

## Chubb Limited (CB)

**\$310.95** (Stock Price as of 12/22/2025)

Price Target (6-12 Months): **\$315.00**

Long Term: 6-12 Months

**Zacks Recommendation:**

**Neutral**

(Since: 01/18/24)

Prior Recommendation: Outperform

Short Term: 1-3 Months

**Zacks Rank: (1-5)**

**3-Hold**

Zacks Style Scores:

VGM: B

Value: B

Growth: D

Momentum: A

## Summary

Chubb's suite of compelling products and services and its focus on capitalizing on the potential of middle-market businesses and investments in various strategic initiatives pave the way for long-term growth. Several distribution agreements have expanded its network, boosting its market presence. An impressive inorganic growth story helps to achieve a higher long-term return on equity. Chubb boasts a strong capital position with sufficient cash generation capabilities that ensure steady payouts to investors. Chubb expects adjusted net investment income to be \$1.775 billion in the fourth quarter and \$1.81 billion in first-quarter 2026. Shares of Chubb have underperformed its industry over the past year. However, exposure to catastrophe loss induces underwriting volatility. Escalating expenses weigh on margin expansion.

## Data Overview

52 Week High-Low	\$313.46 - \$252.16
20 Day Average Volume (sh)	1,968,241
Market Cap	\$122.4 B
YTD Price Change	12.5%
Beta	0.51
Dividend / Div Yld	\$3.88 / 1.2%
Industry	<a href="#">Insurance - Property and Casualty</a>
Zacks Industry Rank	Top 15% (37 out of 243)

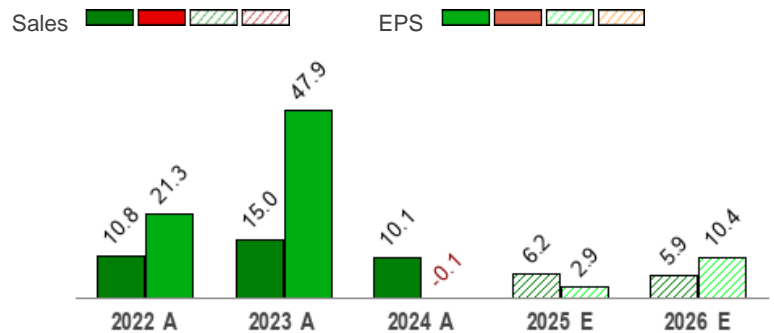
Last EPS Surprise	26.1%
Last Sales Surprise	1.6%
EPS F1 Est- 4 week change	0.7%
Expected Report Date	01/27/2026
Earnings ESP	5.4%

P/E TTM	13.3
P/E F1	13.4
PEG F1	2.0
P/S TTM	2.1

## Price, Consensus & Surprise<sup>(1)</sup>



## Sales and EPS Growth Rates (Y/Y %)<sup>(2)</sup>



## Sales Estimates (millions of \$)<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	14,909 E	15,713 E	16,586 E	15,998 E	63,206 E
2025	13,670 A	14,812 A	16,135 A	15,067 E	59,684 E
2024	13,065 A	13,855 A	15,013 A	14,289 A	56,222 A

## EPS Estimates<sup>(2)</sup>

	Q1	Q2	Q3	Q4	Annual*
2026	6.45 E	6.43 E	5.85 E	6.85 E	25.59 E
2025	3.68 A	6.14 A	7.49 A	5.86 E	23.17 E
2024	5.41 A	5.38 A	5.72 A	6.02 A	22.51 A

\*Quarterly figures may not add up to annual.

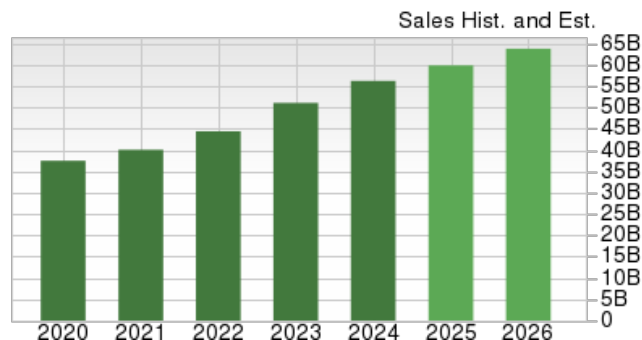
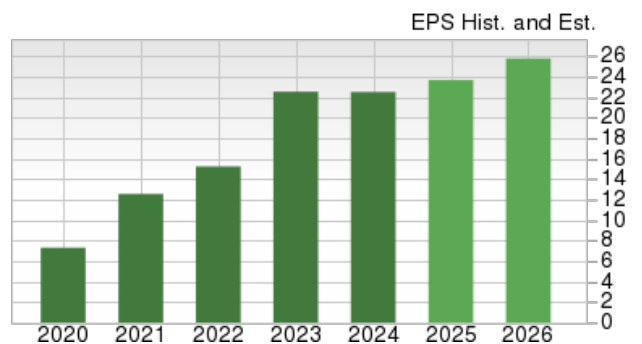
(1) The data in the charts and tables, except the estimates, is as of 12/22/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 11/24/2025.

