

Amphenol Corporation (APH)

\$129.90 (Stock Price as of 12/15/2025)

Price Target (6-12 Months): **\$160.00**

Long Term: 6-12 Months

Zacks Recommendation: **Outperform**

(Since: 05/05/25)

Prior Recommendation: Neutral

Short Term: 1-3 Months

Zacks Rank: (1-5)

2-Buy

Zacks Style Scores:

VGM: B

Value: D

Growth: A

Momentum: B

Summary

Amphenol benefits from a diversified business model that lowers the volatility of individual end markets and geographies. Its strong portfolio of solutions, including high-technology interconnect products, is a key catalyst. Expanding spending on both current and next-generation defense technologies bodes well for APH's top-line growth. Apart from Defense, APH's prospects ride on strong demand for its solutions across Commercial Air, Industrial, and IT Datacom. Strong demand for high-speed and power interconnect products, which are critical components in next-gen IT systems, creates long term growth opportunity. APH expects fourth-quarter 2025 earnings to grow between 62% and 65% year over year. Revenues are anticipated to grow in the 39-41% range. However, macroeconomic uncertainty and stiff competition are major concerns.

Data Overview

| | |
|----------------------------|--|
| 52 Week High-Low | \$144.37 - \$56.45 |
| 20 Day Average Volume (sh) | 7,625,571 |
| Market Cap | \$159.0 B |
| YTD Price Change | 87.0% |
| Beta | 1.19 |
| Dividend / Div Yld | \$1.00 / 0.5% |
| Industry | Electronics - Connectors |
| Zacks Industry Rank | Top 7% (16 out of 243) |

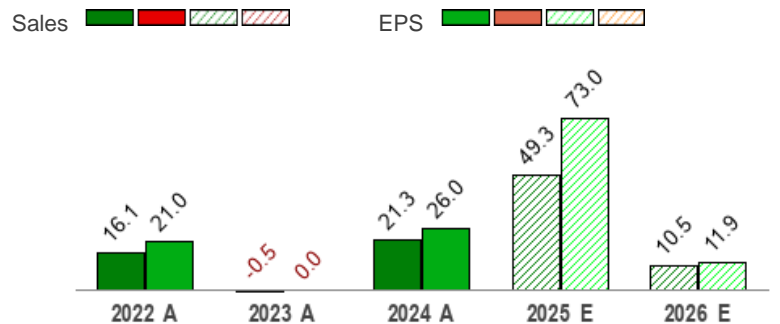
| | |
|---------------------------|------------|
| Last EPS Surprise | 17.7% |
| Last Sales Surprise | 12.9% |
| EPS F1 Est- 4 week change | 0.0% |
| Expected Report Date | 01/28/2026 |
| Earnings ESP | 0.0% |

| | |
|---------|------|
| P/E TTM | 44.5 |
| P/E F1 | 39.7 |
| PEG F1 | 1.0 |
| P/S TTM | 7.6 |

Price, Consensus & Surprise⁽¹⁾



Sales and EPS Growth Rates (Y/Y %)⁽²⁾



Sales Estimates (millions of \$)⁽²⁾

| | Q1 | Q2 | Q3 | Q4 | Annual* |
|------|---------|---------|---------|---------|----------|
| 2026 | 5,841 E | 6,203 E | 6,497 E | 6,580 E | 25,122 E |
| 2025 | 4,811 A | 5,650 A | 6,194 A | 6,077 E | 22,733 E |
| 2024 | 3,256 A | 3,610 A | 4,039 A | 4,318 A | 15,223 A |

EPS Estimates⁽²⁾

| | Q1 | Q2 | Q3 | Q4 | Annual* |
|------|--------|--------|--------|--------|---------|
| 2026 | 0.83 E | 0.90 E | 0.93 E | 1.00 E | 3.66 E |
| 2025 | 0.63 A | 0.81 A | 0.93 A | 0.90 E | 3.27 E |
| 2024 | 0.40 A | 0.43 A | 0.50 A | 0.55 A | 1.89 A |

*Quarterly figures may not add up to annual.

(1) The data in the charts and tables, except the estimates, is as of 12/15/2025.

(2) The report's text, the analyst-provided estimates, and the price target are as of 12/12/2025.

Overview

Amphenol designs, manufactures and markets electrical, electronic and fiber optic connectors, interconnect systems, antennas, sensors and sensor-based products and coaxial and high-speed specialty cable.

