

BlackRock, Inc. (BLK)

\$1,112.28 (Stock Price as of 01/06/2026)

Price Target (6-12 Months): **\$1,140.00**

Long Term: 6-12 Months

Zacks Recommendation:

Neutral

(Since: 08/14/25)

Prior Recommendation: Outperform

Short Term: 1-3 Months

Zacks Rank: (1-5)

3-Hold

Zacks Style Scores:

VGM: F

Value: D

Growth: F

Momentum: F

Summary

BlackRock's shares have outperformed the industry in the past six months. Strategic acquisitions, including ElmTree Funds and HPS Investment, aimed at strengthening presence in lucrative alternatives and private equity assets, alongside product diversification, will support the company's top-line and assets under management (AUM) growth. We project revenues and AUM to witness a CAGR of 14% and 14.8%, respectively, by 2027. The company's continued focus on the active equity business is impressive. A solid balance sheet, alongside earnings strength, will keep capital distributions sustainable. However, elevated operating expenses may hurt profitability. We project total expenses to rise 26.4% in 2025. The company's significant reliance on overseas revenues exposes it to geopolitical tensions and diverse regulatory environments.

Price, Consensus & Surprise⁽¹⁾



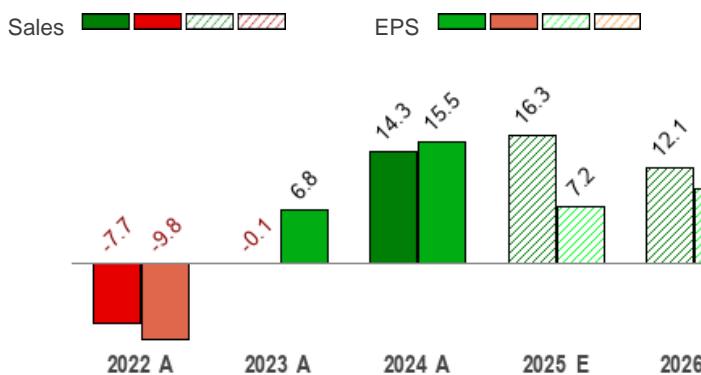
Data Overview

52 Week High-Low	\$1,219.94 - \$773.74
20 Day Average Volume (sh)	499,403
Market Cap	\$173.7 B
YTD Price Change	4.6%
Beta	1.47
Dividend / Div Yld	\$20.84 / 1.9%
Industry	Financial - Investment Management
Zacks Industry Rank	Bottom 22% (191 out of 244)

Last EPS Surprise	3.2%
Last Sales Surprise	4.2%
EPS F1 Est- 4 week change	-0.8%
Expected Report Date	01/15/2026
Earnings ESP	0.8%

P/E TTM	23.9
P/E F1	23.8
PEG F1	2.9
P/S TTM	7.6

Sales and EPS Growth Rates (Y/Y %)⁽²⁾



Sales Estimates (millions of \$)⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	6,130 E	6,364 E	6,734 E	7,383 E	26,611 E
2025	5,276 A	5,423 A	6,509 A	6,533 E	23,741 E
2024	4,728 A	4,805 A	5,197 A	5,677 A	20,407 A

EPS Estimates⁽²⁾

	Q1	Q2	Q3	Q4	Annual*
2026	11.75 E	12.35 E	12.80 E	14.24 E	51.14 E
2025	11.30 A	12.05 A	11.55 A	11.84 E	46.74 E
2024	9.81 A	10.36 A	11.46 A	11.93 A	43.61 A

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 01/06/2026.

(2) The report's text, the analyst-provided estimates, and the price target are as of 01/05/2026.

Overview

BlackRock Inc., headquartered in New York, offers products that span the risk spectrum, including active, enhanced and index strategies through a variety of structures that include separate accounts, mutual funds, iShares, exchange-traded funds (ETFs) and other pooled investment vehicles. BlackRock also offers technology services as well as advisory services and solutions to institutional and wealth management clients. The company manages its clients' assets as a fiduciary. As of Sept. 30, 2025, total AUM was a record \$13.46 trillion.

BlackRock manages its AUM through the following categories:

Equity: BlackRock's equity AUM reflects the diversity of its business model and includes a wide range of both active and passive strategies. AUM for this class was \$7.46 trillion as of Sept. 30, 2025.