## Overview

Chubb Limited was formerly known as ACE Limited. ACE Limited after acquiring The Chubb Corp in Jan 2016 assumed the name of Chubb. Headquartered in Zurich, Switzerland, the company boasts being one of the world's largest providers of property and casualty (P&C) insurance and reinsurance and largest publicly traded P&C insurer, based on market capitalization of \$86 billion. Chubb has diversified through acquisitions into many specialty lines, including marine, medical risk, excess property, environmental and terrorism insurance and has local operations in 54 countries and territories. Chubb provides specialized insurance products such as personal accident, supplemental health and life insurance to individuals in select countries. Its reinsurance operations include both P&C and life companies.

Chubb presently operates through following six segments: North America Commercial P&C Insurance segment (40% of 2024 net premiums written) offers a broad range of retail, and wholesale and specialty products. Overseas General segment (27.1%) provides property, primary and excess casualty, energy, professional risk, marine, political risk, trade risk, accident and health, aviation, and consumer-driven products. North America Personal P&C Insurance (12.7%) includes the business written by Chubb Personal Risk Services division comprising Chubb high net worth personal lines business and ACE Private Risk Services. Life segment (12.2%) offers traditional life reinsurance and life insurance products in Thailand, Vietnam, the United Arab Emirates, Taiwan, China, Egypt, among others. North America Agriculture segment (5.2%) offers coverage for agriculture business. These include Multiple Peril Crop Insurance crop-hail and farm P&C insurance protection to U.S. and Canadian customers by means of Rain and Hail Insurance Service Inc. (Rain and Hail). Global Reinsurance (2.8%) represents Chubb's reinsurance operations and principally provides property catastrophe reinsurance to insurers of commercial and personal property and traditional and specialty P&C reinsurance.



As of 11/24/2025



As of 12/22/2025

## Reasons To Buy:

- ▲ Chubb has a very **well-diversified business** in terms of products, as well as the industries and geographies served. Its well-diversified portfolio includes commercial and personal property and casualty insurance, reinsurance, accident and health, and life insurance, operating in over 50 countries and territories. This wide-ranging product and geographic footprint brings stability in business, allows it to manage risk effectively, ensure earnings stability and seize growth opportunities across both developed and emerging markets. Such diversification also strengthens Chubb's ability to weather industry-specific challenges and strategically deploy capital to areas with the highest return potential.

Chubb is better positioned to capitalize on upcoming growth opportunities. Moreover, the combined company's growth and earnings power will be more than the sum of individual strengths.

Chubb has made **investments in various strategic initiatives** that paved the way for long-term growth. The company has been putting in efforts to capitalize on the potential of middle-market businesses, both domestic and international, with a traditional core package as well as specialty products. Recognizing the strong growth prospects and demand for personalized risk management solutions in the mid-sized market, Chubb is broadening its distribution reach, enhancing digital capabilities and drawing on its underwriting strength to deliver insurance products tailored to the specific needs of mid-sized enterprises. With an emphasis on localized service and robust broker partnerships, Chubb stays focused on strengthening its position and expanding its share in this underpenetrated market that in turn helps it achieve new business growth and high renewal rates.

- ▲ North America and international businesses remain well poised for growth on the back of **improving pricing environment**. The industry is going through a hard market cycle that started in 2018. With inflation staying above 2% and an increase in catastrophe losses due to change in climate, the hard market is here to stay. A hard market leads to higher pricing, which coupled with prudent underwriting standards, should continue to drive premiums higher and ensure sustained profitability.

- ▲ Chubb is a **leading cyber insurer** in the United States, consistently ranked among the top cyber insurers based on direct premiums written. In an era of increasing cyberattacks, the future of cyber insurance holds immense potential. A recent report by Munich Re estimated the market at \$15.3 billion in 2024, with expectations to more than double by 2030. This growth is likely to be driven by increasing cyber threats, the need for regulatory compliance and growing awareness of cyber risks. Chubb, with comprehensive cyber insurance solutions, including coverage for a wide range of risks like data breaches, network security failures, and media liability, is poised to capitalize on this market opportunity.

