategically growing business, while delivering good quality customer service. ONE Gas' existing assets have close a proximity to significant natural gas reserves and transportation infrastructure. This results in lower transportation, storage and commodity costs, thereby giving the company a competitive advantage over peers.

The company operates through one reportable and operating business segment, namely regulated public utilities that deliver natural gas to residential, commercial, industrial and transportation customers.



Reasons To Buy:

- ▲ ONE Gas is benefiting from the increasing demand for natural gas, as it's a cleaner-burning fossil fuel compared to coal and oil, and is used for various purposes like heating, electricity generation and industrial processes. The company is also gaining from its strategic investments that help improve its infrastructure and provide service efficiently.

The new rates that have been put into place in Texas, Kansas, and Oklahoma should increase yearly revenues. The pending rate cases, once approved, will further boost its top line. The company continues with infrastructure-strengthening projects with systematic spending. ONE Gas' supply assets are in close proximity to gas reserves. This results in lower transportation, storage and commodity costs, as well as provides it with a competitive advantage. The company continues to provide high-quality services to customers.

- ▲ This 100% regulated natural gas distribution utility has a high percentage of residential customers, providing stability and strong visibility of future earnings. More than 92% of the customers served by the company are from the residential category. It was able to register higher customer additions and is expected to continue to do so over the long term, courtesy of improving economic conditions in its service territories. In the past year, shares of ONE Gas have risen 9.5% compared with the industry's 8.7% growth.

The company's 2026 total capital investments include nearly \$230 million for customer growth. Since 2015, the company has been steadily increasing its customer base every year, and this customer addition is expected to continue in the coming years, as improving efficiency through regular investments helps keep costs affordable for customers, which draws more customers. During the third quarter of 2025, OGS served 2,284,000 customers, up 0.5% year over year.

- ▲ ONE Gas aims to invest \$752 million in 2025 and expects capital expenditures, including asset removal costs, of \$800 million in 2026. The ongoing capital expenditures are directed toward pipeline integrity, extension of services to new areas, increase in system capacity, pipeline replacements, automated meter reading, government-mandated pipeline relocations, facilities, information technology assets and cybersecurity. ONE Gas expects EPS to increase 5-7% annually through 2030.

ONE Gas aims to invest \$800-\$900 million annually through 2030, totaling about \$4.3 billion over five years, including roughly \$1.2 billion in growth. These investments are expected to drive average rate base growth of 7% to 9% per year. It continues to make progress in the Vintage Pipeline Replacement Program. These initiatives will strengthen the company's operations and allow it to efficiently serve its expanding customer base. Taking into consideration the positive developments, our model projects total revenues to increase year over year by 15.2%, 4.1% and 2.2% respectively, in 2025, 2026 and 2027.

- ▲ Regular investment in a fully regulated company and its ability to generate sufficient cash flows will support management's plans of rewarding its shareholders with an average annual dividend increase of 1-2% through 2030, subject to the approval of the board of directors. The targeted dividend payout ratio of the company is 55-65% of net income. Currently, ONE Gas' quarterly dividend is 67 cents per share, resulting in an annualized dividend of \$2.68. The company's current dividend yield is 3.48%, better than the Zacks S&P 500 composite's 1.41%.

- ▲ ONE Gas has a strong investment-grade credit rating from rating agencies like Moody and S&P. As of September 30, 2025, OGS had \$1.349 billion of remaining credit available to repay its commercial paper borrowings.

The company has maintained the times interest earned ratio of more than one for over a decade now. At the end of the third quarter of 2025, the times interest earned ratio was 3.1. The ratio, being greater than 1, is indicative of the company's ability to meet interest obligations without any difficulty.

Regulated earnings, increase in demand from residential customers, new rates and systematic capital expenditure will drive the company's performance.

