Zacks Report Date: November 25, 2025

CyberArk Software (CYBR)

$447.29 (Stock Price as of 11/25/2025)

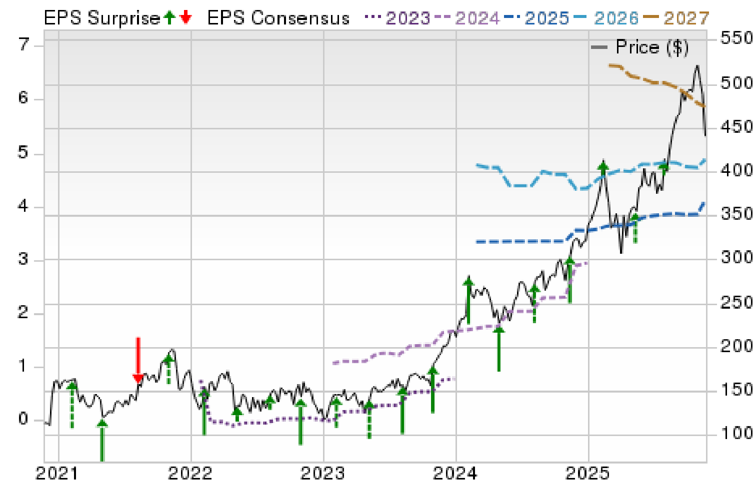
Price Target (6-12 Months): **$500.00**

Long Term: 6-12 Months	**Zacks Recommendation:** (Since: 11/19/25) Prior Recommendation: Underperform	**Neutral**
Short Term: 1-3 Months	**Zacks Rank:** (1-5)	**2-Buy**
	Zacks Style Scores:	VGM: D
	Value: F | Growth: C	Momentum: A

Summary

CyberArk is benefiting from the rising demand for cybersecurity and privileged access security solutions due to the long list of data breaches and increasing digital transformation strategies. A strong presence across verticals, such as banking, healthcare, government and utilities, is safeguarding the company from the adverse effects of softening IT spending. Its strategic mix shift toward software-as-a-service and subscription-based solutions is driving top-line growth. Strategic acquisitions, such as Zilla Security and Venafi, are aiding customer and top-line growth. Shares of the company have outperformed the industry over the past year. However, aggressive sales and marketing initiatives, and sustained investments in research and development might dampen its margins. Additionally, macroeconomic headwinds remain major concerns.

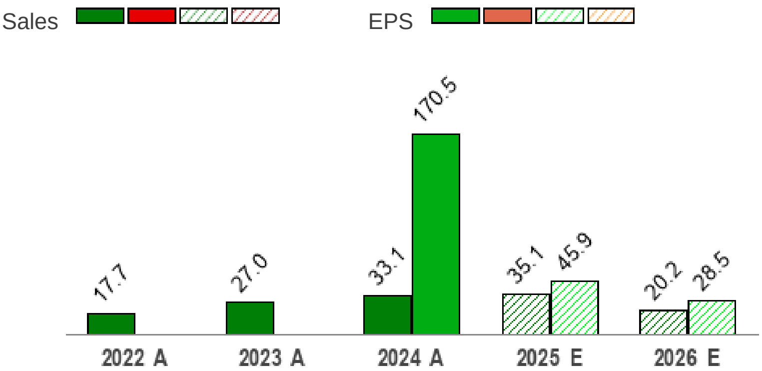
Price, Consensus & Surprise(1)



Data Overview

52 Week High-Low	**$526.19 - $288.63**
20 Day Average Volume (sh)	**471,115**
Market Cap	**$22.4 B**
YTD Price Change	**33.0%**
Beta	**1.01**
Dividend / Div Yld	**$0.00 / 0.0%**
Industry	**Security**
Zacks Industry Rank	**Top 11% (27 out of 243)**
Last EPS Surprise	**30.4%**
Last Sales Surprise	**4.8%**
EPS F1 Est- 4 week change	**732.7%**
Expected Report Date	**02/12/2026**
Earnings ESP	**1.8%**
P/E TTM	**114.7**
P/E F1	**101.2**
PEG F1	**2.7**
P/S TTM	**17.2**