Small and midsize businesses are becoming a sizable part of the cyber insurance market. They now account for 45% of the cyber market exposure, up from 31% five years ago. This growth was driven by an increasing number of cyberattacks targeting smaller businesses. For SMBs, Chubb provides protection against data breaches, ransomware attacks, and business interruption losses. Chubb's customizable policies ensure that SMBs receive coverage aligned with their specific risk profiles and industry needs.

- ▲ Apart from focusing on organic growth, Chubb has always considered **acquisitions to be an effective strategy** for global expansion. It acquired 17 businesses over the past 15 years. Acquisitions have improved premium revenues. The acquisition of the life and non-life insurance companies that house the personal accident, supplemental health and life insurance business of Cigna in several Asian markets expanded Chubb's presence and advanced its long-term growth opportunity in Asia. The company also acquired an additional stake in Huatai Group, which brought its total aggregate ownership to 85.5%. This also made Chubb the first foreign financial institution to majority-own a Chinese financial service holding company, with separate P&C, life, asset management and mutual fund subsidiaries. China being the second largest insurance market after the United States, management expects Huatai to significantly contribute to Chubb's revenue and earnings. Chubb's Catalyst Aviation Insurance buy expanded its capabilities, expertise and presence in an important aviation market, solidifying its foothold in Australia and New Zealand. Chubb has acquired the insurance businesses of Liberty Mutual in Thailand in early April and will close that of Liberty Mutual Vietnam in early 2026.

- ▲ Despite a low interest rate environment in the past, the company has managed to deliver **impressive investment results**, primarily driven by strong and reliable returns from its growing fixed-income portfolio and higher returns from its non-fixed income portfolio. This P&C insurer prefers fixed-income investments, such as bonds, because they offer predictable returns that can be used in claims payment. The insurer has about 80% of its investments invested in fixed maturities and short-term investments. Equity securities, private debt held-for-investment and private equities and other account for the remaining 20%. Chubb is predominantly a buy-and-hold fixed-income investor. Investment income run rate should continue to grow, as the company reinvests the cash flow at higher rates. Chubb expects adjusted net investment income to be \$1.775 billion in the fourth quarter and \$1.81 billion in first-quarter 2026. .

- ▲ Chubb has a **strong balance sheet**, with sufficient cash to pursue strategic objectives. Liquidity remains strong with operating cash flow and adjusted operating cash flow at \$3.6 billion and \$4.5 billion, respectively, in the third quarter of 2025.

Balance sheet debt has moved around in the last 10 years but has been on a more or less upward trajectory. Overall, the debt level is very low, with the debt cap ratio at just 19.5%. However, it is higher than the industry's 16.1%. It has extended maturities at lower rates, thus reducing interest payments. The times interest earned ratio, although below the industry average of 17.6X, is at a comfortable level of 17X. This indicates that the firm will be able to make interest payments without any difficulties. It is therefore not surprising that Chubb enjoys strong credit ratings from credit rating agencies.

- ▲ **Effective Capital Deployment:** The strong capital and liquidity position enables Chubb to distribute wealth to its shareholders via share buybacks and dividend payouts. The company's current dividend yield of 1.4% is better than the industry average of 0.3%. The recent 6.6% increase in dividend marks the 32nd straight year of dividend increase. Chubb has a solid track record of hiking dividends for 32 straight years, with the metric witnessing a 10-year CAGR of 3.8%. This makes the stock an attractive pick for investors looking for a safe and steady flow of cash. With respect to share buybacks, Chubb now has a new \$5 billion share repurchase program effective July 1, 2025.

---

▲ **Strong Return on Equity:** The company's ROE, a profitability measure reflecting how effectively the company is utilizing its shareholders' funds, is attractive. The company's trailing twelve months return on equity was 12.9%, exceeding the industry average of 7.7%. Return on invested capital has been increasing over the last few years. The company has raised its capital investment over some time, and remains efficient at utilizing funds. Its trailing twelve months ROIC is 7.9%, better than the industry average of 6.9%.