Fixed Income: BlackRock's fixed income asset class is evenly divided between passive and active mandates. AUM under this class was \$3.18 trillion as of Sept. 30, 2025.

Multi-Asset Class: BlackRock's multi-asset class team manages a range of personalized mandates that leverage its broad investment expertise in global equities, currencies, bonds and commodities and its extensive risk management capabilities. As of Sept. 30, 2025, AUM under this class was \$1.16 trillion.

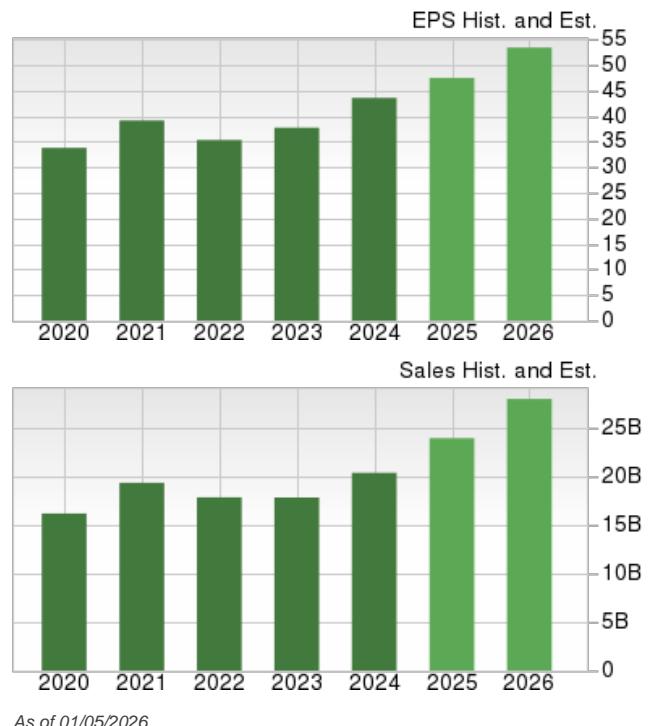
Alternatives: AUM under this class was \$418.3 billion as of Sept. 30, 2025.

Digital Assets: AUM under this class was \$104 billion as of Sept. 30, 2025.

Currency and Commodities: AUM under this class was \$136.6 billion as of Sept. 30, 2025.

Cash Management: Cash management products include taxable and tax-exempted money market funds and customized separate accounts. AUM under this class was \$1 trillion as of Sept. 30, 2025.

In 2017, BlackRock acquired the First Reserve Energy Infrastructure Funds and Cachematrix. In 2018, it acquired Tennenbaum Capital Partners and the asset management business of Citibnamex. In 2019, the company acquired Paris-based eFront. In 2021, it acquired Aperio Group LLC and the Climate Change Scenario Model of Baringa Partners. In 2023, the company acquired London-based Kreos Capital. In 2024, it acquired SpiderRock Advisors and Global Infrastructure Partners. In 2025, it acquired Preqin, HPS Investment Partners and ElmTree Funds.



As of 01/05/2026



As of 01/06/2026

Reasons To Buy:

▲ BlackRock has expanded largely via acquisitions, both domestic and overseas. In October 2025, its Aladdin platform entered into a collaboration with OTCX to digitize dealer-to-client voice derivative trading and expand the option offerings for clients. In 2025, BlackRock acquired ElmTree Funds, HPS Investment Partners and Prequin, while in 2024, the company acquired Global Infrastructure Partners and the remaining 75% stake in SpiderRock. These acquisitions represent a strategic expansion of the company's Aladdin technology business into the rapidly growing private markets data segment. Apart from these, over the years, the company has acquired several firms across the globe, thus expanding its footprint and market share. With a strong liquidity position, the company remains well-positioned to grow further through buyouts.

BlackRock is well-poised for growth thanks to its solid AUM balance, product diversification, expansion through buyouts, enhancement of private markets capabilities and active equity business focus.

