

Casey's General Stores (CASY)

\$547.54 (Stock Price as of 12/18/2025)

Price Target (6-12 Months): **\$594.00**

Long Term: 6-12 Months | **Zacks Recommendation:** **Neutral**
(Since: 11/21/25)
Prior Recommendation: Outperform

Short Term: 1-3 Months | **Zacks Rank:** (1-5) **2-Buy**
Zacks Style Scores: VGM: A
Value: B | Growth: A | Momentum: B

Summary

Casey's is well-positioned for sustained growth, supported by its diversified business model, strategic acquisitions and strong operational execution. The company continues to demonstrate resilience across prepared food and grocery categories, reflecting effective pricing, product innovation and evolving consumer engagement. Strategic moves like the Fikes acquisition have expanded its geographic footprint and set the stage for long-term synergies. Inside sales momentum, driven by a favorable product mix and operational efficiencies, reinforces its focus on profitability. We expect inside same-store sales to rise 3.9% in fiscal 2026, with the inside margin expected to reach 41.3%. However, rising operating expenses are compressing margins, while elevated interest expenses stemming from the Fikes deal pose headwinds to earnings growth.

Data Overview

52 Week High-Low	\$573.76 - \$372.09
20 Day Average Volume (sh)	313,029
Market Cap	\$20.6 B
YTD Price Change	40.0%
Beta	0.65
Dividend / Div Yld	\$2.28 / 0.4%
Industry	Retail - Convenience Stores
Zacks Industry Rank	Top 9% (21 out of 243)

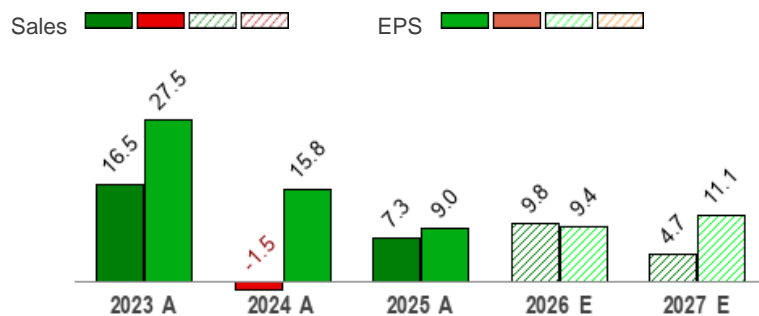
Last EPS Surprise	12.4%
Last Sales Surprise	-1.0%
EPS F1 Est- 4 week change	3.2%
Expected Report Date	03/10/2026
Earnings ESP	8.9%

P/E TTM	34.1
P/E F1	34.2
PEG F1	3.3
P/S TTM	1.2

Price, Consensus & Surprise⁽¹⁾



Sales and EPS Growth Rates (Y/Y %)⁽²⁾



Sales Estimates (millions of \$)⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2027	4,795 E	4,803 E	4,372 E	4,349 E	18,318 E
2026	4,567 A	4,506 A	4,180 E	4,172 E	17,504 E
2025	4,098 A	3,947 A	3,904 A	3,993 A	15,941 A

EPS Estimates⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2027	6.20 E	5.43 E	2.92 E	3.25 E	17.80 E
2026	5.77 A	5.53 A	2.52 E	2.83 E	16.02 E
2025	4.83 A	4.85 A	2.33 A	2.63 A	14.64 A

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 12/18/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 11/24/2025.