Amphenol's manufacturing facilities are generally vertically integrated operations from the initial design stage through final design and manufacturing. The company's manufacturing presence is in more than 30 countries.

Amphenol reported net sales of \$15.2 billion in 2024. Effective Jan 1, 2022, Amphenol aligned its businesses into three newly formed reportable business segments: (i) Harsh Environment Solutions, (ii) Communications Solutions and (iii) Interconnect and Sensor Systems.

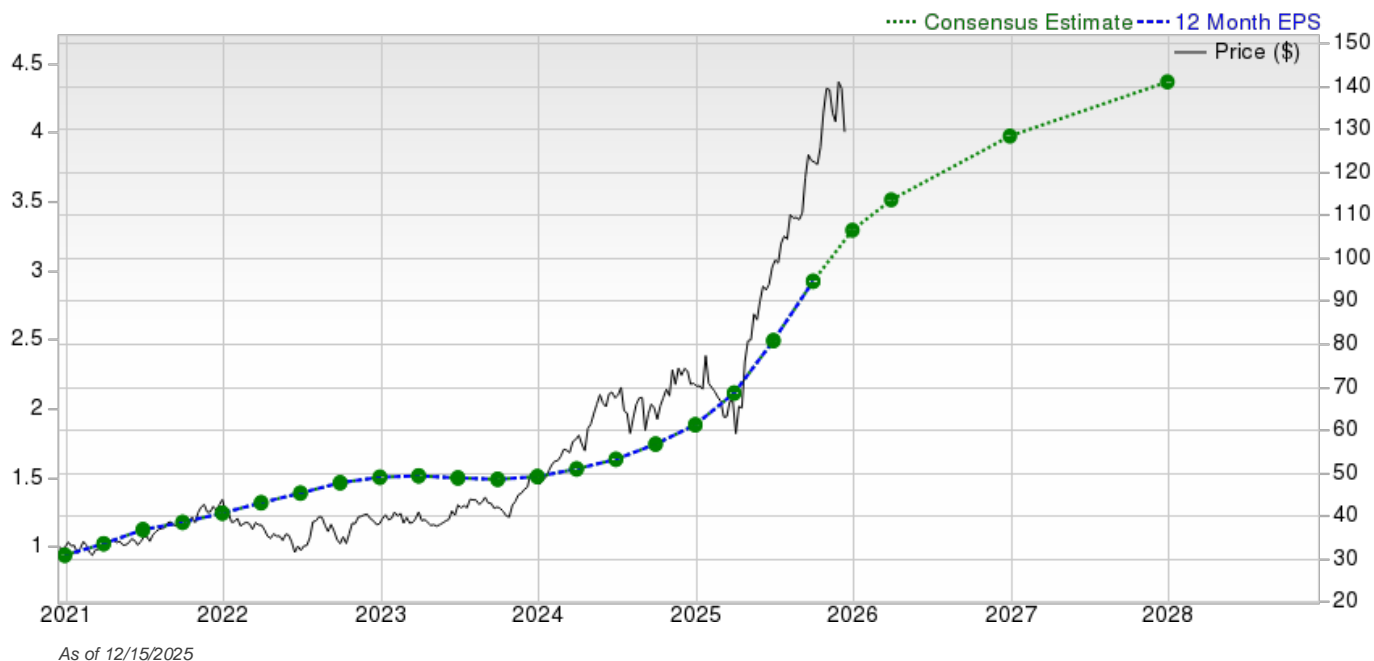
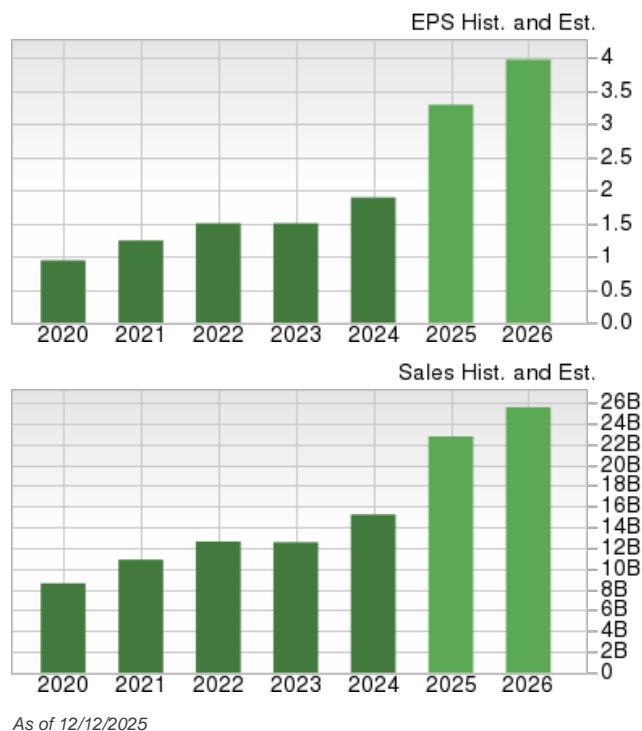
Harsh Environment Solutions segment designs, manufactures and markets a broad range of ruggedized interconnect products, including connectors and interconnect systems, printed circuits and printed circuit assemblies and other products.