▲ BlackRock's broad product diversification, revenue mix and steadily improving AUM balance are expected to continue to boost its top-line growth. Over the last five years (2019-2024), AUM witnessed a compound annual growth rate (CAGR) of 9.2%. The growth in AUM has been driven by its inorganic expansion strategy. Over the same period, the company's revenues (on a GAAP basis) witnessed a CAGR of 7%. The upward momentum in AUM and revenues continued in the first nine months of 2025. In 2024, BlackRock saw record net inflows of \$641 billion. In the first nine months of 2025, net inflows were \$357 billion. The momentum will likely continue as efforts to strengthen iShares unit (offering more than 1,400 ETFs globally) and ETF operations, along with the company's increased focus on the active equity business, are expected to offer support. As the company combines HPS Investment, Prequin and GIP data with its alternative asset management platform, eFront, it will drive solid revenue growth. We project total revenues to witness year-over-year growth of 16.3%, 12.1% and 13.7% in 2025, 2026 and 2027, respectively. The total AUM balance is expected to witness a CAGR of 14.8% over the three years ended 2027.

▲ BlackRock's capital distribution activities look impressive. The company hikes dividends annually, with the latest one announced in January 2025. In January 2023, the company's board of directors authorized the buyback of an additional 7 million shares under its existing share repurchase program. BlackRock expects to repurchase at least \$375 million worth of shares per quarter in 2025. Given its earnings strength and solid liquidity position, the company is expected to sustain efficient capital distributions in the future and keep enhancing shareholder value.

▲ BlackRock's trailing 12-month return on equity (ROE) reflects its superiority in terms of utilizing shareholders' funds. The company's ROE of 14.80% compares favorably with 12.32% of the industry.

Reasons To Sell:

- ▼ BlackRock has been witnessing a persistent rise in operating expenses. Total expenses recorded a CAGR of 7.4% over the last five years (ended 2024), mainly due to higher general and administration (G&A) costs. The uptrend in expenses persisted in the first nine months of 2025. Overall costs are expected to remain elevated in the near term on the back of the company's business expansion plans. Management expects core G&A expenses in 2025 to increase in the low-teen percentage range. We project total expenses to grow 26.4% in 2025, 12.1% in 2026 and 13.7% in 2027, respectively. In 2025, G&A expenses are anticipated to witness a year-over-year rally of 34%.
- ▼ BlackRock is a geographically diversified company with a presence in almost all the major global markets. Its dependence on overseas revenues has been increasing over the last few years, with nearly 40% of total AUM managed for clients domiciled outside the United States. Despite generating just about one-third of its revenues from overseas markets, several risks stemming from regulatory and political environments, foreign exchange fluctuations and the performance of the regional economy could affect its top-line growth.
- ▼ BlackRock stock seems overvalued compared with the broader industry. Its current price-book and price-earnings (F1) ratios are above the industry averages.

Elevated expenses (mainly due to a rise in general and administration costs) may continue to hurt BlackRock's bottom line. High dependence on overseas revenues exposes it to several headwinds.

Last Earnings Report

BlackRock Q3 Earnings Beat Estimates on Y/Y Revenue & AUM Growth

BlackRock's third-quarter 2025 adjusted earnings of \$11.55 per share handily surpassed the Zacks Consensus Estimate of \$11.25. The figure reflects a marginal rise from the year-ago quarter.

Results benefited from a rise in revenues. The AUM balance witnessed robust growth, reaching a record high of \$13.46 trillion, driven by net inflows. However, higher expenses acted as a headwind.

Net income attributable to BlackRock (on a GAAP basis) was \$1.32 billion, declining 18.9% from the prior-year quarter. We had projected the metric to be \$1.59 billion.

Revenues Improve, Expenses Rise

Revenues (on a GAAP basis) were \$6.51 billion, outpacing the Zacks Consensus Estimate of \$6.20 billion. Revenues increased 25.2% year over year. The rise was driven by an increase in all revenue components.

Total expenses amounted to \$4.55 billion, up 42.7% year over year. The increase was due to a rise in all cost components. Our estimate for the metric was \$3.66 billion.

Non-operating income (on a GAAP basis) was \$42 million compared with \$259 million in the prior-year quarter.

BlackRock's adjusted operating income was \$2.62 billion, increasing 23.2% from the prior-year quarter.

AUM Balance Rises

As of Sept. 30, 2025, AUM totaled \$13.46 trillion, reflecting a year-over-year rise of 17.3%. Our estimate for AUM was \$12.59 trillion. The company witnessed long-term net inflows of \$171 billion in the reported quarter.

As of Sept. 30, 2025, the average AUM of \$12.96 trillion rose 17.1% year over year. We had projected the average AUM to be \$12.56 trillion.