---

---

## Reasons To Sell:

- ▼ **California Wildfires:** While catastrophe losses are a part and parcel of P&C business, Chubb, like other P&C companies, has seen a huge spike in these losses of late because of the California wildfires. It incurred pre-tax net catastrophe losses of \$2.3 billion in the first half of 2025, compared with the year-ago quarter's loss of \$945 million. Around \$1.47 billion of this was attributable to the California wildfires. As a result, the combined ratio deteriorated 400 basis points (bps) on a year-over-year basis to 90.4% in the first half of 2025. While accounted for in the current period, catastrophes typically lead people to buy more insurance at higher rates, which helps results in subsequent quarters.
- ▼ Chubb has been witnessing a **noticeable increase in expenses**, primarily due to higher loss and loss expenses, policy acquisition costs, administrative expenses and policy benefits over the last few years (with the exception of 2015). An increase in induces contraction in the net margin. The company should increase its revenues at a higher magnitude than that of expense increase, or else the margin could be dented.
- ▼ **Strict Regulations:** Chubb is exposed to various U.S. federal and state laws and non-U.S. regulations governing the protection of personal and confidential information of clients and employees. These laws and regulations are increasing in complexity and number, change frequently, sometimes conflict, and could expose Chubb to significant monetary damages, regulatory enforcement actions, fines and criminal prosecution in jurisdictions.

Chubb's exposure to cat loss inducing underwriting volatility, escalating expenses weighing on margin expansion and muted investment income remain concerns.

For instance, Chubb is subject to the NYDFS Cybersecurity Regulation, which mandates detailed cybersecurity standards and other obligations for all institutions. These regulations have increased its compliance costs and could increase the risk of non-compliance and expose Chubb to regulatory enforcement actions and penalties, as well as reputation risk.

---

## Last Earnings Report

### Chubb Limited Q3 Earnings & Revenues Beat Estimates, Premiums Rise Y/Y

Chubb reported third-quarter 2025 core operating income of \$7.49 per share, which beat the Zacks Consensus Estimate by 26%. The bottom line increased 30.9% year over year.

The quarterly results reflect strong performance across most of the segments, solid underwriting income, improved investment income, and a lower level of catastrophe.

#### Quarter in Detail

Net premiums written improved 7.5% year over year to \$14.8 billion in the quarter. Our estimate was \$14.4 billion while the Zacks Consensus Estimate was pegged at \$14.5 billion.

Pre-tax net investment income was \$1.65 billion, up 9.3% year over year. Our estimate and the Zacks Consensus Estimate were both pegged at \$1.8 billion.

Revenues of \$16.1 billion beat the consensus estimate by 1.6% and improved 7.4% year over year.

Property and casualty (P&C) underwriting income was \$2.2 billion, up 55% year over year. The Zacks Consensus Estimate was pegged at \$1.4 billion. Current accident year underwriting income, excluding catastrophe losses, was \$2.2 billion, up 10.3%.

Chubb Limited incurred a pre-tax P&C catastrophe loss, net of reinsurance and including reinstatement premiums of \$285 million, which was narrower than the year-ago catastrophe loss of \$765 million.

The P&C combined ratio improved 590 basis points (bps) on a year-over-year basis to 81.8% in the quarter under review. The Zacks Consensus Estimate for the combined ratio was pegged at 88.

#### Segmental Update

**North America Commercial P&C Insurance:** Net premiums written increased 2.9% year over year to \$5.6 billion. Our estimate was \$5.4 billion. The combined ratio improved 500 bps to 81.5%. Our estimate was 85.9.

**North America Personal P&C Insurance:** Net premiums written climbed 8.1% year over year to \$1.8 billion. Our estimate was \$1.7 billion. The combined ratio improved 1,620 bps to 65.1%, reflecting lower catastrophe losses and higher favorable prior period development. Our estimate was 85.9.

**North America Agricultural Insurance:** Net premiums written increased 5.6% from the year-ago quarter to \$1.4 billion, primarily due to an increase in exposure in the company's crop insurance business, which more than offset year-over-year declines in commodity prices. The figure matched our estimate. The combined ratio improved 240 bps to 88%. Our estimate was 96.4%.

**Overseas General Insurance:** Net premiums written jumped 9.7% year over year to \$3.6 billion. The figure matched both the Zacks Consensus Estimate and our estimate. The combined ratio improved 270 bps to 83.3%. Our estimate was 88.4.

**Global Reinsurance:** Net premiums written declined 13.5% year over year to \$304 million. Our estimate was \$408.4 million. The combined ratio improved 1,700 bps to 77.4%. Our estimate was 127.9.

**Life Insurance:** Net premiums written increased 24.6% year over year to \$1.93 billion, with growth of 26.5% in International Life. Our estimate was \$1.8 billion.

The Life Insurance segment income was \$324 million, up 13.9% in constant dollars. The Zacks Consensus Estimate was pegged at \$278 million.