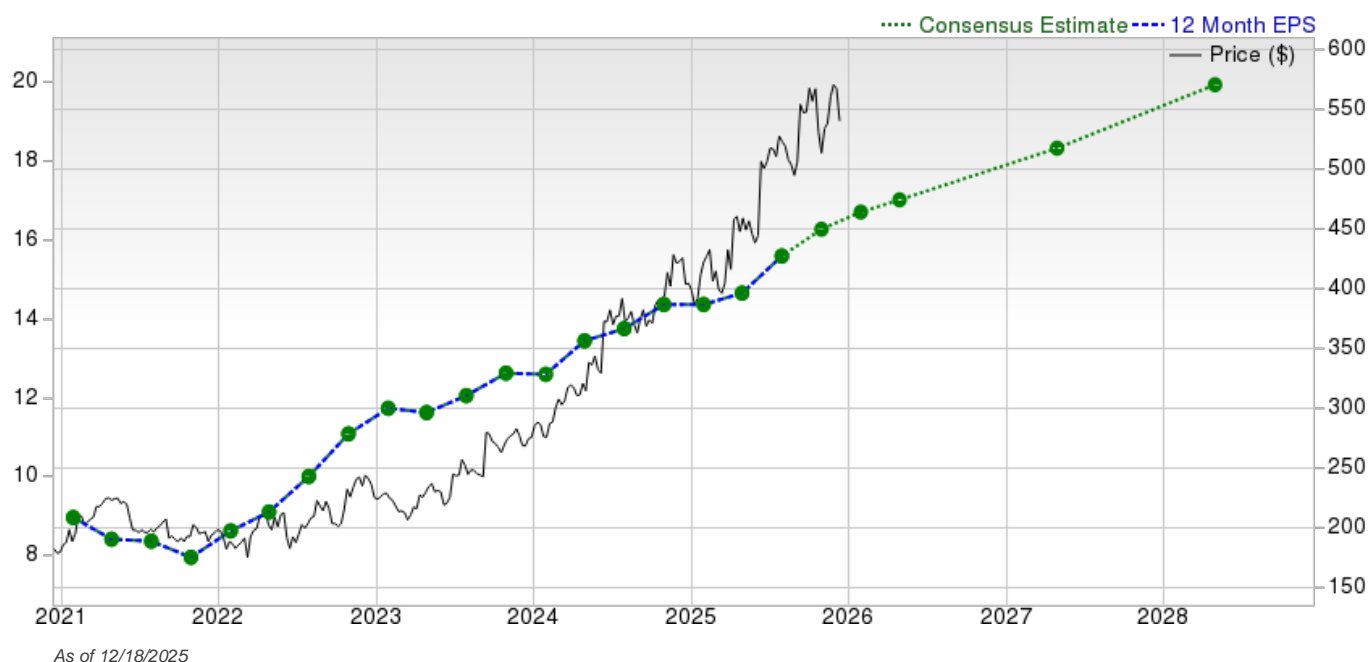
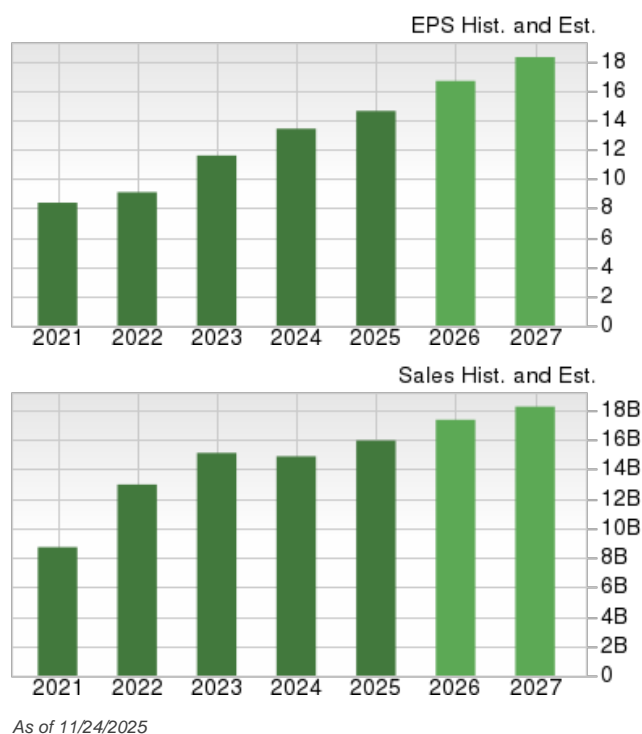
Overview

Founded in 1959 and based in Ankeny, IA, Casey's General Stores, Inc. operates convenience stores under the Casey's and Casey's General Store names in 19 states, mainly Iowa, Missouri and Illinois. As of July 31, 2025, the company operated 2,895 stores.

Casey's offers a comprehensive range of products and services to meet the needs of its customers. In addition to fuel, the stores provide a wide variety of merchandise, including groceries, prepared food, snacks, beverages, tobacco products, health and beauty aids, school supplies, housewares, pet supplies and automotive supplies. Casey's is known for its signature made-from-scratch pizza, which has gained a dedicated following among customers. As of July 31, 2025, 252 store locations offered car washes. All but six Casey's Stores provide fuel for sale on a self-service basis.

Casey's has also made significant strides in embracing digital technologies to enhance customer experiences. The company offers a mobile app and online ordering capabilities, allowing customers to easily order food, locate stores, and access exclusive deals and promotions.