Reasons To Sell:

- ▼ The company depends on natural gas distribution for its earnings. However, restrictions or regulations on shale natural gas production and waste water disposal could result in an upward movement in the prices of natural gas, which might lead to the migration of customers to alternative, cheaper sources of fuel, thereby impacting business and financial conditions.

The company provides natural gas distribution services to customers in Oklahoma, Kansas and Texas. Any changes in regional economies and weather patterns of these states could adversely impact growth opportunities, usage patterns and financial condition of customers, in turn adversely impacting profitability.

- ▼ The natural gas industry is highly competitive and the company has to compete against a large number of competitors to retain customers and prove reliability of its services. Natural gas competes with electricity for water, space heating and other energy-related needs. A fall in the price of electricity or other energy products will make natural gas less attractive to customers and hence reduce its demand, hurting prospects of the company.
- ▼ Natural gas sales to residential and commercial customers are seasonal, as a substantial portion of their natural gas requirements are for heating. Accordingly, the demand of natural gas is higher normally during the months of November through March than in other months of the year. If winter weather is warmer it would have an adverse impact on demand and profitability of the company.

Competition with other clean energy sources, stringent regulations and seasonality of business are headwinds for the company.

Last Earnings Report

ONE Gas Q3 Earnings In Line With Estimates, Revenues Increase Y/Y

ONE Gas, Inc. reported third-quarter 2025 operating earnings per share (EPS) of 44 cents, in line with the Zacks Consensus Estimate. The figure was 29.4% higher than the year-ago quarter's earnings of 34 cents.

OGS' Revenues

ONE Gas recorded revenues of \$379.1 million, which missed the Zacks Consensus Estimate of \$383 million by 0.9%. The top line also increased 11.4% from \$340.4 million in the prior-year quarter.

Highlights of OGS' Earnings Release

Total natural gas volumes delivered were 58.4 billion cubic feet, down 2.3% on a year-over-year basis. OGS served 2,284,000 customers, up 0.5% year over year.

Total operating expenses were \$237.1 million, up 7.1% year over year. The increase in expenses was due to a rise in operations and maintenance expenses, depreciation and amortization expenses, as well as general taxes.

Operating income rose 9.9% year over year to \$65.4 million.

OGS incurred net interest expenses of \$35.4 million, down 9.5% on a year-over-year basis.

OGS' Financial Highlights

As of Sept. 30, 2025, OGS had cash and cash equivalents of \$9.05 million compared with \$58 million as of Dec. 31, 2024.

Total long-term debt (excluding current maturities) was \$2.36 billion as of Sept. 30, 2025, compared with \$2.39 billion as of Dec. 31, 2024.

Cash provided by operating activities in the first nine months of 2025 was \$535.8 million compared with \$305.8 million in the year-ago period.

During the first nine months of 2025, capital expenditures were \$539.4 million compared with \$523.6 million in the year-ago period.

OGS' 2025 Guidance

OGS narrowed its 2025 financial guidance. OGS now expects its 2025 net income to be in the range of \$262-\$266 million compared with the previous range of \$261-\$267 million. Earnings per diluted share are now expected to be in the range of \$4.34-\$4.40 compared with the previous range of \$4.32-\$4.42. The Zacks Consensus Estimate for earnings is pegged at \$4.36, which lies below the midpoint of the company's revised guidance.

FY Quarter Ending **12/31/2024**

Earnings Reporting Date	Nov 03, 2025
Sales Surprise	-0.94%
EPS Surprise	0.00%
Quarterly EPS	0.44
Annual EPS (TTM)	4.29

Recent News

On **Dec. 1, 2025**, the company issued 2026 financial guidance. ONE Gas projected 2026 net income to be in the range of \$294 million to \$302 million, and operating EPS expected to be around \$4.65 to \$4.70.

The company expects 2026 earnings to be supported by new rates and customer growth, but partially offset by higher operating and depreciation expenses from recent capital investments.