Share Repurchases

BlackRock repurchased shares worth \$375 million in the reported quarter.

Outlook

BlackRock expects a low-teen percentage increase in 2025 core G&A expenses, with the onboarding of GIP, Preqin and HPS as the main driver of the year-over-year core G&A increase.

The company is committed to achieving 5% or more annual organic base-fee growth over a market cycle.

Management expects to repurchase at least \$375 million worth of shares in the fourth quarter of 2025.

The projected tax run rate is 25% for the fourth quarter of 2025.

FY Quarter Ending	12/31/2025
Earnings Reporting Date	Oct 14, 2025
Sales Surprise	4.16%
EPS Surprise	3.22%
Quarterly EPS	11.55
Annual EPS (TTM)	46.83

Recent News

BlackRock's Aladdin Ties Up With OTCX to Digitize OTC Derivative Trading - Oct. 6, 2025

BlackRock's Aladdin platform has entered into a multi-year collaboration with OTCX, a leading regulated fintech, aiming to digitize dealer-to-client "voice" derivative trading and expand the option offerings for clients.

Rationale Behind Partnership

This partnership seeks to address the industry's long-standing dependence on manual, voice-based workflows in complicated derivatives. The collaboration will provide better choices for vanilla derivatives to clients for electronic trading.

This move will combine OTCX's execution venues into the Aladdin platform ecosystem, offering Aladdin clients a much more efficient, transparent and cheaper way to discover pricing, risk management and trade execution across a broad set of over-the-counter (OTC) derivatives.

Through this integration, Aladdin clients will receive a comprehensive workflow support, including price discovery, request-for-market to execution and post-trade processing. The integration will provide connectivity across a comprehensive set of OTC derivatives.

With this partnership, BlackRock continues to diversify its revenue mix toward high-margin, recurring tech income, reinforcing Aladdin's role as a core differentiator and long-term growth catalyst within the firm's business model.

BlackRock Deepens Private Markets Footprint, Completes ElmTree Buyout – Sept. 2, 2025

BlackRock has completed the acquisition of ElmTree Funds, LLC, a St. Louis-based real estate investment firm specializing in net-lease assets. As of March 31, 2025, ElmTree managed \$7.3 billion in assets.

The deal is part of BLK's long-term goal to raise \$400 billion for private markets by 2030. The acquisition expands BlackRock's private markets platform, giving clients broader access to alternative investments beyond traditional stocks and bonds.

The ElmTree buyout builds on the company's acquisition of HPS Investment Partners, reinforcing its push into private credit and real estate assets. The addition of ElmTree strengthens BlackRock's Private Financing Solutions (PFS) platform, reinforcing its position as a leading provider for companies and investors. As a commercial net-lease leader, ElmTree will help PFS expand its investment offerings, delivering long-term income opportunities for clients while supporting corporate growth across the United States.

Scott Kapnick, Chairman of PFS Executive Office and Founding Partner and CEO of HPS Investment Partners, said, "Combining ElmTree's expertise in the commercial net-lease sector with our leading capabilities and scale further augments our ability to provide diverse investment solutions for our clients as we continue to capture the immense opportunities created by structural shifts in the capital markets."

BlackRock Acquires HPS Investment to Boost Private Credit Offerings – July 1, 2025

BlackRock has completed the acquisition of HPS Investment Partners ("HPS"). The move signals the company's deeper foray into the private credit market, which is rapidly emerging as one of the most lucrative sectors in global finance.

Private credit is reshaping financial markets, accelerating the convergence of public and private markets. Capital markets are becoming the main avenue for financing, enabling asset managers to align long-term capital with investors like insurers, pension funds, sovereign wealth funds and retirees.

To capitalize on these opportunities, BlackRock is launching PFS, a platform that integrates its leading private credit, GP, and LP solutions, and both private and liquid CLO businesses.

How the HPS Investment Acquisition Benefits BlackRock

Strengthening Private Credit Capabilities: The acquisition of HPS Investment, with \$148 billion in AUM, significantly bolsters BlackRock's private credit platform. HPS Investment's expertise spans senior and junior credit solutions, asset-based finance, real estate, private placements and collateralized loan obligations (CLOs). By combining HPS Investment's capabilities with BlackRock's existing \$90 billion private credit business, the firm aims to become a top-five player in private credit globally.