Communications Solutions segment designs, manufactures and markets a broad range of connector and interconnect systems, including high speed, radio frequency, power, fiber optic and other products, together with antennas.

Interconnect and Sensor Systems segment designs, manufactures and markets a broad range of sensors, sensor-based systems, connectors and value-add interconnect systems.

Automotive, Broadband Communications, Commercial Aerospace, Industrial, Information Technology and Data Communications, Military, Mobile Devices, and Mobile Networks are the primary end markets served by the company.

Amphenol's primary competitors include Carlisle, Commscope, Delphi, Sensata, TE Connectivity, 3M, among others.



Reasons To Buy:

- ▲ Amphenol's diversified business model lowers the volatility of individual end markets and geographies. Its wide array of interconnect and sensor products boosts long-term prospects. Acquisitions are helping Amphenol expand its position across a broad array of technologies and markets.
- ▲ Amphenol's long-term prospects benefit strong spending by countries around next-generation defense technologies. Strong demand for jet-liners and next-gen aircraft is bullish for the commercial aerospace segment. Amphenol plans to expand its high-technology interconnect antenna and sensor offerings, both organically and through complementary acquisitions in the industrial domain. Amphenol's solutions are critical for both high-speed power and fiber optic interconnect solutions. The growing use of AI and machine learning is driving these technologies, benefiting APH's long-term prospects in the IT datacom end market.
- ▲ Acquisitions have helped the company strengthen product offerings and expand customer base. The buyouts contributed 8% to 2024 revenues. In the past nine quarters, APH has completed roughly 15 acquisitions. In May 2024, Amphenol completed the acquisition of CIT, which expanded its footprint across defense, commercial air and industrial end markets. The Lutze acquisition strengthens APH's broad offering of high-technology interconnect products for industrial markets and expands the range of value-added interconnect products. The completion of CommScope's Outdoor Wireless Networks (OWN) and Distributed Antenna Systems (DAS) businesses now called Andrew expands Amphenol's footprint in the areas of base station antennas and related interconnect solutions, as well as distributed antenna systems. This strengthens Amphenol's competitive position in the communications networks market. Andrew business is expected to add 9 cents to Amphenol's 2025 earnings. The buyout of LifeSync expands Amphenol's portfolio of interconnect products for medical applications.
- ▲ Amphenol generates solid cash flow, which allows management the opportunity to invest in product innovations, acquisitions and business development. At the same time, the company has historically returned significant cash through a combination of share repurchases and dividend. Amphenol's ability to generate solid free cash flow is expected to help it sustain current dividend payout level, at least in the near term. During third-quarter 2025, the company purchased 1.4 million shares for \$153 million. It also paid dividends of \$201 million. Amphenol expects to deliver a strong cash flow in the near term despite a slight rise in capital expenditure as it increases spending on defense and IT datacom markets.

Amphenol is benefiting from improved end-market demand and strategic acquisitions. Solid free cash flow generating ability is expected to help it sustain current dividend payout level.