Valuation

ONE Gas shares are up 6.1% in the past six months period, and up 9.5% over the trailing 12-month period. Stocks in the Zacks sub-industry was up 14.6% and the Zacks Utility sector was up 7.3% in the past six months period. Over the past year, the Zacks sub-industry was up 8.7% and the sector was up 14.8%.

The S&P 500 index is up 18.1% in the past six months period and up 16.1% in the past year.

The stock is currently trading at 16.46X forward 12-months earnings, which compares with 15.7X for the Zacks sub-industry, 15.43X for the Zacks sector and 23.61X for the S&P 500 index.

Over the past five years, the stock has traded as high as 22.2X and as low as 13.73X, with a 5-year median of 18X.

Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$82 price target reflects 17.52X forward 12-months earnings.

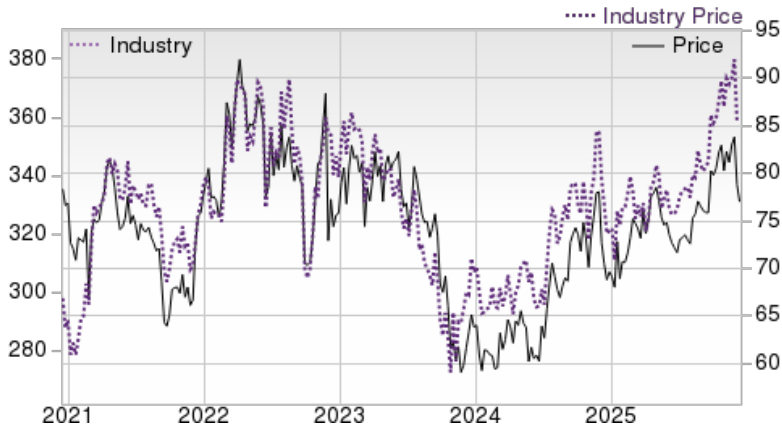
The table below shows summary valuation data for OGS.

Valuation Multiples - OGS					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	16.46	15.7	15.43	23.61
	5-Year High	22.2	22.17	17.86	23.78
	5-Year Low	13.73	13.81	13.13	15.73
	5-Year Median	18	16.23	15.85	21.21
P/S F12M	Current	1.85	2.73	2.97	5.34
	5-Year High	2.71	2.89	3.24	5.5
	5-Year Low	1.18	1.49	2.28	3.83
	5-Year Median	1.84	2.19	2.72	5.05
P/B TTM	Current	1.45	1.38	3.07	8.57
	5-Year High	2.03	1.78	3.28	9.16
	5-Year Low	1.17	1.11	2.38	6.6
	5-Year Median	1.57	1.42	2.87	8.05

As of 12/11/2025

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Bottom 40% (144 out of 243)



Top Peers⁽¹⁾

Company (Ticker)	Rec	Rank
Atmos Energy Corpora...(ATO)	Neutral	2
Chesapeake Utilities...(CPK)	Neutral	4
Energy Transfer LP (ET)	Neutral	3
National Fuel Gas Co...(NFG)	Neutral	3
NewJersey Resources ...(NJR)	Neutral	3
Northwest Natural Ga...(NWN)	Neutral	4
Spire Inc. (SR)	Neutral	2
Sempra Energy (SRE)	Neutral	3