Enhancing Client Offerings: The combined platform will provide a holistic suite of private financing solutions, uniting direct lending, fund finance and BlackRock's GP/LP solutions. This enables the company to serve a diverse client base, including insurers, pensions, sovereign wealth funds and individual investors, with integrated public and private market solutions.

Synergies With Public Fixed Income: BlackRock already manages a \$3 trillion public fixed-income portfolio. Integrating HPS Investment's private credit capabilities allows the company to offer comprehensive portfolio solutions, optimizing liquidity, yield and diversification for clients. This alignment reflects CEO Larry Fink's vision of blending public and private markets into a unified investment strategy.

Growth in Fee-Based Revenue: The acquisition is projected to increase BlackRock's private markets fee-paying AUM and management fees by 40% and 35%, respectively. Additionally, the deal is expected to be modestly accretive to BlackRock's adjusted earnings per share in the first year post-close.

In 2025, HPS Investment is expected to add approximately \$850 million of the base fee and nearly \$360 million of post-tax Fee-related earnings

(FRE) at a 50% margin.

Dividend Update

On Nov. 19, 2025, BlackRock announced a quarterly cash dividend of \$5.21 per share. The dividend was paid out on Dec. 23 to shareholders of record as of Dec. 5.

Valuation

BlackRock's shares are up 0.9% in the past six months and 7.2% over the trailing 12-month period. Stocks in the Zacks sub-industry are down 8.8% over the past six months while those in the Zacks Finance sector are up 7.7%. Over the past year, the Zacks sub-industry is down 13.8% and the sector is up 16.6%.

The S&P 500 index is up 12.9% in the past six months and up 16.9% in the past year.

The stock is currently trading at 20.26X forward 12 months earnings, which compares to 14.50X for the Zacks sub-industry, 17.39X for the Zacks sector and 23.12X for the S&P 500 index.

Over the past five years, the stock has traded as high as 23.83X and as low as 14.22X, with a 5-year median of 19.88X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$1,140 price target reflects 21.29X forward earnings.

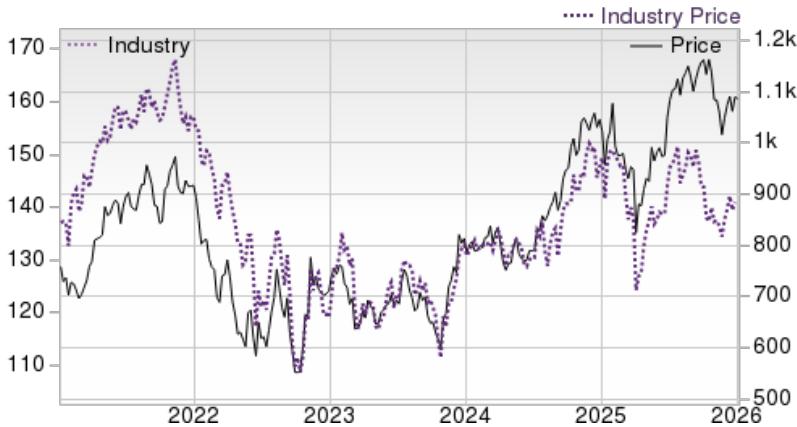
The table below shows summary valuation data for BLK

Valuation Multiples - BLK					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	20.26	14.5	17.39	23.12
	5-Year High	23.83	19.30	18.28	23.80
	5-Year Low	14.22	11.29	12.36	15.74
	5-Year Median	19.88	14.99	16.11	21.21
P/B TTM	Current	3.02	3.4	4.32	8.52
	5-Year High	4.03	4.35	4.37	9.13
	5-Year Low	2.14	1.91	2.87	6.57
	5-Year Median	3.03	3.18	3.53	8.04
P/S F12M	Current	6	10.16	9.08	5.60
	5-Year High	7.81	12.82	10.06	5.60
	5-Year Low	4.19	5.72	6.69	3.82
	5-Year Median	5.99	9.5	8.41	5.04

As of 01/02/2026

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Bottom 22% (191 out of 244)



Top Peers⁽¹⁾

Company (Ticker)	Rec	Rank
Ameriprise Financial...(AMP)	Neutral	3
Apollo Global Manage...(APO)	Neutral	3
Grupo Aval Acciones ... (AVAL)	Neutral	2
Franklin Resources, ... (BEN)	Neutral	3
Carlyle Group Inc. (CG)	Neutral	3
Invesco Ltd. (IVZ)	Neutral	3
KKR & Co. Inc. (KKR)	Neutral	3
T. Rowe Price Group,... (TROW)	Neutral	2