Sales and EPS Growth Rates (Y/Y %)(2)



Sales Estimates (millions of $)(2)

	Q1	Q2	Q3	Q4	Annual*
2026	372 E	385 E	431 E	437 E	1,625 E
2025	318 A	328 A	343 A	363 E	1,352 E
2024	222 A	225 A	240 A	314 A	1,001 A

EPS Estimates(2)

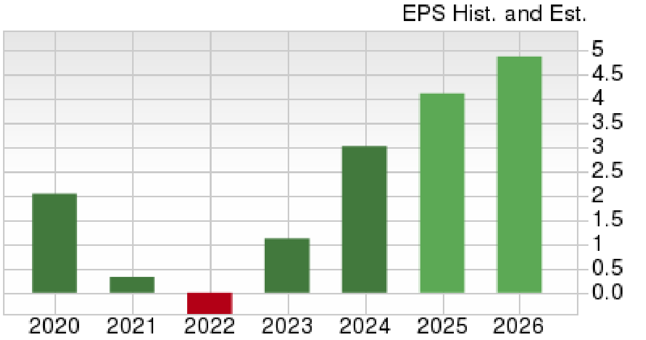
	Q1	Q2	Q3	Q4	Annual*
2026	1.36 E	1.32 E	1.48 E	1.53 E	5.68 E
2025	0.98 A	0.88 A	1.20 A	1.36 E	4.42 E
2024	0.75 A	0.54 A	0.94 A	0.80 A	3.03 A

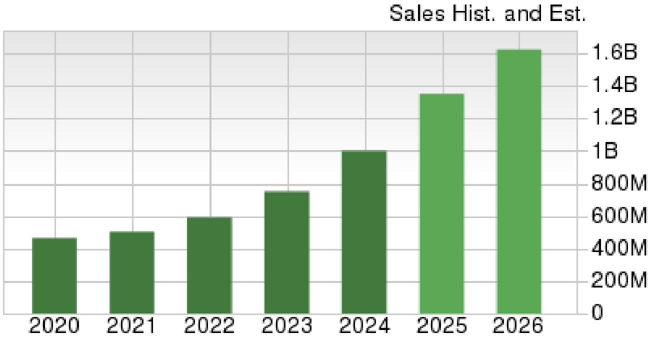
*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 11/25/2025.
(2) The report's text, the analyst-provided estimates, and the price target are as of 11/20/2025.

Overview

Headquartered in Petah Tikva, Israel, CyberArk Software Ltd. was founded in 1999. Together with its subsidiaries, the company provides information technology security solutions. The company is a vital security partner to more than 5,400 global businesses, which include over 50% of the Fortune 500 and more than 35% of the Global 2000 companies.





As of 11/20/2025

CyberArk offers services, which protect organizational privileged accounts from cyber-attacks. Its products include CyberArk Shared Technology Platform, Privileged Account Security Solution and Sensitive Information Management Solution.

The company's privileged account security solution consists of enterprise password vault, which provides a tool to manage and protect physical, virtual, or cloud-based assets in an organization; privileged session manager that protects IT assets; and application identity manager, which addresses the challenges of hard-coded, embedded credentials, and cryptographic keys being hijacked and exploited by malicious insiders or external cyber attackers.

The company offers its products to energy and utilities, financial services, healthcare, manufacturing, retail, technology, and telecommunications industries, as well as government agencies through resellers and distributors.

CyberArk operates under three broad categories — Subscription, Perpetual License, and Maintenance and Professional Services. In 2024, Subscription revenues made up 73.3% of total revenue, while Perpetual License and Maintenance and Professional Services accounted for 1.4% and 25.3%, respectively.

In 2024, the company generated approximately 50.3% of revenues from the United States, 31.1% from the EMEA region and the remaining 18.6% from the Rest of the World.