Risks⁽²⁾

- Bulk of Amphenol's revenues comes from sales to the communications industry, demand for which is subject to rapid technological change. Declining demand for smartphones has been a concern. The smartphone market is dominated by several large manufacturers and operators who exert significant price pressure on Amphenol. Challenging short-term wireless investment environment, weakness in spending by network operators as well as wireless equipment manufacturers doesn't bode well for Amphenol's prospects.
 - Amphenol faces significant competition in almost all areas of operation that hurts growth. It has significant exposure to China. Hence, sluggish macro-economic environment in China doesn't bode well for the company's growth prospects.
 - Majority of Amphenol's revenues generate outside US. Since, the company conducts businesses in major foreign currencies, unfavorable movement in foreign currency exchange rates often adversely impact sales. Amphenol attempts to minimize currency exposure risk by producing its products in the same country or region in which the products are sold. Despite these attempts, the company is susceptible to volatility in foreign exchanges, which undermines its growth potential to some extent.
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Last Earnings Report

Amphenol Earnings Surpass Estimates in Q3, Sales Increase Y/Y

Amphenol's third-quarter 2025 adjusted earnings of 93 cents per share beat the Zacks Consensus Estimate by 17.7%. The earnings figure jumped 86% year over year.

Net sales surged 53% year over year to \$6.19 billion, beating the consensus mark by 12.9%. Organically, net sales increased 41% year over year.

This exceptional top-line performance was driven by strong organic growth in the IT datacom end-market and strong contribution from acquisitions.

FY Quarter Ending **12/31/2024**

| Earnings Reporting Date | Oct 22, 2025 |
|-------------------------|--------------|
| Sales Surprise | 12.93% |
| EPS Surprise | 17.72% |
| Quarterly EPS | 0.93 |
| Annual EPS (TTM) | 2.92 |

APH's Q3 Top-Line Details

Harsh Environment Solutions' (24.5% of net sales) sales were \$1.52 billion, up 27% year over year.

Communications Solutions' (53.4% of net sales) sales were \$3.31 billion, which jumped 96.4% year over year.

Interconnect and Sensor Systems Solutions' (22.1% of net sales) sales were \$1.37 billion, up 18% year over year.

Gross margin, on a GAAP basis, expanded 450 basis points (bps) year over year to 38.1%.

Selling, general and administrative expenses, as a percentage of revenues, decreased 160 bps on a year-over-year basis to 10.6%.

Adjusted operating margin expanded 560 bps on a year-over-year basis to 27.5%.

APH's Balance Sheet & Cash Flow

As of Sept. 30, 2025, Amphenol had cash and cash equivalents worth \$3.89 billion, up from \$3.23 billion as of June 30, 2025.

Total debt was \$8.07 billion as of Sept. 30, 2025, compared with \$8.06 billion as of June 30, 2025.

During the third quarter, the company purchased 1.4 million shares for \$153 million. It also paid dividends of \$201 million.

APH generated \$1.47 billion in cash from operations in the third quarter, up from \$1.4 billion in the previous quarter.

The company generated a non-GAAP free cash flow of \$1.22 billion in the third quarter, up from \$1.1 billion in the second quarter.

Amphenol's Q4 Guidance Positive

Amphenol expects fourth-quarter 2025 earnings between 89 cents and 91 cents per share, indicating growth between 62% and 65% year over year. Revenues are anticipated between \$6 billion and \$6.1 billion, suggesting growth in the 39-41% range.

For 2025, Amphenol expects earnings between \$3.26 per share and \$3.28 per share, indicating growth between 72% and 74% from 2024's reported figure. Revenues are anticipated between \$22.66 billion and \$22.76 billion, suggesting growth in the 49-50% range.

Recent News

On Aug.18, Amphenol will acquire Trexon for \$1 billion in cash, expanding its defense market portfolio. Trexon expects 2025 sales of \$290 million and 26% EBITDA margin; deal closes Q4 2025.

On Aug. 4, Amphenol will acquire CommScope's Connectivity and Cable Solutions business for \$10.5 billion, adding fiber optic capabilities, expanding datacom and industrial markets, and expecting \$3.6 billion sales with 26% EBITDA margin.

On June 26, Amphenol launched its UQD and UQDB liquid cooling connector series, designed to enhance thermal management in high-reliability systems like AI data centers, EV charging infrastructure and energy storage. Both series meet Open Compute Project standards and feature corrosion-resistant materials, leak-free seals and tool-free integration for demanding liquid-cooled environments.

On June 19, Amphenol introduced the GuardXcel Series - an industrial-grade lineup of cable glands, vents and accessories engineered for secure, long-lasting protection in harsh environments. Featuring ingress protection, environmental sealing and certified UL and IP ratings, the series supports a wide range of cable types and enclosures across sectors like railways, renewables and industrial automation.

On June 11, Amphenol Corporation announced the pricing of €600 million in euro-denominated senior notes due 2032, carrying a 3.125% interest rate. Proceeds will be used to repay borrowings under the company's commercial paper programs and for general corporate purposes.