#### Financial Update

The cash balance of \$2.4 billion, as of Sept. 30, 2025, decreased 3.7% from the 2024-end level. Total shareholders' equity grew 13.7% from the level at 2024-end to \$77.8 billion as of Sept. 30, 2025. Book value per share, as of Sept. 30, 2024, was \$182.22, up 14% from the figure as of Dec. 31, 2024.

Core operating return on tangible equity expanded 280 bps year over year to 24.5%. Operating cash flow was \$3.64 billion in the quarter under consideration, while adjusted operating cash flow was \$4.51 billion.

#### Capital Deployment

In the quarter, Chubb Limited bought back shares worth \$1.23 billion and paid \$385 million in dividends.

**FY Quarter Ending** **12/31/2024**

Earnings Reporting Date	Oct 21, 2025
Sales Surprise	1.61%
EPS Surprise	26.09%
Quarterly EPS	7.49
Annual EPS (TTM)	23.33

Recent News

CB Declares Dividend – Nov 20, 2025

Chubb Limited's board announced a quarterly dividend of 97 cents per share, payable on Jan 2, 2026, to shareholders on record as of Dec 12, 2025.

Valuation

Chubb shares are up 7..2% and up 2.7% in the year to date period and over the trailing 12-month period, respectively. Stocks in the Zacks sub-industry and the Zacks Finance sector are up 10.2% and up 11.1% year to date, respectively. Over the past year, the Zacks sub-industry and sector are up 3.4% and up 5.7%, respectively.

The S&P 500 index is up 14.3% year to date and up 12.3% in the past year.

The stock is currently trading at 1.51X trailing 12-month book value, which compares to 1.52X for the Zacks sub-industry, 4.04X for the Zacks sector and 8.19X for the S&P 500 index.

Over the past five years, the stock has traded as high as 1.94X and as low as 1.1X, with a 5-year median of 1.55X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$315 price target reflects 1.54X book value.

The table below shows summary valuation data for CB.

Valuation Multiples - CB					
		Stock	Sub-Industry	Sector	S&P 500
P/B	Current	1.51	1.52	4.04	8.19
	5-Year High	1.94	1.73	4.36	9.16
	5-Year Low	1.1	1.17	2.87	6.6
	5-Year Median	1.55	1.44	3.52	8.03
P/S F12M	Current	1.86	2.3	8.9	5.14
	5-Year High	2.15	10.43	10.06	5.5
	5-Year Low	1.57	1.66	6.68	3.83
	5-Year Median	1.86	2.07	8.35	22.8
P/E F12M	Current	11.73	28	16.69	22.8
	5-Year High	16.31	31.85	18.31	23.81
	5-Year Low	9.96	23.33	12.38	15.73
	5-Year Median	12.25	27.89	16.14	21.21

As of 11/21/2025Source: Zacks Investment Research



## Industry Analysis<sup>(1)</sup> Zacks Industry Rank: Top 15% (37 out of 243)



## Top Peers<sup>(1)</sup>

Company (Ticker)	Rec	Rank
Markel Group Inc. (MKL)	Outperform	1
The Allstate Corpora...(ALL)	Neutral	3
Berkshire Hathaway I...(BRK.B)	Neutral	3
Cincinnati Financial...(CINF)	Neutral	3
NMI Holdings Inc (NMIH)	Neutral	3
The Progressive Corp...(PGR)	Neutral	3
RLI Corp. (RLI)	Neutral	3
The Travelers Compan...(TRV)	Neutral	3