In the access and identity management market CA, Dell, IBM, Microsoft and Oracle are CyberArk's main competitors. In the advanced threat protection solutions space, its competitors include HP Inc., IBM, FireEye, Splunk, Check Point Software and Palo Alto Networks.

CyberArk has offices in the U.S., Israel, Singapore, Australia, the U.K., Italy, France, Germany, Spain, Japan, Netherlands and Turkey.

As of 11/25/2025

Reasons To Buy:

- Rising demand for cyber security owing to the long list of data breaches is a positive for CyberArk. The advent of cloud computing and the idea of sharing resources to lower cost has further increased demand for adequate security policies, protocols and products. So, companies are allotting increasing portions of their IT budgets for security solutions. CyberArk is growing rapidly in this space on the back of its privileged access management (PAM) solutions which offers customers a set of products that helps them to secure, manage and monitor privileged account access and activities. CyberArk's security platforms simplify security infrastructure for organizations by protecting against, detecting and responding to cyber-attacks before the security of vital systems is compromised. This reduces the total cost of ownership, thereby giving the organization a competitive edge.

> Investments in product suite and go-to-market are positives for the company. Also, rising cyber security indicates continued positive growth for CyberArk, going forward.

- CyberArk has made strategic acquisitions to boost growth. In February 2025, it acquired Zilla Security, a leader in modern Identity Governance and Administration (IGA) solutions. Zilla Security acquisition is expected to expand CyberArk's industry-leading Identity Security Platform with scalable automation that enables accelerated identity compliance and provisioning across digital environments while maximizing security and operational efficiency. In October 2024, the company completed the acquisition of Venafi, a leader in machine identity management. CyberArk merged Venafi's advanced machine identity management capabilities with its robust identity security solutions, creating a comprehensive platform for enterprise-scale machine identity security. We believe these acquisitions have expanded not only CyberArk's capabilities but also its customer base.

- CyberArk is gaining customer accounts, which contributes to its revenues. The vast customer base presents the company an opportunity to upsell products within its installed user base. Furthermore, for the last few quarters, CyberArk has been able to close significant number of seven-figure deals. The growing number of large deals in the mix is a positive as it increases deferred revenues and visibility. Moreover, any product refresh brings in additional dollars as every enterprise attempts to keep their threat management infrastructure updated. These factors in turn support the company's top line.

- With rapid technological advancement, organizations are adopting the "bring your own device" (BYOD) as well as hybrid working policies to enhance employee productivity. This trend, on the other hand, has made it necessary for the companies to enforce stricter data-security measures. Therefore, CyberArk expanded the value of customer engagement by including core products such as Enterprise Password Vault and Privileged Session Manager. The products offer enterprise-level security solutions for numerous data breaches at high-profile business houses and government agencies. Apart from this, the company provides real-time mobile security and intelligence to any organization's existing security and mobility infrastructures.

- CyberArk has a strong balance sheet with an ample liquidity position. Cash, short-term investments and marketable securities amounted to $1.96 billion as of Sept. 30, 2025, while it has long-term debt was $1.22 billion. It is to be noted that CyberArk has been able to regularly increase its cash and marketable securities and cash from operations since 2013. In the third quarter of 2025, it generated operating cash flow and free cash flow of $50.7 million and $42.4 million, respectively. The increasing liquidity and cash flow trends reflect that the company is making investments in the right direction. Moreover, since it has a net cash position, excess cash is available for pursuing acquisitions, investments in growth initiatives and distribution to its shareholders.

Reasons To Sell:

- CyberArk's near-term prospects might be hurt by softening IT spending. Still-high interest rates and protracted inflationary conditions are hurting consumer spending. Rising interest rates and inflationary pressures are hurting consumer spending. Meanwhile, enterprises are postponing their large IT spending plans due to a weakening global economy amid ongoing macroeconomic and geopolitical issues. Some of the cybersecurity players have already pointed out that organizations are delaying, or taking more time in finalizing deal, or even rightsizing deals amid the current uncertain macroeconomic environment. This makes us slightly cautious about CyberArk's prospects in the near term.