The company primarily derives revenues under three categories — Fuel (61.3% of fiscal 2025 total revenues), Grocery & General Merchandise (26%) and Prepared Food & Dispensed Beverage (10.3%). Other category accounts for 2.6% of total revenues. Three distribution centers are in operation (in Ankeny, Iowa adjacent to the Store Support Center, in Terre Haute, Indiana and in Joplin, Missouri) from which grocery and general merchandise items as well as prepared food and dispensed beverage items are supplied to stores.



Reasons To Buy:

▲ **Operational Strength:** Casey's showcased a robust first-quarter fiscal 2025 performance, underscoring the strength of its scalable business model and operational efficiency. Total revenues rose 11.5% year over year to \$4,567.1 million, driven by a 14.2% increase in inside sales to \$1,683.8 million and an increase in fuel gallons sold. The company also benefited from operating a store base roughly 8% larger than last year. Inside same-store sales rose 4.3% in the quarter, fueled by stronger guest traffic tied to the company's summer merchandising initiatives. EBITDA advanced 19.8% to \$414.3 million, underscoring healthy contributions from both inside and fuel gross profits. Strategic initiatives in merchandising, cost-of-goods management and supply-chain efficiency continue to support operational gains, including a 1% reduction in same-store labor hours. We expect inside same-store sales to increase 3.9% for fiscal 2026.

Casey's delivered strong fourth-quarter results driven by double-digit sales growth, fuel outperformance, Fikes expansion, solid execution, and strong balance sheet.

▲ **Grocery & Prepared Food Categories Gain:** Casey's is sharpening its food offering to align with evolving consumer preferences, supported by strategic pricing and product optimization initiatives. In the fiscal first quarter, the company delivered strong sales across segments. Grocery and general merchandise revenues grew 14.6% year over year to \$1,225.4 million, with same-store sales up 3.8%. Margin improvement of 50 basis points to 35.9% reflected a favorable shift toward higher-margin items such as energy drinks and nicotine alternatives. Prepared food and dispensed beverage sales rose 13.2% to \$458.4 million, with same-store sales up 5.6%, led by continued momentum in whole pies, bakery and beverage offerings. Innovation and targeted promotions remained key traffic drivers in the prepared food and dispensed beverage category. We expect 10.1% sales growth for grocery and merchandise, and 10% growth for prepared food and dispensed beverages in fiscal 2026.

▲ **Fuel Segment Outperforms Market:** Casey's outperformed broader industry trends in fuel, increasing market share and maintaining healthy margins, all while expanding its fuel offerings. We note that Fuel sales increased 7% year over year to \$2,733.7 million in the fiscal first quarter. Fuel gallons sold jumped 18% to \$911.8 million, driven by operating more stores and a 1.7% rise in same-store gallons. This outperformance is a clear indication of Casey's ability to capture market share. Fuel gross profit increased 18.8% year over year, contributing significantly to total gross profit. The fuel margin increased to 41 cents per gallon from 40.7 cents in the prior-year period. The company's integrated Fuel 3.0 initiative, now accounting for roughly 8.8% of total fuel procurement, continues to strengthen supply security and enhance margin control. Casey's differentiated fuel strategy not only boosts profitability but also drives store traffic, which positively affects the high-margin inside sales categories. We expect 8.5% sales growth for Fuel in fiscal 2026.

▲ **Strategic Acquisition of Fikes Expands Footprint:** The Fikes/CEFCO acquisition continues to strengthen Casey's store footprint, expanding its presence in attractive new markets and laying the groundwork for long-term growth and synergies. During its fiscal second-quarter earnings call, management noted that fuel and G&A synergies are tracking ahead of expectations and prepared food margin dilution is narrowing to roughly 110 basis points, an improvement from the back half of last year, which was around 150-160 basis points. The company expects the largest synergy capture to occur once kitchen remodels and store conversions are completed over the next year. Longer term, management reaffirmed its plan to open at least 80 new stores in fiscal 2026, advancing its three-year target of approximately 500 net new stores through a mix of new builds and strategic M&A. Overall, the acquisition is enhancing Casey's scale, profitability and competitive positioning, reinforcing its ability to drive sustained growth across expanding footprint.

▲ **Strengthened Financial Position:** Casey's maintains a strong balance sheet and disciplined capital structure, providing ample flexibility to fund growth initiatives, pursue strategic acquisitions and deliver consistent shareholder returns. The company closed the fiscal first quarter with \$458.1 million in cash and cash equivalents and total available liquidity of \$1.4 billion as of July 31, 2025. A debt-to-EBITDA ratio of 1.8x reflects disciplined leverage management. Free cash flow generation of \$262 million in the first quarter strengthens Casey's ability to fund strategic initiatives, including a planned \$600 million in property and equipment investments for fiscal 2026. Reflecting confidence in its long-term outlook, management maintained a quarterly dividend of 57 cents per share and executed \$31 million in share repurchases. These actions highlight Casey's balanced approach to growth investment and shareholder value creation.