On June 9, Amphenol announced pricing of its \$750 million worth senior notes due 2028. The notes have an interest rate of 4.375% per annum.

Valuation

Amphenol shares are up 50.4% in the past six-month period and 88.9% over the trailing 12-month period. Stocks in the Zacks sub-industry are up 50% while the same in the Zacks Computer & Technology sector are up 28.4% in the past six-month period. Over the past year, stocks in the Zacks sub-industry have gained 87.8% while the sector increased 26%.

The S&P 500 index is up 18% in the past six-month period and 16.1% in the past year.

The stock is currently trading at 35.34X forward 12-month earnings, which compares to 35.37X for the Zacks sub-industry, 29.19X for the Zacks sector, and 23.61X for the S&P 500 index.

Over the past five years, the stock has traded as high as 39.93X and as low as 21.4X, with a 5-year median of 29.2X. Our Outperform recommendation indicates that the stock will perform better than the market. Our \$160 price target reflects 40.64X forward 12-month earnings.

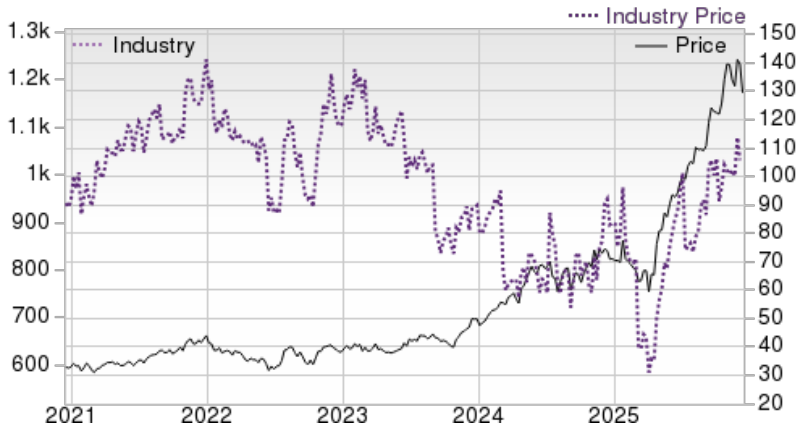
The table below shows summary valuation data for APH

| Valuation Multiples - APH | | | | | |
|---------------------------|---------------|-------|--------------|--------|---------|
| | | Stock | Sub-Industry | Sector | S&P 500 |
| P/E F12M | Current | 35.34 | 35.37 | 29.19 | 23.61 |
| | 5-Year High | 39.93 | 37.54 | 29.92 | 23.78 |
| | 5-Year Low | 21.4 | 21.35 | 18.7 | 15.73 |
| | 5-Year Median | 29.2 | 28.06 | 26.62 | 21.21 |
| P/S F12M | Current | 6.7 | 6.5 | 6.82 | 5.34 |
| | 5-Year High | 7.11 | 6.72 | 7.4 | 5.5 |
| | 5-Year Low | 3.03 | 3.12 | 4.24 | 3.83 |
| | 5-Year Median | 4.2 | 4.15 | 6.29 | 5.05 |
| EV/Sales TTM | Current | 8.27 | 8.03 | 8.31 | 5.78 |
| | 5-Year High | 8.55 | 8.33 | 8.36 | 5.81 |
| | 5-Year Low | 3.47 | 3.48 | 4.17 | 3.78 |
| | 5-Year Median | 4.8 | 4.79 | 6.92 | 5.12 |

As of 12/11/2025

Source: Zacks Investment Research

Industry Analysis⁽¹⁾ Zacks Industry Rank: Top 7% (16 out of 243)



Top Peers⁽¹⁾

| Company (Ticker) | Rec | Rank |
|-------------------------------|------------|------|
| CommScope Holding Co..(COMM) | Outperform | 1 |
| TE Connectivity Ltd. (TEL) | Outperform | 2 |
| Jabil, Inc. (JBL) | Neutral | 3 |
| Littelfuse, Inc. (LFUS) | Neutral | 3 |
| Plexus Corp. (PLXS) | Neutral | 3 |
| Sensata Technologies...(ST) | Neutral | 3 |
| Skyworks Solutions, ...(SWKS) | Neutral | 3 |
| Vishay Intertechnolo...(VSH) | Neutral | 3 |