We are apprehensive about higher operating expenses related to enrichment of the solutions suite and enhancing sales competency, which will weigh on CyberArk's near-term profits.

- Near-term prospects for CyberArk might be hurt by changing customer spending behavior. For the past several months, various competitors in the cybersecurity space noticed that the companies were breaking their cybersecurity investment plans into phases and implementing the same over longer periods of time instead of making a single large investment. This makes us slightly cautious about CyberArk's near-term growth prospects.

- CyberArk faces competition from numerous big and small companies in the security application market. Further, over the past few years, the demand for IT security has been on the rise, driven by increasing awareness and cyber-attacks, making the market more attractive for new players. Some of the possible competitors include Dell Inc., International Business Machines Corporation, Microsoft Corporation and Oracle Corporation. Other competitors, including HP Inc., offer various advanced threat protection solutions. Moreover, we believe that CyberArk's dominance could be challenged by new entrants. This could lead the company to resort to competitive pricing to maintain and capture further market share. Therefore, companies must deliver prompt and advanced technologies to suit customer requirements and expedite product launches to stay afloat.

- To survive in the highly competitive cyber security market, each player must continually invest in broadening its capabilities. Over the past few years, CyberArk has invested heavily to enhance its sales and marketing capabilities, particularly by increasing its sales force. Though the company foresees these investments to yield benefits over the long run, we note that there is uncertainty about the payback period.

- A substantial portion of the company's sales is derived from outside the U.S. During 2024, 2023, 2022, 2021, 2020, 2019 and 2018 approximately 50%, 48%, 47%, 51%, 47%, 46% and 45%, respectively, of total revenue was garnered in currencies other than the U.S. dollar. This exposes the company to exchange rate fluctuations and counterparty default risk. Thus, an economic condition, which impacts foreign currency exchange rates, does result in transaction exposure, which leads to profit fluctuation.

Last Earnings Report

CyberArk Q3 Earnings & Revenues Beat Estimates

FY Quarter Ending	12/31/2024
Earnings Reporting Date	Nov 06, 2025
Sales Surprise	4.83%
EPS Surprise	30.43%
Quarterly EPS	1.20
Annual EPS (TTM)	3.86

CyberArk came out with quarterly earnings of $1.20 per share, which beat the Zacks Consensus Estimate of 92 per share. This compares to earnings of 94 per share a year ago.

CyberArk posted revenues of $342.8 million for the quarter ended September 2025, surpassing the Zacks Consensus Estimate by 4.83%. This compares to year-ago revenues of $240.1 million.

CyberArk Q3 in Details

Segment-wise, Subscription revenues (82% of total revenues) were $280 million, up 60% year over year from $176 million. Maintenance, professional services and other revenues (18% of total) came in at $62.7 million, slightly lower than $64.5 million in the year-ago quarter.

CyberArk no longer reports perpetual license revenues separately, as these are now included in the Maintenance, Professional Services and Other line item.

On the profitability front, non-GAAP gross profit rose to $291.4 million, up from $200.3 million in the year-ago quarter, with non-GAAP gross margin expanding to 85% from 83.4% in the year-ago quarter.

Non-GAAP operating income increased to $64.8 million from $35.4 million in the year-ago quarter. Non-GAAP operating margin expanded 420 basis points year over year to 18.9%.

Non-GAAP net income was $64.9 million, up from $45.1 million in the year-ago quarter.

CyberArk's Key Business Metrics

As of Sept. 30, 2025, Annual Recurring Revenues (ARR) were $1.34 billion, up 45% year over year. The Subscription portion of ARR was $1.16 billion, or 86% of total ARR, up 57% year over year.

The Maintenance portion of ARR was $183 million as of Sept. 30, 2025, down from $191 million on Sept. 30, 2024.