## Industry Comparison<sup>(1)</sup> Industry: Insurance - Property And Casualty

	CB	X Industry	S&P 500	ALL	PGR	TRV
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	3	3	3
VGM Score	B	-	-	A	A	A
Market Cap	122.37 B	4.64 B	39.21 B	54.50 B	133.32 B	65.05 B
# of Analysts	11	3.5	22	9	10	12
Dividend Yield	1.25%	0.51%	1.4%	1.92%	0.18%	1.51%
Value Score	B	-	-	A	B	A
Cash/Price	0.06	0.14	0.04	0.18	0.01	0.12
EV/EBITDA	10.80	8.35	14.66	8.18	12.32	4.68
PEG Ratio	2.04	1.66	2.22	0.38	1.27	2.87
Price/Book (P/B)	1.57	1.58	3.38	2.14	3.76	2.06
Price/Cash Flow (P/CF)	13.69	12.94	15.30	9.89	15.62	5.21
P/E (F1)	13.48	11.50	19.87	7.23	12.66	11.78
Price/Sales (P/S)	2.09	1.33	3.10	0.82	1.56	1.34
Earnings Yield	7.61%	8.70%	5.02%	13.83%	7.89%	8.49%
Debt/Equity	0.20	0.15	0.56	0.32	0.19	0.29
Cash Flow (\$/share)	22.71	4.53	8.99	21.07	14.55	56.00
Growth Score	D	-	-	A	A	A
Hist. EPS Growth (3-5 yrs)	25.94%	18.53%	8.16%	5.15%	30.12%	13.64%
Proj. EPS Growth (F1/F0)	2.93%	23.20%	8.50%	57.26%	27.76%	14.69%
Curr. Cash Flow Growth	-3.64%	15.00%	6.86%	415.05%	115.86%	26.88%
Hist. Cash Flow Growth (3-5 yrs)	11.38%	11.62%	7.48%	5.41%	14.76%	9.98%
Current Ratio	0.27	0.48	1.18	0.43	0.29	0.35
Debt/Capital	17.19%	13.85%	38.01%	22.74%	16.29%	22.67%
Net Margin	16.53%	10.57%	12.78%	12.53%	12.57%	12.14%
Return on Equity	12.93%	16.51%	17.00%	35.42%	33.88%	20.28%
Sales/Assets	0.23	0.34	0.53	0.58	0.75	0.35
Proj. Sales Growth (F1/F0)	6.20%	3.46%	5.82%	7.20%	14.90%	5.10%
Momentum Score	A	-	-	A	A	B
Daily Price Chg	0.11%	0.94%	0.64%	1.60%	1.37%	-0.44%
1 Week Price Chg	0.69%	1.08%	0.91%	-1.05%	-4.50%	2.67%
4 Week Price Chg	5.12%	4.10%	2.59%	-1.93%	1.01%	0.28%
12 Week Price Chg	11.23%	5.50%	3.26%	-1.42%	-6.97%	5.48%
52 Week Price Chg	12.92%	10.06%	15.14%	7.57%	-5.66%	20.83%
20 Day Average Volume	1,968,241	186,821	2,833,599	1,661,299	3,009,393	1,468,774
(F1) EPS Est 1 week change	0.06%	0.00%	0.00%	2.14%	0.56%	0.00%
(F1) EPS Est 4 week change	0.71%	0.00%	0.00%	4.81%	0.39%	0.00%
(F1) EPS Est 12 week change	9.95%	8.02%	0.66%	34.03%	-2.08%	15.13%
(Q1) EPS Est Mthly Chg	0.82%	0.00%	0.00%	10.24%	1.78%	0.00%