Industry Comparison⁽¹⁾ Industry: Electronics - Connectors

| | APH | X Industry | S&P 500 | COMM | JBL | PLXS |
|----------------------------------|------------|------------|-----------|------------|-----------|---------|
| Zacks Recommendation (Long Term) | Outperform | - | - | Outperform | Neutral | Neutral |
| Zacks Rank (Short Term) | 2 | - | - | 1 | 3 | 3 |
| VGM Score | B | - | - | C | A | A |
| Market Cap | 159.00 B | 239.01 M | 39.20 B | 4.22 B | 23.63 B | 4.28 B |
| # of Analysts | 6 | 3.5 | 22 | 2 | 4 | 3 |
| Dividend Yield | 0.51% | 0.25% | 1.4% | 0.00% | 0.14% | 0.00% |
| Value Score | D | - | - | B | B | B |
| Cash/Price | 0.02 | 0.39 | 0.04 | 0.16 | 0.08 | 0.07 |
| EV/EBITDA | 42.68 | 14.37 | 14.73 | 16.61 | 14.06 | 14.64 |
| PEG Ratio | 1.01 | 1.02 | 2.24 | 0.86 | 1.44 | NA |
| Price/Book (P/B) | 12.62 | 1.00 | 3.35 | NA | 15.65 | 2.96 |
| Price/Cash Flow (P/CF) | 53.01 | 12.87 | 15.24 | 11.96 | 14.30 | 16.91 |
| P/E (F1) | 39.72 | 39.48 | 19.90 | 11.53 | 20.01 | 21.32 |
| Price/Sales (P/S) | 7.58 | 0.82 | 3.09 | 0.80 | 0.79 | 1.06 |
| Earnings Yield | 2.53% | -5.25% | 5.01% | 8.67% | 5.00% | 4.69% |
| Debt/Equity | 0.57 | 0.49 | 0.57 | -3.09 | 1.57 | 0.06 |
| Cash Flow (\$/share) | 2.45 | 0.73 | 8.99 | 1.59 | 15.47 | 9.44 |
| Growth Score | A | - | - | D | A | A |
| Hist. EPS Growth (3-5 yrs) | 19.45% | -6.09% | 8.16% | -29.38% | 27.50% | 3.79% |
| Proj. EPS Growth (F1/F0) | 73.02% | 78.80% | 8.57% | NA | 13.33% | 0.81% |
| Curr. Cash Flow Growth | 29.77% | -86.70% | 6.75% | -49.46% | -5.21% | 34.38% |
| Hist. Cash Flow Growth (3-5 yrs) | 15.10% | -13.06% | 7.43% | -21.89% | 14.36% | 7.36% |
| Current Ratio | 2.07 | 2.55 | 1.18 | 2.25 | 1.00 | 1.58 |
| Debt/Capital | 36.17% | 32.85% | 38.01% | NA | 61.13% | 5.95% |
| Net Margin | 18.22% | -1.17% | 12.78% | 17.57% | 2.20% | 4.29% |
| Return on Equity | 33.46% | -1.41% | 17.00% | -13.70% | 68.63% | 12.77% |
| Sales/Assets | 0.86 | 0.86 | 0.53 | 0.66 | 1.65 | 1.30 |
| Proj. Sales Growth (F1/F0) | 49.30% | 0.00% | 5.77% | 33.90% | 5.10% | 7.80% |
| Momentum Score | B | - | - | D | C | F |
| Daily Price Chg | 0.51% | -1.58% | -0.16% | -2.11% | -0.52% | -0.12% |
| 1 Week Price Chg | -7.26% | -0.14% | -0.44% | 1.41% | 1.05% | 6.34% |
| 4 Week Price Chg | -1.84% | -1.84% | 2.16% | 15.26% | 10.35% | 15.97% |
| 12 Week Price Chg | 5.02% | 2.51% | 1.83% | 12.01% | -5.15% | 11.21% |
| 52 Week Price Chg | 72.39% | -18.26% | 12.22% | 228.10% | 63.87% | -3.43% |
| 20 Day Average Volume | 7,625,571 | 149,296 | 2,744,252 | 4,515,545 | 1,140,253 | 183,821 |
| (F1) EPS Est 1 week change | 0.00% | 0.00% | 0.00% | 0.65% | 0.00% | 0.00% |
| (F1) EPS Est 4 week change | 0.00% | 0.00% | 0.00% | 0.65% | 0.00% | -0.05% |
| (F1) EPS Est 12 week change | 8.58% | 8.58% | 0.69% | 27.87% | -1.27% | -3.57% |
| (Q1) EPS Est Mthly Chg | 0.00% | 0.00% | 0.00% | -4.85% | 0.00% | 0.00% |