Reasons To Sell:

- ▼ **Rise in Operating Expenses & Margin Hurdle:** Casey's is facing mounting margin pressure as rising operating expenses weigh on profitability. In the first quarter of fiscal 2026, operating expenses rose 14.6% to \$698.2 million, driven primarily by the addition of 221 stores, which contributed around 10% of the increase. The quarter also included same-store employee expenses, which contributed about 1.5% of the rise, reflecting higher labor rates partly offset by reduced labor hours. This followed increases of 14.5%, 17.8%, 5.2% and 8.7% in the preceding four quarters. For fiscal 2026, Casey's projects an 8-10% rise in operating expenses, with mid-teens growth expected in the fiscal second quarter. In the first quarter of fiscal 2026, Prepared food and dispensed beverage gross margin declined 30 basis points year over year to 58%, due to the lower margin from the recently acquired CEFCO stores. We expect operating expenses to rise 9.7% in fiscal 2026.
- ▼ **Interest Burden:** The company's debt-fueled acquisition strategy is creating a significantly higher interest expense burden that will weigh on profitability. Net interest expense in the fiscal first quarter was \$26.9 million, up \$12.8 million from the prior year, a staggering 90.9% increase. In an environment of still-elevated interest rates, this higher debt burden reduces financial flexibility and creates ongoing headwinds for earnings growth, potentially limiting the company's ability to pursue additional acquisitions or return capital to shareholders. We expect a 31.3% increase in net interest expense in fiscal 2026.
- ▼ **Stiff Competition May Hurt Market Share:** Stiff competition in the convenience store and fuel retail sector could significantly pressure Casey's performance, potentially eroding market share and margin growth. As rivals aggressively expand their store footprints, invest in digital ordering, and enhance loyalty programs, Casey's may face challenges in maintaining its customer base and pricing power. Competitors offering lower fuel prices, broader product selections, or faster service could divert traffic away, particularly in price-sensitive or high-traffic regions. Additionally, the need to continuously invest in technology, store upgrades, and promotions to keep pace with rivals may strain operating costs and weigh on profitability. In this environment, Casey's growth trajectory could slow, with the risk of margins compressing if competitive pressures intensify.
- ▼ **Dip in Consumer Sentiment May Impact Sales:** Declining consumer sentiment could weigh on Casey's sales performance. As a convenience retailer, Casey's is closely tied to macroeconomic conditions that shape consumer spending patterns. Factors such as higher interest rates, elevated fuel and energy prices, tighter credit conditions, and persistent household debt pressures can dampen discretionary spending and guest traffic. Any sustained weakness in consumer confidence may lead to reduced in-store purchases and fuel demand, posing headwinds to the company's sales momentum and profitability in the near term.

Casey's rising operating expenses and mounting interest burden from the Fikes deal are squeezing margins and profitability.

Last Earnings Report

Casey's Q1 Earnings & Revenues Beat Estimates, Inside Sales Up 14.2% Y/Y

Casey's reported solid first-quarter fiscal 2026 results, wherein both top and bottom lines beat the Zacks Consensus Estimate and increased year over year.

The company posted an impressive fiscal first quarter, marked by robust sales growth both inside and outside its stores. Growth in inside same-store sales was fueled by increased traffic and the successful execution of the summer merchandising plan. The fuel segment saw same-store gallon growth while preserving healthy margins and overall strong same-store performance, along with the addition of more than 200 new stores, which drove excellent results across the business.

Casey's Quarterly Performance: Key Insights

Casey's, one of the leading convenience store chains in the United States, posted quarterly earnings of \$5.77 per share, which beat the Zacks Consensus Estimate of \$5.01. This represents a 19.5% increase from \$4.83 per share reported in the prior-year quarter.

The company reported total revenues of \$4,567.1 million, which beat the Zacks Consensus Estimate of \$4,525 million. The metric increased 11.5% from \$4,097.7 million posted in the year-ago period.

Total inside sales jumped 14.2% year over year to \$1.68 billion in the fiscal quarter. This growth was driven by strong performance in the prepared food and dispensed beverage segment, including whole pizzas and bakery items, as well as robust sales of non-alcoholic beverages in the grocery and general merchandise category. Inside same-store sales increased 4.3% compared with a 2.3% rise registered in the year-ago period.