CyberArk's Balance Sheet & Cash Flow

CyberArk ended the quarter with cash, cash equivalents, marketable securities and short-term deposits of $1.96 billion as of Sept. 30, 2025, compared with $720.9 million as of June 30, 2025. The sequential increase reflects proceeds from convertible senior notes offerings.

Long-term debt stood at $1.22 billion as of Sept. 30, 2025.

During the third quarter 2025, CyberArk generated GAAP operating cash flow of $50.7 million and free cash flow of $42.4 million. On an adjusted basis (excluding some one-time items), free cash flow came in at $51.3 million.

Recent News

On Nov. 13, CyberArk announced that its shareholders approved the previously announced acquisition of CyberArk by Palo Alto Networks.

On Nov. 4, CyberArk announced the general availability of the CyberArk Secure AI Agents Solution.

On Oct. 7, CyberArk announced enhancements across its Machine Identity Security portfolio, which will enable security teams to automatically find, understand and secure machine identities, spanning certificates, keys, secrets, workloads and more, reducing risk and simplifying compliance at scale.

On Sept. 30, CyberArk announced its inclusion in the Microsoft Security Store Partner Ecosystem.

On Sept. 15, CyberArk announced the appointment of Omer Grossman to the company's newly created role of Chief Trust Officer and Head of CYBR Unit. It also announced the appointment of Ariel Pisetzky as the new Chief Information Officer.

On Aug. 26, CyberArk announced that Optiv has successfully deployed the CyberArk Workforce Identity Security solution across its organization.

On Aug. 13, CyberArk announced that it has received Cloud Service Provider (CSP) certification from the Dubai Electronic Security Center (DESC).

On Aug. 6, CyberArk announced that it has completed Australia's InfoSec Registered Assessors Program (IRAP) assessment at the "Protected" information classification level.

Valuation

CyberArk's shares have gained 42.8% in the year-to-date period and 44.5% over the past year. Stocks in the Zacks sub-industry have returned 17.7% and the Zacks Computer & Technology sector has appreciated 21.6% in the year-to-date period. In the past year, the Zacks sub-industry soared 11.9% and the sector returned 23.9%.

The S&P 500 Index has risen 13.6% in the year-to-date period and 12.9% in the past year.

The stock is currently trading at 15.44X forward 12-month sales, which compares with 12.67X for the Zacks sub-industry, 6.55X for the Zacks sector, and 5.18X for the S&P 500 Index.

Over the past five years, the stock has traded as high as 17.18X and as low as 6.34X, with a five-year median of 10.43X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our $500 price target reflects 16.21X forward 12-month earnings.

The table below shows summary valuation data for CYBR:

Valuation Multiples - CYBR

		Stock	Sub-Industry	Sector	S&P 500
P/S F12M	Current	15.44	12.67	6.55	5.18
	5-Year High	17.18	19.36	7.40	5.52
	5-Year Low	6.34	6.92	4.25	3.84
	5-Year Median	10.43	12.56	6.30	5.06
P/B TTM	Current	10.28	23.29	10.13	8.15
	5-Year High	15.00	57.00	11.69	9.19
	5-Year Low	6.12	18.50	6.53	6.62
	5-Year Median	9.04	37.64	9.52	8.05
EV/Sales TTM	Current	17.30	14.96	7.74	5.50
	5-Year High	19.64	23.42	8.33	5.82
	5-Year Low	6.45	8.19	4.17	3.78
	5-Year Median	10.73	14.02	6.92	5.12

As of 11/19/2025 *Source: Zacks Investment Research*

Industry Analysis[1] Zacks Industry Rank: Top 11% (27 out of 243)

Top Peers (1)

Company (Ticker)	Rec	Rank
Qualys, Inc. **(QLYS)**	Outperform	1
Check Point Software…**(CHKP)**	Neutral	3
CrowdStrike **(CRWD)**	Neutral	1
Fortinet, Inc. **(FTNT)**	Neutral	3
Okta, Inc. **(OKTA)**	Neutral	3
SentinelOne, Inc. **(S)**	Neutral	3
Varonis Systems, Inc…**(VRNS)**	Neutral	3
Zscaler, Inc. **(ZS)**	Neutral	3