Industry Comparison⁽¹⁾ Industry: Financial - Investment Management

	BLK	X Industry	S&P 500	AMP	APO	KKR
Zacks Recommendation (Long Term)	Neutral		-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	3		-	3	3	3
VGM Score	F		-	A	F	D
Market Cap	173.73 B	1.13 B	39.40 B	47.19 B	86.92 B	119.95 B
# of Analysts	7	4	22	6	9	6
Dividend Yield	1.86%	1.56%	1.39%	1.26%	1.36%	0.55%
Value Score	D	-	-	A	C	D
Cash/Price	0.06	0.13	0.04	0.21	0.24	0.20
EV/EBITDA	19.42	9.49	14.79	8.53	9.31	16.88
PEG Ratio	2.89	1.08	2.04	1.27	1.22	0.96
Price/Book (P/B)	3.12	1.70	3.38	7.31	2.26	1.70
Price/Cash Flow (P/CF)	24.12	12.33	15.41	14.60	22.93	35.83
P/E (F1)	23.96	11.00	18.79	12.20	16.17	19.71
Price/Sales (P/S)	7.59	3.57	3.12	2.62	3.16	7.06
Earnings Yield	4.77%	8.62%	5.32%	8.20%	6.18%	5.08%
Debt/Equity	0.34	0.08	0.57	0.88	0.33	0.75
Cash Flow (\$/share)	46.42	1.96	8.98	34.80	6.53	3.76
Growth Score	F	-	-	B	F	C
Hist. EPS Growth (3-5 yrs)	5.09%	2.01%	8.24%	18.06%	22.63%	8.95%
Proj. EPS Growth (F1/F0)	7.18%	12.68%	9.18%	12.81%	7.40%	8.72%
Curr. Cash Flow Growth	17.52%	5.00%	7.00%	7.86%	-20.33%	31.67%
Hist. Cash Flow Growth (3-5 yrs)	8.51%	6.62%	7.49%	7.31%	46.36%	29.10%
Current Ratio	3.33	1.70	1.19	0.68	1.49	0.09
Debt/Capital	31.07%	14.82%	38.14%	46.82%	24.09%	43.17%
Net Margin	26.64%	18.37%	12.77%	20.12%	15.63%	13.84%
Return on Equity	14.80%	12.32%	17.03%	64.97%	15.43%	6.12%
Sales/Assets	0.16	0.23	0.53	0.10	0.07	0.04
Proj. Sales Growth (F1/F0)	16.30%	7.89%	5.29%	5.80%	20.80%	12.90%
Momentum Score	F	-	-	B	C	F
Daily Price Chg	3.20%	1.80%	0.64%	2.86%	2.15%	4.40%
1 Week Price Chg	-0.28%	0.00%	-0.05%	-1.61%	-1.29%	-1.16%
4 Week Price Chg	5.44%	3.97%	0.81%	6.54%	9.01%	3.32%
12 Week Price Chg	-3.06%	1.13%	3.72%	5.41%	22.31%	11.73%
52 Week Price Chg	10.57%	2.06%	15.51%	-4.32%	-11.44%	-10.73%
20 Day Average Volume	499,403	170,867	2,399,304	558,938	2,540,678	3,660,473
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	-0.83%	0.00%	0.00%	0.34%	0.00%	-0.10%
(F1) EPS Est 12 week change	1.31%	0.55%	0.44%	0.83%	1.16%	0.14%
(Q1) EPS Est Mthly Chg	1.17%	0.00%	0.00%	-0.03%	0.00%	-3.45%

Analyst Earnings Model⁽²⁾

BlackRock, Inc. (BLK)