Insight Into Casey's Margins & Expenses Performance

Gross profit rose to \$1.11 billion, up from \$955.3 million in the same quarter last year. Gross margin expanded 110 basis points to 24.4%. The total inside gross profit increased 14.8% year over year to \$705.5 million. Meanwhile, the inside margin was 41.9%, up about 20 basis points from the prior-year period.

EBITDA increased 19.8% year over year to \$414.3 million in the quarter under discussion, driven by higher inside and fuel gross profit. This was partially offset by increased operating expenses. EBITDA margin also expanded 70 basis points (bps) year over year to 9.1%. The company witnessed a rise of 14.6% in operating expenses to \$698.2 million. This increase was primarily due to operating 221 additional stores compared with the prior-year period, which accounted for around 10% of the rise. Same-store employee expenses accounted for roughly 1.5% of the increase, with higher labor rates partially offset by a reduction in same-store labor hours.

Decoding Casey's Segmental Performance

Prepared Food & Dispensed Beverage sales rose 13.2% year over year to \$458.4 million. Same-store sales increased 5.6% compared with 4.4% in the year-ago quarter. The Prepared Food & Dispensed Beverage margin declined 30 bps to 58% from 58.3% in the prior-year period.

Grocery & General Merchandise sales increased 14.6% to \$1.23 billion in the fiscal quarter. Same-store sales advanced 3.8% compared with 1.6% in the year-ago quarter. The Grocery & General Merchandise margin expanded 50 bps to 35.9% from 35.4% in the prior-year period.

We note that **Fuel** sales increased 7% year over year to \$2.73 billion in the fiscal quarter. Fuel gallons sold jumped 18% to 911.8 million, benefiting from operating more stores as well as a 1.7% rise in same-store gallons. We anticipated an increase of 21% in fuel gallons sold. The fuel margin improved slightly to 41 cents per gallon from 40.7 cents in the prior-year period.

Casey's Financial Snapshot: Cash, Debt & Equity Overview

Casey's, which operated 2,895 stores as of July 31, 2025, ended the fiscal quarter with cash and cash equivalents of \$458.1 million, long-term debt and finance lease obligations (net of current maturities) of \$2.37 billion and shareholders' equity of \$3.64 billion. During the quarter, the company repurchased approximately \$31 million of shares and has around \$264 million remaining under its current buyback authorization.

In September, the management declared a quarterly dividend of 57 cents per share, payable on Nov. 14, 2025, to its shareholders of record as of Nov. 1. This continues the company's long-standing track record of dividend payments.

Sneak Peek Into Casey's Outlook

For fiscal 2026, management expects EBITDA growth to be 10% to 12%, slightly below the 13.3% reported in fiscal 2025. The company anticipates total operating expenses to increase 8% to 10%. The purchase of property and equipment is expected to be approximately \$600 million. Casey's expects inside same-store sales to increase 2-5% and an inside margin to be 41% compared with 41.5% reported in fiscal 2025. Management foresees same-store fuel gallons sold between negative 1% and positive 1%. The company anticipates opening about 80 stores in fiscal 2026, through a mix of M&A as well as new store construction, bringing the three-year strategic plan period total to approximately 500 stores.

FY Quarter Ending 4/30/2025

Earnings Reporting Date	Dec 09, 2025
Sales Surprise	-1.03%
EPS Surprise	12.40%
Quarterly EPS	5.53
Annual EPS (TTM)	16.26

Valuation

Casey's General Stores' shares are up 41.4% in the year-to-date period and 31.3% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Retail-Wholesale sector are up 15.4% and 2.9%, respectively, in the year-to-date period. Over the past year, the Zacks sub-industry and the sector are up 6.4% and 3.4%, respectively.

The S&P 500 index is up 13.7% in the year-to-date period and 12.4% in the past year.

The stock is currently trading at 32.33X forward 12-month earnings, which compares to 25.49X for the Zacks sub-industry, 23.91X for the Zacks sector and 22.79X for the S&P 500 index.

Over the past five years, the stock has traded as high as 33.66X and as low as 19.10X, with a 5-year median of 23.28X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$594 price target reflects 34.27X forward 12-month earnings.