Analyst Earnings Model⁽²⁾

Amphenol Corporation (APH)

In \$MM, except per share data

| | 2022A | 2023A | 2024A | 2025E | | | | 2026E | | | | 2027E | | |
|---|------------|------------|------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|------------|
| | FY | FY | FY | 1QA | 2QA | 3QA | 4QE | FY | 1QE | 2QE | 3QE | 4QE | FY | FY |
| FY Ends December 31st | Dec-22 | Dec-23 | Dec-24 | 31-Mar-25 | 30-Jun-25 | 30-Sep-25 | 31-Dec-25 | Dec-25 | 31-Mar-26 | 30-Jun-26 | 30-Sep-26 | 31-Dec-26 | Dec-26 | Dec-27 |
| | | | | | | | | | | | | | | |
| Income Statement | | | | | | | | | | | | | | |
| Total Revenue | \$12,623.0 | \$12,554.7 | \$15,222.7 | \$4,811.0 | \$5,650.3 | \$6,194.4 | \$6,076.8 | \$22,732.5 | \$5,841.2 | \$6,202.9 | \$6,497.2 | \$6,580.4 | \$25,121.6 | \$27,836.2 |
| Cost of Sales | \$8,594.8 | \$8,470.6 | \$10,083.0 | \$3,167.0 | \$3,597.0 | \$3,835.1 | \$3,845.2 | \$14,444.3 | \$3,719.0 | \$3,915.9 | \$4,109.3 | \$4,118.1 | \$15,862.3 | \$17,646.4 |
| Gross Profit | \$4,028.2 | \$4,084.1 | \$5,139.7 | \$1,644.0 | \$2,053.3 | \$2,359.3 | \$2,231.6 | \$8,288.2 | \$2,122.1 | \$2,287.0 | \$2,387.9 | \$2,462.3 | \$9,259.3 | \$10,189.8 |
| Other Operating Expenses | \$67.0 | \$67.9 | \$76.7 | \$20.2 | \$27.7 | \$27.4 | \$28.1 | \$103.4 | \$26.5 | \$28.7 | \$29.6 | \$30.2 | \$115.0 | \$127.5 |
| Amortization of Acquisition-related Inventory Step-up Costs | | | | \$60.9 | \$16.9 | \$0.0 | \$0.0 | \$77.8 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |
| Acquisition Related Expenses | \$21.5 | \$34.6 | \$127.4 | \$44.0 | \$12.0 | \$0.0 | \$0.0 | \$56.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |
| Selling, General and Administrative Expenses | \$1,420.9 | \$1,489.9 | \$1,855.4 | \$575.2 | \$622.5 | \$657.0 | \$642.7 | \$2,497.4 | \$659.4 | \$705.4 | \$760.9 | \$706.5 | \$2,832.3 | \$3,227.9 |
| Total Operating Expenses, Non-GAAP | \$1,420.9 | \$1,489.8 | \$1,855.5 | \$575.2 | \$622.5 | \$657.0 | \$642.7 | \$2,497.4 | \$659.4 | \$705.4 | \$760.9 | \$706.5 | \$2,832.3 | \$3,227.9 |
| Total Operating Expenses, GAAP | \$1,442.4 | \$1,524.5 | \$1,982.9 | \$619.2 | \$634.5 | \$657.0 | \$642.7 | \$2,553.4 | \$669.4 | \$705.4 | \$760.9 | \$706.5 | \$2,832.3 | \$3,227.9 |
| Share Based Compensation | \$89.5 | \$99.0 | \$109.5 | \$26.6 | \$31.3 | \$36.9 | \$36.3 | \$131.1 | \$33.6 | \$36.0 | \$38.1 | \$38.5 | \$146.2 | \$162.4 |
| Depreciation and Amortization | \$392.9 | \$406.6 | \$572.5 | \$236.3 | \$209.4 | \$227.7 | \$237.4 | \$910.8 | \$236.6 | \$237.8 | \$251.2 | \$257.6 | \$983.2 | \$1,085.3 |