## Analyst Earnings Model<sup>(2)</sup>

### Chubb Limited (CB)

In \$MM, except per share data

	2023A FY Dec-23	2024A FY Dec-24	1QA 31-Mar-25	2QA 30-Jun-25	2025E 3QA 30-Sep-25	4QE 31-Dec-25	FY Dec-25	2026E FY Dec-26	2027E FY Dec-27
<b>Income Statement</b>									
Gross Premium Written	\$57,526.0	\$62,003.0	\$15,105.0	\$17,276.0	\$18,069.0	\$15,575.1	\$66,025.1	\$70,215.3	\$73,944.5
YoY % Chng	10.7%	7.8%	4.7%	4.8%	7.8%	8.7%	6.5%	6.3%	5.3%
Net Premium Written	\$47,361.0	\$51,468.0	\$12,646.0	\$14,196.0	\$14,866.0	\$13,045.8	\$54,753.8	\$58,188.0	\$61,254.8
YoY % Chng	13.5%	8.7%	3.5%	6.3%	7.5%	8.2%	6.4%	6.3%	5.3%
Net Premium Earned	\$45,712.0	\$49,846.0	\$12,000.0	\$13,125.0	\$14,359.0	\$13,292.6	\$52,776.6	\$56,291.2	\$59,270.9
YoY % Chng	13.3%	9.0%	3.6%	6.8%	7.4%	5.5%	5.9%	6.7%	5.3%
Net Investment Income	\$4,937.0	\$5,930.0	\$1,561.0	\$1,568.0	\$1,648.0	\$1,960.5	\$6,737.5	\$8,431.9	\$10,243.0
YoY % Chng	31.9%	20.1%	12.2%	6.8%	9.3%	25.4%	13.6%	25.1%	21.5%
Adjusted Net Investment Income	\$5,343.0	\$6,376.0	\$1,670.0	\$1,687.0	\$1,776.0	\$1,774.8	\$6,907.8	\$6,914.8	\$7,000.3
YoY % Chng	32.8%	19.3%	12.7%	7.9%	8.3%	5.0%	8.3%	0.1%	1.2%
<b>Total Revenue</b>	<b>\$50,042.0</b>	<b>\$55,753.0</b>	<b>\$13,353.0</b>	<b>\$14,836.0</b>	<b>\$16,148.0</b>	<b>\$14,888.1</b>	<b>\$59,225.1</b>	<b>\$65,290.1</b>	<b>\$69,760.3</b>
YoY % Chng	16.3%	11.4%	3.6%	7.2%	8.7%	5.0%	6.2%	10.2%	6.8%
<b>Total Operating Revenue</b>	<b>\$51,055.0</b>	<b>\$56,222.0</b>	<b>\$13,670.0</b>	<b>\$14,812.0</b>	<b>\$16,135.0</b>	<b>\$15,067.3</b>	<b>\$59,684.3</b>	<b>\$63,206.0</b>	<b>\$66,271.2</b>
YoY % Chng	15.0%	10.1%	4.6%	6.9%	7.5%	5.4%	6.2%	5.9%	4.8%
Losses and Loss Expense	\$24,100.0	\$26,022.0	\$6,896.0	\$6,572.0	\$6,951.0	\$6,629.4	\$27,048.4	\$30,092.8	\$33,495.0
YoY % Chng	6.8%	8.0%	20.4%	2.2%	(5.9%)	2.3%	3.9%	11.3%	11.3%
Policy Benefits	\$3,628.0	\$4,714.0	\$1,227.0	\$1,406.0	\$1,372.0	\$1,168.3	\$5,173.3	\$5,015.4	\$5,176.1
YoY % Chng	56.8%	29.9%	4.0%	15.3%	24.8%	(3.9%)	9.7%	(3.1%)	3.2%
Policy Acquisition Cost	\$8,259.0	\$9,102.0	\$2,313.0	\$2,415.0	\$2,563.0	\$2,727.0	\$10,018.0	\$10,511.2	\$11,110.1
YoY % Chng	12.5%	10.2%	4.8%	8.5%	10.3%	16.3%	10.1%	4.9%	5.7%
Administrative Expenses	\$4,007.0	\$4,380.0	\$1,080.0	\$1,125.0	\$1,138.0	\$1,219.3	\$4,562.3	\$4,988.7	\$5,227.1
YoY % Chng	18.0%	9.3%	0.9%	2.8%	4.0%	8.7%	4.2%	9.3%	4.8%
<b>Underwriting Income</b>	<b>\$5,718.0</b>	<b>\$5,628.0</b>	<b>\$484.0</b>	<b>\$1,607.0</b>	<b>\$2,335.0</b>	<b>\$1,548.5</b>	<b>\$5,974.5</b>	<b>\$5,683.2</b>	<b>\$4,262.5</b>
YoY % Chng	20.6%	(1.6%)	(65.4%)	21.6%	58.5%	8.0%	6.2%	(4.9%)	(25.0%)
Interest Expense	\$672.0	\$741.0	\$181.0	\$181.0	\$197.0	\$198.2	\$757.2	\$861.0	\$917.6
YoY % Chng	17.9%	10.3%	1.7%	(0.5%)	2.6%	4.9%	2.2%	13.7%	6.6%
Other Expense/(Income)	(\$836.0)	(\$1,023.0)	(\$83.0)	(\$655.0)	(\$43.0)	(\$353.3)	(\$1,134.3)	(\$1,140.9)	(\$1,042.7)
YoY % Chng	1,039.3%	22.4%	(56.5%)	49.5%	(86.8%)	(11.0%)	10.9%	0.6%	(8.6%)
Realized Gains (Losses) on Crop Derivatives	(\$1,100.0)	(\$1,402.0)	(\$31.0)	(\$1,159.0)	\$56.0	(\$519.2)	(\$1,653.2)	(\$1,735.5)	(\$1,717.9)