The table below shows summary valuation data for CASY

Valuation Multiples - CASY					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	32.33	25.49	23.91	22.79
	5-Year High	33.66	25.49	34.74	23.81
	5-Year Low	19.10	17.03	21.48	15.73
	5-Year Median	23.28	20.02	24.78	21.20
P/S F12M	Current	1.16	0.82	1.59	5.17
	5-Year High	1.18	0.82	2.05	5.52
	5-Year Low	0.41	0.34	1.20	3.84
	5-Year Median	0.65	0.49	1.54	5.06
EV/EBITDA TTM	Current	17.97	14.98	12.57	17.94
	5-Year High	18.18	15.80	27.12	22.58
	5-Year Low	9.46	8.28	11.26	13.97
	5-Year Median	11.68	10.30	14.56	18.07

As of 11/21/2025

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Top 9% (21 out of 243)



Top Peers⁽¹⁾

Company (Ticker)	Rec	Rank
Costco Wholesale Cor...(COST)	Outperform	3
Dillard's, Inc. (DDS)	Outperform	1
Dollar General Corpo...(DG)	Outperform	3
Macy's, Inc. (M)	Outperform	2
Abercrombie & Fitch ...(ANF)	Neutral	3
Ross Stores, Inc. (ROST)	Neutral	3
Target Corporation (TGT)	Neutral	3
Walmart Inc. (WMT)	Neutral	3

Industry Comparison⁽¹⁾ Industry: Retail - Convenience Stores

	CASY	X Industry	S&P 500	ANF	M	ROST
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Outperform	Neutral
Zacks Rank (Short Term)	2	-	-	3	2	3
VGM Score	A	-	-	B	C	C
Market Cap	20.56 B	14.12 B	38.74 B	5.37 B	6.15 B	59.11 B
# of Analysts	2	2	22	5	3	7
Dividend Yield	0.41%	0.41%	1.42%	0.00%	3.15%	0.89%
Value Score	B	-	-	A	A	D
Cash/Price	0.02	0.02	0.04	0.12	0.07	0.07
EV/EBITDA	18.65	14.27	14.56	4.99	4.60	18.49
PEG Ratio	3.37	NA	2.18	NA	NA	4.04
Price/Book (P/B)	5.41	9.74	3.30	4.14	1.42	10.05
Price/Cash Flow (P/CF)	21.62	16.34	15.17	8.02	3.92	23.76
P/E (F1)	34.63	25.33	19.74	11.98	11.01	28.43
Price/Sales (P/S)	1.21	0.81	3.08	1.04	0.27	2.68
Earnings Yield	3.01%	4.37%	5.04%	8.35%	9.08%	3.52%
Debt/Equity	0.62	2.34	0.57	0.00	0.56	0.17
Cash Flow (\$/share)	25.66	31.36	8.99	14.60	5.90	7.69
Growth Score	A	-	-	D	F	C
Hist. EPS Growth (3-5 yrs)	16.32%	16.04%	8.16%	48.04%	6.71%	21.21%
Proj. EPS Growth (F1/F0)	9.43%	9.69%	8.60%	-8.51%	-20.45%	1.74%
Curr. Cash Flow Growth	11.68%	3.62%	6.75%	52.22%	-12.93%	10.62%
Hist. Cash Flow Growth (3-5 yrs)	13.09%	15.88%	7.43%	27.11%	-2.84%	4.83%
Current Ratio	1.05	0.93	1.18	1.38	1.25	1.52
Debt/Capital	38.17%	59.23%	38.01%	0.00%	35.98%	14.74%
Net Margin	3.58%	3.01%	12.78%	10.07%	2.10%	9.47%
Return on Equity	16.89%	43.38%	17.00%	38.01%	15.57%	36.75%
Sales/Assets	2.03	3.13	0.53	1.57	1.40	1.49
Proj. Sales Growth (F1/F0)	9.80%	2.63%	5.79%	6.50%	-3.00%	6.00%
Momentum Score	B	-	-	D	C	A
Daily Price Chg	0.35%	0.30%	-1.16%	0.70%	0.04%	0.19%
1 Week Price Chg	-4.75%	-0.63%	-2.40%	18.15%	5.69%	2.37%
4 Week Price Chg	-0.36%	3.74%	1.19%	68.14%	19.17%	13.89%
12 Week Price Chg	1.40%	2.77%	1.26%	31.52%	33.08%	22.29%
52 Week Price Chg	36.58%	7.66%	14.46%	-19.14%	45.93%	22.97%
20 Day Average Volume	313,029	275,054	2,751,030	2,894,601	7,992,492	3,213,875
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	3.15%	2.47%	0.00%	1.16%	8.52%	4.21%
(F1) EPS Est 12 week change	4.89%	2.01%	0.69%	-0.86%	14.19%	4.36%
(Q1) EPS Est Mthly Chg	2.22%	1.03%	0.00%	-0.49%	-2.39%	4.43%