Industry Comparison[1] Industry: Security

	CYBR	X Industry	S&P 500	QLYS	S	VRNS
				Industry Peers		
Zacks Recommendation (Long Term)	Neutral	-	-	Outperform	Neutral	Neutral
Zacks Rank (Short Term)	2	-	-	1	3	3
VGM Score	D	-	-	D	D	C
Market Cap	22.36 B	21.27 B	37.59 B	5.04 B	5.22 B	3.71 B
# of Analysts	7	12	22	9	13	9
Dividend Yield	0.00%	0.00%	1.52%	0.00%	0.00%	0.00%
Value Score	F	-	-	F	F	F
Cash/Price	0.07	0.08	0.04	0.08	0.15	0.19
EV/EBITDA	771.00	32.03	14.28	20.85	-25.64	-85.36
PEG Ratio	2.73	2.56	2.19	NA	0.71	NA
Price/Book (P/B)	9.57	9.55	3.28	9.52	3.46	6.13
Price/Cash Flow (P/CF)	947.77	53.21	14.62	27.72	NA	NA
P/E (F1)	100.84	62.29	19.79	20.35	83.38	248.45
Price/Sales (P/S)	17.16	8.39	3.01	7.72	5.75	6.10
Earnings Yield	0.93%	1.69%	5.03%	4.92%	1.21%	0.41%
Debt/Equity	0.52	0.10	0.57	0.00	0.00	0.75
Cash Flow ($/share)	0.47	2.17	8.99	5.07	-0.46	-0.08
Growth Score	C	-	-	B	B	B
Hist. EPS Growth (3-5 yrs)	NA%	37.16%	8.17%	28.83%	NA	NA
Proj. EPS Growth (F1/F0)	45.87%	19.61%	8.30%	12.72%	280.00%	-58.06%
Curr. Cash Flow Growth	-163.40%	7.14%	7.00%	7.28%	-30.67%	-59.74%
Hist. Cash Flow Growth (3-5 yrs)	-22.20%	31.84%	7.32%	13.51%	NA	12.68%
Current Ratio	2.14	1.60	1.18	1.38	1.83	1.81
Debt/Capital	34.33%	8.20%	38.16%	0.00%	0.00%	42.76%
Net Margin	-17.42%	2.27%	12.77%	28.96%	-47.32%	-18.82%
Return on Equity	-0.07%	1.62%	17.03%	37.40%	-16.24%	-21.91%
Sales/Assets	0.33	0.45	0.53	0.65	0.38	0.37
Proj. Sales Growth (F1/F0)	35.10%	13.69%	5.53%	9.70%	21.80%	12.30%
Momentum Score	A	-	-	C	B	B
Daily Price Chg	0.65%	0.57%	1.55%	-1.78%	-0.32%	0.38%
1 Week Price Chg	-9.81%	-6.72%	0.49%	-0.35%	-6.49%	-6.95%
4 Week Price Chg	-14.79%	-11.57%	-2.47%	11.46%	-11.08%	-49.79%
12 Week Price Chg	-2.28%	-2.88%	3.79%	3.47%	-17.02%	-46.68%
52 Week Price Chg	36.54%	-2.31%	11.99%	-10.18%	-43.87%	-37.20%
20 Day Average Volume	471,115	2,051,906	3,114,983	504,857	5,736,877	3,997,640
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	732.67%	1.25%	0.23%	12.22%	0.00%	2.50%
(F1) EPS Est 12 week change	1,163.11%	2.49%	0.58%	12.22%	-12.86%	-2.69%
(Q1) EPS Est Mthly Chg	187.04%	0.36%	-0.10%	25.12%	0.00%	0.72%

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	F
Growth Score	C
Momentum Score	A
VGM Score	D

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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