YoY % Chng	(385.0%)	(27.5%)	86.6%	(1,217.0%)	111.2%	10.6%	(17.9%)	(5.0%)	1.0%
Amortization of Goodwill/Intangibles	\$310.0	\$323.0	\$75.0	\$74.0	\$75.0	\$91.5	\$315.5	\$357.6	\$370.4
YoY % Chng	8.8%	4.2%	(6.3%)	(7.5%)	(7.4%)	11.6%	(2.3%)	13.3%	3.6%
<b>Total Expenses</b>	<b>\$40,209.0</b>	<b>\$44,298.0</b>	<b>\$11,689.0</b>	<b>\$11,120.0</b>	<b>\$12,254.0</b>	<b>\$11,681.5</b>	<b>\$46,744.5</b>	<b>\$50,689.7</b>	<b>\$55,257.7</b>
YoY % Chng	10.4%	10.2%	14.0%	(0.1%)	3.4%	5.7%	5.5%	8.4%	9.0%
<b>Pre-Tax Income</b>	<b>\$9,526.0</b>	<b>\$11,455.0</b>	<b>\$1,664.0</b>	<b>\$3,716.0</b>	<b>\$3,894.0</b>	<b>\$3,206.6</b>	<b>\$12,480.6</b>	<b>\$14,600.4</b>	<b>\$14,502.5</b>
YoY % Chng	45.0%	20.2%	(36.9%)	37.3%	30.1%	2.8%	9.0%	17.0%	(0.7%)
Income Tax	\$511.0	\$1,815.0	\$321.0	\$717.0	\$787.0	\$641.3	\$2,466.3	\$2,920.1	\$2,900.5
Non-Controlling Interests Income	(\$13.0)	\$368.0	\$12.0	\$31.0	\$306.0	\$306.0	\$655.0	\$1,224.0	\$1,224.0
YoY % Chng		2,930.8%	(92.1%)	321.4%	84.3%	370.8%	78.0%	86.9%	0.0%
Market Risk Benefits Gains/Losses	\$307.0	\$140.0	\$92.0	\$17.0	\$142.0	\$142.0	\$393.0	\$568.0	\$568.0
YoY % Chng	483.8%	(54.4%)	538.1%	(41.4%)	(38.3%)	244.9%	180.7%	44.5%	0.0%
<b>Net Income</b>	<b>\$9,028.0</b>	<b>\$9,272.0</b>	<b>\$1,331.0</b>	<b>\$2,968.0</b>	<b>\$2,801.0</b>	<b>\$2,259.3</b>	<b>\$9,359.3</b>	<b>\$10,456.3</b>	<b>\$10,378.0</b>
YoY % Chng	72.1%	2.7%	(37.9%)	33.1%	20.5%	(12.3%)	0.9%	11.7%	(0.7%)
<b>Core Net Income</b>	<b>\$9,337.0</b>	<b>\$9,142.0</b>	<b>\$1,489.0</b>	<b>\$2,480.0</b>	<b>\$3,003.0</b>	<b>\$2,340.9</b>	<b>\$9,312.9</b>	<b>\$10,119.7</b>	<b>\$10,876.8</b>
YoY % Chng	45.2%	(2.1%)	(31.1%)	12.9%	28.7%	(4.5%)	1.9%	8.7%	7.5%
Basic Shares Outstanding	410.8	404.2	401.7	399.9	397.3	395.8	398.4	392.0	385.9
Diluted Shares Outstanding	414.2	408.5	404.7	403.8	400.9	399.3	402.2	395.5	389.4
<b>Basic EPS</b>	<b>\$21.97</b>	<b>\$22.94</b>	<b>\$3.32</b>	<b>\$7.42</b>	<b>\$7.05</b>	<b>\$5.71</b>	<b>\$23.50</b>	<b>\$26.68</b>	<b>\$26.91</b>
YoY % Chng	75.8%	4.4%	(37.1%)	34.7%	22.6%	(10.7%)	2.4%	13.5%	0.8%
<b>Diluted EPS</b>	<b>\$21.80</b>	<b>\$22.70</b>	<b>\$3.29</b>	<b>\$7.35</b>	<b>\$6.99</b>	<b>\$5.66</b>	<b>\$23.29</b>	<b>\$26.44</b>	<b>\$26.66</b>
YoY % Chng	75.9%	4.1%	(37.1%)	34.6%	22.6%	(10.6%)	2.6%	13.5%	0.8%
<b>Core EPS</b>	<b>\$22.54</b>	<b>\$22.51</b>	<b>\$3.68</b>	<b>\$6.14</b>	<b>\$7.49</b>	<b>\$5.86</b>	<b>\$23.17</b>	<b>\$25.59</b>	<b>\$27.94</b>
YoY % Chng	48.5%	(0.1%)	(30.2%)	14.1%	30.9%	(2.6%)	2.9%	10.4%	9.2%
Dividend per Share	\$3.41	\$3.59	\$0.91	\$0.97	\$0.97	\$0.97	\$3.82	\$3.88	\$3.88

---

## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

---

### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	<b>B</b>
Growth Score	<b>D</b>
Momentum Score	<b>A</b>
VGM Score	<b>B</b>

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

---

## Disclosures

**This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless otherwise indicated in the report's first-page footnote.** Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts' personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts' compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.