Analyst Earnings Model⁽²⁾

Casey's General Stores, Inc. (CASY)

In \$MM, except per share data

	2023A	2024A	2025A	2026E				2027E				2028E		
	FY	FY	FY	1QA	2QE	3QE	4QE	FY	1QE	2QE	3QE	4QE	FY	FY
FY Ends April 30th	Apr-23	Apr-24	Apr-25	31-Jul-25	31-Oct-25	31-Jan-26	30-Apr-26	Apr-26	31-Jul-26	31-Oct-26	31-Jan-27	30-Apr-27	Apr-27	Apr-28
Income Statement														
Total Revenue	\$15,094.5	\$14,862.9	\$15,940.9	\$4,567.1	\$4,584.5	\$4,180.2	\$4,172.4	\$17,504.1	\$4,795.2	\$4,802.6	\$4,371.5	\$4,349.1	\$18,318.3	\$19,017.6
YoY % Chng	16.5%	(1.8%)	7.3%	11.5%	16.2%	7.1%	4.5%	9.8%	5.0%	4.8%	4.6%	4.2%	4.7%	3.8%
Cost of Goods Sold	\$12,022.1	\$11,515.0	\$12,188.5	\$3,454.7	\$3,499.2	\$3,208.4	\$3,198.7	\$13,361.0	\$3,614.3	\$3,653.1	\$3,341.8	\$3,322.5	\$13,931.6	\$14,404.3
YoY % Chng	18.0%	(4.2%)	5.8%	9.9%	17.1%	7.3%	4.3%	9.6%	4.6%	4.4%	4.2%	3.9%	4.3%	3.4%
Gross Profit	\$3,072.4	\$3,347.9	\$3,752.4	\$1,112.4	\$1,085.2	\$971.8	\$973.7	\$4,143.2	\$1,180.9	\$1,149.5	\$1,029.6	\$1,026.6	\$4,386.7	\$4,613.3
YoY % Chng	11.2%	9.0%	12.1%	16.5%	13.2%	6.5%	5.1%	10.4%	6.2%	5.9%	6.0%	5.4%	5.9%	5.2%
Operating Expenses	\$2,119.9	\$2,288.5	\$2,552.4	\$698.2	\$704.1	\$703.9	\$692.8	\$2,799.0	\$737.4	\$744.8	\$742.2	\$725.2	\$2,949.6	\$3,094.9
YoY % Chng	8.1%	8.0%	11.5%	14.6%	15.5%	5.0%	4.5%	9.7%	5.6%	5.8%	5.4%	4.7%	5.4%	4.9%
Adjusted EBITDA	\$959.3	\$1,065.8	\$1,212.4	\$414.8	\$381.2	\$267.9	\$280.9	\$1,344.8	\$443.5	\$404.8	\$287.4	\$301.4	\$1,437.2	\$1,518.4
YoY % Chng	19.9%	11.1%	13.8%	19.1%	8.7%	8.5%	5.4%	10.9%	6.9%	6.2%	7.3%	7.3%	6.9%	5.7%
EBITDA	\$952.5	\$1,059.4	\$1,200.0	\$414.3	\$381.2	\$267.9	\$280.9	\$1,344.2	\$443.5	\$404.8	\$287.4	\$301.4	\$1,437.2	\$1,518.4
YoY % Chng	18.9%	11.2%	13.3%	19.8%	9.3%	10.5%	6.8%	12.0%	7.1%	6.2%	7.3%	7.3%	6.9%	5.7%
Depreciation & Amortization	\$313.1	\$349.8	\$403.6	\$109.0	\$112.6	\$113.9	\$114.8	\$450.2	\$115.6	\$116.4	\$117.3	\$118.1	\$467.4	\$481.0
YoY % Chng	3.2%	11.7%	15.4%	15.4%	16.5%	8.3%	6.8%	11.5%	6.1%	3.4%	3.0%	2.9%	3.8%	2.9%
Operating Income	\$639.3	\$709.6	\$796.4	\$305.3	\$268.6	\$154.0	\$166.1	\$894.0	\$328.0	\$288.3	\$170.2	\$183.3	\$969.7	\$1,037.3
YoY % Chng	28.5%	11.0%	12.2%	21.5%	6.5%	12.3%	6.8%	12.3%	7.4%	7.3%	10.5%	10.3%	8.5%	7.0%
Interest Expense, Net	\$51.8	\$53.4	\$84.0	\$26.9	\$26.0	\$29.8	\$27.5	\$110.2	\$24.8	\$23.9	\$28.1	\$25.6	\$102.5	\$102.6
YoY % Chng	(9.1%)	3.1%	57.1%	90.9%	107.5%	1.4%	(1.5%)	31.3%	(7.5%)	(8.2%)	(5.7%)	(6.8%)	(7.0%)	0.1%