Industry Comparison⁽¹⁾ Industry: Utility - Gas Distribution

	OGS	X Industry	S&P 500	ATO	NFG	NJR
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	2	3	3
VGM Score	C	-	-	F	A	C
Market Cap	4.62 B	4.92 B	39.38 B	27.22 B	7.43 B	4.62 B
# of Analysts	5	2	22	6	3	3
Dividend Yield	3.48%	2.89%	1.41%	2.38%	2.60%	4.15%
Value Score	B	-	-	D	A	B
Cash/Price	0.00	0.02	0.04	0.01	0.01	0.00
EV/EBITDA	9.88	11.60	14.60	15.19	7.48	10.57
PEG Ratio	1.92	2.64	2.23	2.63	0.68	NA
Price/Book (P/B)	1.45	1.54	3.35	1.99	2.40	1.92
Price/Cash Flow (P/CF)	8.39	8.63	15.20	14.09	6.84	8.88
P/E (F1)	17.61	17.64	19.78	21.00	9.78	14.56
Price/Sales (P/S)	1.95	1.97	3.06	5.79	3.28	2.27
Earnings Yield	5.67%	5.39%	4.99%	4.76%	10.22%	6.88%
Debt/Equity	0.74	0.80	0.57	0.66	0.77	1.36
Cash Flow (\$/share)	9.17	6.10	8.99	11.95	12.03	5.16
Growth Score	F	-	-	F	C	D
Hist. EPS Growth (3-5 yrs)	2.07%	2.99%	8.16%	8.99%	10.86%	9.93%
Proj. EPS Growth (F1/F0)	11.25%	4.11%	8.57%	7.51%	21.71%	-3.67%
Curr. Cash Flow Growth	1.66%	-2.83%	6.75%	12.47%	18.19%	13.34%
Hist. Cash Flow Growth (3-5 yrs)	7.19%	6.18%	7.43%	13.43%	14.02%	11.29%
Current Ratio	0.47	0.75	1.19	0.77	0.44	0.73
Debt/Capital	42.53%	44.56%	38.01%	39.83%	43.50%	57.61%
Net Margin	10.76%	10.86%	12.78%	25.49%	22.86%	16.48%
Return on Equity	8.06%	8.73%	17.00%	9.07%	21.76%	13.73%
Sales/Assets	0.28	0.25	0.53	0.17	0.27	0.28
Proj. Sales Growth (F1/F0)	15.20%	4.26%	5.77%	NA	15.70%	12.20%
Momentum Score	B	-	-	D	A	B
Daily Price Chg	-0.16%	0.10%	-1.07%	0.77%	-0.44%	-0.22%
1 Week Price Chg	-2.31%	-1.13%	-0.63%	-1.70%	0.56%	1.62%
4 Week Price Chg	-5.11%	-2.50%	1.39%	-3.85%	1.51%	-1.74%
12 Week Price Chg	1.53%	3.34%	2.45%	3.34%	-4.90%	-2.39%
52 Week Price Chg	9.31%	11.89%	12.83%	19.77%	34.02%	-3.66%
20 Day Average Volume	444,455	388,660	2,728,366	1,144,400	491,898	616,902
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	2.48%	0.00%
(F1) EPS Est 4 week change	0.05%	0.00%	0.00%	0.00%	5.74%	0.43%
(F1) EPS Est 12 week change	0.42%	0.21%	0.69%	2.73%	-7.01%	1.34%
(Q1) EPS Est Mthly Chg	1.75%	0.66%	0.00%	0.84%	3.26%	-2.96%

Analyst Earnings Model⁽²⁾

ONE Gas, Inc. (OGS)