In \$MM, except per share data

FY Ends December 31st	2022A	2023A	2024A	2025E	2026E	2027E								
	FY Dec-22	FY Dec-23	FY Dec-24	1Q4 31-Mar-25	2Q4 30-Jun-25	3Q4 30-Sep-25	4Q4 31-Dec-25	FY Dec-25	1Q4 31-Mar-26	2Q4 30-Jun-26	3Q4 30-Sep-26	4Q4 31-Dec-26	FY Dec-26	FY Dec-27
Income Statement														
Investment Advisory, Administration Fees and Securities														
Lending Revenue	\$14,451.0	\$14,399.0	\$16,100.0	\$4,401.0	\$4,454.0	\$5,046.0	\$5,240.4	\$19,141.4	\$5,016.0	\$5,117.8	\$5,387.3	\$5,951.8	\$21,472.9	\$24,361.8
Investment Advisory Performance Fees	\$514.0	\$554.0	\$1,207.0	\$60.0	\$94.0	\$516.0	\$306.1	\$976.1	\$206.6	\$281.9	\$343.7	\$324.7	\$1,156.8	\$1,358.2
Technology Services Revenue	\$1,364.0	\$1,485.0	\$1,603.0	\$436.0	\$499.0	\$515.0	\$537.6	\$1,987.6	\$515.0	\$536.8	\$555.2	\$614.8	\$2,222.0	\$2,521.5
Distribution Fees	\$1,381.0	\$1,262.0	\$1,273.0	\$321.0	\$320.0	\$355.0	\$377.4	\$1,373.4	\$355.8	\$364.9	\$383.4	\$424.7	\$1,528.7	\$1,735.4
Advisory and Other Revenue	\$163.0	\$159.0	\$224.0	\$58.0	\$56.0	\$77.0	\$71.1	\$262.1	\$36.8	\$62.1	\$64.8	\$67.0	\$230.7	\$272.7
Total Revenue	\$17,873.0	\$17,859.0	\$20,407.0	\$5,276.0	\$5,423.0	\$6,509.0	\$6,532.6	\$23,740.6	\$6,130.3	\$6,363.5	\$6,734.4	\$7,382.9	\$26,611.1	\$30,249.5
Employee Compensation and Benefits	\$5,681.0	\$5,779.0	\$6,546.0	\$1,741.0	\$1,764.0	\$2,357.0	\$2,204.9	\$8,066.9	\$2,075.9	\$2,168.7	\$2,360.6	\$2,524.0	\$9,129.1	\$10,400.2
Distribution and Servicing Costs	\$2,179.0	\$2,051.0	\$2,171.0	\$570.0	\$576.0	\$638.0	\$673.2	\$2,457.2	\$636.9	\$654.5	\$686.9	\$760.1	\$2,738.4	\$3,108.6
Direct Fund Expense	\$1,226.0	\$1,331.0	\$1,464.0	\$392.0	\$441.0	\$464.0	\$482.6	\$1,779.6	\$461.2	\$480.2	\$498.3	\$551.1	\$1,990.8	\$2,259.7
Sub-Advisory and Other	\$103.0	\$116.0	\$140.0	\$47.0	\$46.0	\$60.0	\$55.5	\$208.5	\$53.8	\$55.6	\$61.6	\$64.9	\$235.8	\$268.6
General and Administration Expense	\$2,057.0	\$2,095.0	\$2,221.0	\$711.0	\$689.0	\$782.0	\$794.4	\$2,976.4	\$772.1	\$787.4	\$827.6	\$912.1	\$3,299.3	\$3,741.4
Amortization of Intangible Assets	\$151.0	\$151.0	\$291.0	\$117.0	\$137.0	\$253.0	\$187.6	\$694.6	\$186.9	\$207.4	\$178.2	\$218.3	\$790.7	\$889.8
Restructuring Charge	\$91.0	\$61.0	\$0.0	\$0.0	\$39.0	\$0.0	\$0.0	\$39.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Expense	\$11,488.0	\$11,584.0	\$12,833.0	\$3,578.0	\$3,692.0	\$4,554.0	\$4,398.2	\$16,222.2	\$4,186.8	\$4,353.7	\$4,613.2	\$5,030.4	\$18,184.2	\$20,668.2
Operating Income	\$6,385.0	\$6,275.0	\$7,574.0	\$1,698.0	\$1,731.0	\$1,955.0	\$2,134.3	\$7,518.3	\$1,943.5	\$2,009.7	\$2,121.2	\$2,352.5	\$8,426.9	\$9,581.3
Net Gain (Loss) on Investments	(\$35.0)	\$699.0	\$492.0	\$58.0	\$550.0	\$64.0	\$194.5	\$866.5	\$233.0	\$284.8	\$253.1	\$277.1	\$1,048.0	\$1,185.2