Pre-Tax Income	\$587.5	\$656.2	\$712.4	\$278.5	\$242.6	\$124.1	\$138.6	\$783.8	\$303.1	\$264.4	\$142.0	\$157.7	\$867.2	\$934.7
YoY % Chng	33.3%	11.7%	8.6%	17.3%	1.2%	15.2%	8.6%	10.0%	8.9%	9.0%	14.4%	13.7%	10.6%	7.8%
Income Tax	\$140.8	\$154.2	\$165.9	\$63.1	\$60.6	\$31.0	\$34.6	\$189.4	\$75.8	\$66.1	\$35.5	\$39.4	\$216.8	\$233.7
YoY % Chng	39.5%	9.5%	7.6%	10.5%	3.1%	50.3%	18.1%	14.2%	20.1%	9.0%	14.4%	13.7%	14.4%	7.8%
Tax Rate	24.0%	23.5%	23.3%	22.7%	25.0%	25.0%	25.0%	24.2%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%
Net Income	\$446.7	\$502.0	\$546.5	\$215.4	\$181.9	\$93.1	\$103.9	\$594.4	\$227.3	\$198.3	\$106.5	\$118.2	\$650.4	\$701.0
YoY % Chng	31.5%	12.4%	8.9%	19.5%	0.6%	6.9%	5.7%	8.8%	5.6%	9.0%	14.4%	13.7%	9.4%	7.8%
Basic Shares Outstanding	37.3	37.2	37.1	37.1	36.9	36.7	36.5	36.8	36.4	36.3	36.2	36.1	36.3	35.9
YoY % Chng	0.3%	(0.3%)	(0.1%)	0.2%	(0.5%)	(1.0%)	(1.6%)	(0.7%)	(1.9%)	(1.6%)	(1.4%)	(1.1%)	(1.5%)	(1.1%)
Diluted Shares Outstanding	37.5	37.4	37.3	37.4	37.2	37.0	36.8	37.1	36.7	36.6	36.5	36.4	36.5	36.1
YoY % Chng	0.4%	(0.4%)	(0.1%)	0.2%	(0.4%)	(1.1%)	(1.7%)	(0.8%)	(1.9%)	(1.6%)	(1.4%)	(1.1%)	(1.5%)	(1.1%)
Basic EPS	\$11.99	\$13.51	\$14.72	\$5.80	\$4.92	\$2.53	\$2.84	\$16.09	\$6.24	\$5.46	\$2.94	\$3.27	\$17.91	\$19.52
YoY % Chng	31.2%	12.7%	9.0%	19.3%	1.0%	7.7%	7.2%	9.3%	7.6%	11.0%	16.2%	15.1%	11.3%	9.0%
Diluted EPS, Adjusted	\$11.60	\$13.43	\$14.64	\$5.77	\$4.90	\$2.52	\$2.83	\$16.02	\$6.20	\$5.43	\$2.92	\$3.25	\$17.80	\$19.40
YoY % Chng	27.5%	15.8%	9.0%	19.5%	1.0%	8.2%	7.6%	9.4%	7.5%	10.8%	15.9%	14.8%	11.1%	9.0%
Diluted EPS	\$11.91	\$13.43	\$14.64	\$5.77	\$4.90	\$2.52	\$2.83	\$16.02	\$6.20	\$5.43	\$2.92	\$3.25	\$17.80	\$19.40
YoY % Chng	30.9%	12.8%	9.0%	19.5%	1.0%	8.2%	7.6%	9.4%	7.5%	10.8%	15.9%	14.8%	11.1%	9.0%
Dividend Per Share	\$1.49	\$1.67	\$1.93	\$0.50	\$0.57	\$0.57	\$0.57	\$2.21	\$0.57	\$0.63	\$0.63	\$0.63	\$2.45	\$2.70

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	B
Growth Score	A
Momentum Score	B
VGM Score	A

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Disclosures

This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless otherwise indicated in the report's first-page footnote. Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts' personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts' compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.