In \$MM, except per share data

	2022A	2023A	2024A	2025E				2026E				2027E		
	FY	FY	FY	1QA	2QA	3QA	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
FY Ends December 31st	Dec-22	Dec-23	Dec-24	31-Mar-25	30-Jun-25	30-Sep-25	31-Dec-25	Dec-25	31-Mar-26	30-Jun-26	30-Sep-26	31-Dec-26	Dec-26	Dec-27
Income Statement														
Total Revenues	\$2,578.0	\$2,372.0	\$2,083.6	\$935.2	\$423.7	\$379.1	\$662.9	\$2,400.9	\$944.1	\$466.9	\$402.3	\$687.1	\$2,500.4	\$2,554.4
YoY % Chng	42.5%	(8.0%)	(12.2%)	23.3%	19.7%	11.4%	5.1%	15.2%	1.0%	10.2%	6.1%	3.7%	4.1%	2.2%
Cost of Natural Gas	\$1,459.1	\$1,134.5	\$778.3	\$512.5	\$117.9	\$76.6	\$272.3	\$979.3	\$495.9	\$118.2	\$88.3	\$275.9	\$978.3	\$955.0
YoY % Chng	88.3%	(22.2%)	(31.4%)	33.8%	63.9%	28.5%	3.3%	25.8%	(3.2%)	0.2%	15.3%	1.3%	(0.1%)	(2.4%)
Gross Profit	\$1,118.9	\$1,237.5	\$1,305.2	\$422.7	\$305.8	\$302.5	\$390.5	\$1,421.6	\$448.1	\$348.7	\$314.0	\$411.2	\$1,522.0	\$1,599.5
YoY % Chng	8.3%	10.6%	5.5%	12.6%	8.4%	7.7%	6.4%	8.9%	6.0%	14.0%	3.8%	5.3%	7.1%	5.1%
Operations & Maintenance	\$472.3	\$508.4	\$530.1	\$135.3	\$131.0	\$137.2	\$147.2	\$550.7	\$139.6	\$137.3	\$138.5	\$157.6	\$573.0	\$591.0
YoY % Chng	5.0%	7.7%	4.3%	1.9%	7.5%	4.9%	1.7%	3.9%	3.2%	4.8%	0.9%	7.0%	4.0%	3.1%
Depreciation & Amortization	\$228.5	\$279.8	\$296.7	\$81.7	\$79.3	\$76.9	\$77.2	\$315.1	\$84.1	\$88.2	\$78.3	\$77.9	\$328.5	\$342.1
YoY % Chng	10.3%	22.5%	6.0%	6.7%	9.3%	6.7%	2.3%	6.2%	2.9%	11.2%	1.8%	0.9%	4.3%	4.1%
General Taxes	\$68.2	\$71.7	\$79.4	\$25.2	\$23.6	\$23.0	\$24.0	\$95.9	\$33.1	\$26.3	\$24.2	\$25.2	\$108.8	\$115.8
YoY % Chng	2.7%	5.0%	10.8%	25.5%	28.0%	24.7%	7.4%	20.8%	31.1%	11.2%	5.4%	4.8%	13.4%	6.5%
Total Operating Expenses	\$769.0	\$859.9	\$906.2	\$242.2	\$233.9	\$237.1	\$248.4	\$961.7	\$256.8	\$251.8	\$241.0	\$260.7	\$1,010.3	\$1,049.0
YoY % Chng	6.3%	11.8%	5.4%	5.6%	9.9%	7.1%	2.4%	6.1%	6.0%	7.6%	1.6%	4.9%	5.1%	3.8%
EBITDA	\$578.4	\$657.4	\$695.6	\$262.2	\$151.2	\$142.3	\$219.3	\$775.0	\$275.5	\$185.1	\$151.3	\$228.4	\$840.2	\$892.6
YoY % Chng	11.8%	13.7%	5.8%	17.9%	6.6%	8.2%	9.8%	11.4%	5.1%	22.4%	6.3%	4.2%	8.4%	6.2%
Operating Income	\$350.0	\$377.6	\$399.0	\$180.5	\$71.9	\$65.4	\$142.1	\$459.8	\$191.3	\$96.8	\$73.0	\$150.5	\$511.7	\$550.5
YoY % Chng	12.8%	7.9%	5.7%	23.7%	3.7%	10.0%	14.3%	15.2%	6.0%	34.8%	11.7%	5.9%	11.3%	7.6%