Interest and Dividend Income	\$152.0	\$473.0	\$767.0	\$173.0	\$144.0	\$113.0	\$186.3	\$616.3	\$191.9	\$177.7	\$210.6	\$219.7	\$800.0	\$907.4
Interest Expense	\$212.0	\$292.0	\$538.0	\$166.0	\$173.0	\$135.0	\$152.4	\$626.4	\$134.0	\$123.8	\$116.8	\$151.4	\$526.0	\$589.9
Total Nonoperating Income (Expense)	(\$95.0)	\$880.0	\$721.0	\$65.0	\$521.0	\$42.0	\$228.3	\$856.3	\$290.9	\$338.7	\$346.9	\$345.4	\$1,321.9	\$1,502.7
Pre-Tax Income	\$6,290.0	\$7,155.0	\$8,295.0	\$1,763.0	\$2,252.0	\$1,997.0	\$2,362.6	\$8,374.6	\$2,234.3	\$2,348.5	\$2,468.2	\$2,697.9	\$9,748.9	\$11,084.1
Income Tax	\$1,296.0	\$1,479.0	\$1,783.0	\$248.0	\$587.0	\$470.0	\$595.4	\$1,900.4	\$480.4	\$504.9	\$530.7	\$580.0	\$2,096.0	\$2,383.1
Tax Rate	20.0%	20.7%	21.9%	14.1%	26.9%	25.2%	25.2%	22.7%	21.5%	21.5%	21.5%	21.5%	21.5%	21.5%
Net Income	\$4,994.0	\$5,676.0	\$6,512.0	\$1,515.0	\$1,665.0	\$1,527.0	\$1,767.2	\$6,474.2	\$1,754.0	\$1,843.5	\$1,937.5	\$2,117.9	\$7,652.9	\$8,701.0
Non-Controlling Interest	(\$184.0)	\$174.0	\$143.0	\$5.0	\$72.0	\$134.0	\$54.3	\$265.3	\$66.1	\$84.2	\$89.1	\$84.1	\$323.5	\$371.0
Net income (loss) attributable to NCI - Subco Units				\$0.0	\$0.0	\$70.0	\$0.0	\$70.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Income Attributable to Common Shareholders	\$5,178.0	\$5,502.0	\$6,369.0	\$1,510.0	\$1,593.0	\$1,323.0	\$1,713.0	\$6,139.0	\$1,687.9	\$1,759.3	\$1,848.4	\$2,033.8	\$7,329.4	\$8,330.0
Net Income, Adjusted	\$5,391.0	\$5,692.0	\$6,612.0	\$1,770.0	\$1,883.0	\$1,907.0	\$1,853.3	\$7,413.3	\$1,834.6	\$1,922.1	\$1,988.3	\$2,205.1	\$7,950.1	\$9,028.4
Basic Shares Outstanding	150.9	149.3	150.0	155.0	154.9	154.9	154.5	154.8	154.1	153.7	153.3	152.9	153.5	151.9
Diluted Shares Outstanding	152.4	150.7	151.6	156.6	156.3	156.9	156.5	156.6	156.1	155.7	155.3	154.9	155.5	153.9
Basic EPS	\$34.31	\$36.85	\$42.45	\$9.74	\$10.29	\$8.54	\$11.09	\$39.66	\$10.95	\$11.45	\$12.06	\$13.30	\$47.76	\$54.85
Diluted EPS	\$33.97	\$36.51	\$42.01	\$9.64	\$10.19	\$8.43	\$10.95	\$39.21	\$10.81	\$11.30	\$11.90	\$13.13	\$47.14	\$54.13
Diluted EPS, Adjusted	\$35.36	\$37.77	\$43.61	\$11.30	\$12.05	\$11.55	\$11.84	\$46.74	\$11.75	\$12.35	\$12.80	\$14.24	\$51.14	\$58.67
Dividend Per Share	\$19.52	\$20.00	\$20.40	\$5.21	\$5.21	\$5.21	\$5.21	\$20.84	\$5.31	\$5.31	\$5.31	\$5.31	\$21.24	\$21.64

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Value Score	D
Growth Score	F
Momentum Score	F
VGM Score	F

Disclosures

This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless otherwise indicated in the report's first-page footnote. Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts' personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts' compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform**- ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral**- ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform**- ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.