Other Income (Expense), Net	\$(4.2)	\$9.5	\$7.4	\$0.5	\$2.6	\$2.4	\$1.7	\$7.2	\$1.8	\$2.7	\$2.1	\$2.3	\$8.9	\$7.7
YoY % Chng	(30.4%)	326.5%	(21.6%)	(85.2%)	163.3%	(20.8%)	1,544.2%	(3.3%)	252.2%	3.2%	(11.3%)	34.3%	23.9%	(13.4%)
Interest Expense, Net	\$77.5	\$115.3	\$147.2	\$35.7	\$35.3	\$35.4	\$40.0	\$146.4	\$40.3	\$39.8	\$39.7	\$41.0	\$160.7	\$164.5
YoY % Chng	28.5%	48.8%	27.7%	13.8%	(4.6%)	(9.6%)	0.7%	(0.6%)	12.8%	12.9%	12.1%	2.4%	9.8%	2.4%
Pre-Tax Income	\$268.3	\$271.7	\$259.2	\$145.3	\$39.1	\$32.4	\$103.8	\$320.6	\$152.9	\$59.7	\$35.4	\$111.8	\$359.9	\$393.7
YoY % Chng	8.7%	1.3%	(4.6%)	23.1%	17.6%	39.0%	22.6%	23.7%	5.2%	52.5%	9.5%	7.7%	12.2%	9.4%
Income Tax	\$46.5	\$40.5	\$36.4	\$25.9	\$7.1	\$5.9	\$18.9	\$57.9	\$28.0	\$10.9	\$6.5	\$20.5	\$65.9	\$72.4
YoY % Chng	15.4%	(13.0%)	(10.1%)	38.6%	17.7%	47.1%	148.0%	59.0%	8.0%	53.5%	9.8%	8.1%	13.8%	10.0%
Tax Rate	17.3%	14.9%	14.0%	17.8%	18.2%	18.2%	18.2%	18.0%	18.3%	18.3%	18.3%	18.3%	18.3%	18.4%
Net Income	\$221.7	\$231.2	\$222.9	\$119.4	\$32.0	\$26.5	\$84.9	\$262.8	\$124.9	\$48.8	\$28.9	\$91.4	\$294.0	\$321.2
YoY % Chng	7.4%	4.3%	(3.6%)	20.2%	17.6%	37.4%	10.2%	17.9%	4.6%	52.2%	9.4%	7.7%	11.9%	9.3%
Basic Shares Outstanding	54.2	55.6	56.8	60.1	60.1	60.2	60.4	60.2	61.8	63.3	63.6	63.6	63.1	65.2
YoY % Chng	1.2%	2.6%	2.2%	5.9%	5.9%	5.9%	5.9%	5.9%	2.8%	5.3%	5.6%	5.3%	4.8%	3.3%
Diluted Shares Outstanding	54.3	55.9	57.0	60.3	60.5	60.6	60.8	60.5	62.2	63.7	64.0	64.0	63.4	65.5
YoY % Chng	1.2%	2.8%	2.1%	6.1%	6.4%	6.1%	5.8%	6.1%	3.1%	5.3%	5.6%	5.3%	4.8%	3.3%
Basic EPS	\$4.09	\$4.16	\$3.92	\$1.99	\$0.53	\$0.44	\$1.41	\$4.37	\$2.02	\$0.77	\$0.46	\$1.44	\$4.68	\$4.95
YoY % Chng	6.2%	1.7%	(5.8%)	13.7%	10.4%	29.4%	4.1%	11.4%	1.6%	45.4%	3.5%	2.2%	7.3%	5.6%
Diluted EPS	\$4.08	\$4.14	\$3.91	\$1.98	\$0.53	\$0.44	\$1.40	\$4.35	\$2.01	\$0.77	\$0.45	\$1.43	\$4.66	\$4.92
YoY % Chng	6.0%	1.5%	(5.6%)	13.1%	10.4%	29.4%	4.2%	11.2%	1.5%	44.5%	2.9%	2.3%	7.1%	5.6%
Dividend Per Share	\$2.48	\$2.60	\$2.64	\$0.67	\$0.67	\$0.67	\$0.67	\$2.68	\$0.67	\$0.67	\$0.67	\$0.67	\$2.68	\$2.68
YoY % Chng	6.9%	4.8%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	B
Growth Score	F
Momentum Score	B
VGM Score	C

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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