| EBITDA, Non-GAAP | \$3,000.3 | \$3,000.8 | \$3,875.0 | \$1,366.0 | \$1,657.1 | \$1,930.0 | \$1,826.2 | \$6,779.3 | \$1,699.3 | \$1,819.5 | \$1,878.2 | \$2,013.3 | \$7,410.3 | \$8,047.2 |
| EBITDA, GAAP | \$2,978.7 | \$2,966.2 | \$3,729.4 | \$1,261.1 | \$1,628.2 | \$1,930.0 | \$1,826.2 | \$6,645.5 | \$1,699.3 | \$1,819.5 | \$1,878.2 | \$2,013.3 | \$7,410.3 | \$8,047.2 |
| Operating Income, Non-GAAP | \$2,607.3 | \$2,594.2 | \$3,302.5 | \$1,129.7 | \$1,447.7 | \$1,702.3 | \$1,588.9 | \$5,868.6 | \$1,462.7 | \$1,581.6 | \$1,627.0 | \$1,755.8 | \$6,427.1 | \$6,961.9 |
| Operating Income, GAAP | \$2,585.8 | \$2,559.6 | \$3,156.9 | \$1,024.8 | \$1,418.8 | \$1,702.3 | \$1,588.9 | \$5,734.8 | \$1,462.7 | \$1,581.6 | \$1,627.0 | \$1,755.8 | \$6,427.1 | \$6,961.9 |
| Interest Expenses | \$128.4 | \$139.5 | \$217.0 | \$76.5 | \$80.9 | \$80.7 | \$89.8 | \$327.9 | \$83.6 | \$82.6 | \$84.8 | \$92.6 | \$343.5 | \$354.8 |
| Other (Income)/Expense, Net | (\$10.0) | (\$29.3) | (\$72.0) | (\$14.6) | (\$10.2) | (\$19.3) | (\$14.3) | (\$58.4) | (\$14.5) | (\$15.1) | (\$16.9) | (\$16.9) | (\$63.4) | (\$71.4) |
| Pre-Tax Income, Non-GAAP | \$2,488.9 | \$2,484.0 | \$3,157.5 | \$1,067.8 | \$1,377.0 | \$1,640.9 | \$1,513.3 | \$5,599.0 | \$1,393.6 | \$1,514.2 | \$1,559.0 | \$1,680.1 | \$6,146.9 | \$6,678.4 |
| Pre-Tax Income, GAAP | \$2,467.4 | \$2,454.8 | \$3,011.9 | \$962.9 | \$1,348.1 | \$1,640.9 | \$1,513.3 | \$5,465.2 | \$1,393.6 | \$1,514.2 | \$1,559.0 | \$1,680.1 | \$6,146.9 | \$6,678.4 |
| Income Tax, Non-GAAP | \$609.8 | \$596.2 | \$757.8 | \$261.6 | \$337.4 | \$443.0 | \$352.6 | \$1,394.6 | \$324.7 | \$352.8 | \$363.3 | \$391.5 | \$1,432.2 | \$1,556.1 |
| Income Tax, GAAP | \$550.5 | \$509.3 | \$570.3 | \$218.7 | \$247.3 | \$385.8 | \$352.6 | \$1,204.4 | \$324.7 | \$352.8 | \$363.3 | \$391.5 | \$1,432.2 | \$1,556.1 |
| Tax Rate, Non-GAAP | 24.5% | 24.0% | 24.0% | 24.5% | 24.5% | 27.0% | 23.3% | 24.9% | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% |
| Tax Rate, GAAP | 22.3% | 20.7% | 18.9% | 22.7% | 18.3% | 23.5% | 23.3% | 22.0% | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% |
| Net Income before Non-Controlling Interests, Non-GAAP | \$1,879.1 | \$1,887.9 | \$2,399.7 | \$806.2 | \$1,039.6 | \$1,197.9 | \$1,160.7 | \$4,204.4 | \$1,068.9 | \$1,161.4 | \$1,195.8 | \$1,288.6 | \$4,714.7 | \$5,122.3 |
| Net Income before Non-Controlling Interests, GAAP | \$1,916.8 | \$1,945.5 | \$2,441.6 | \$744.2 | \$1,100.8 | \$1,255.1 | \$1,160.7 | \$4,260.8 | \$1,068.9 | \$1,161.4 | \$1,195.8 | \$1,288.6 | \$4,714.7 | \$5,122.3 |
| Net Income Attributable to Non-Controlling Interests | \$14.5 | \$17.5 | \$17.6 | \$6.4 | \$9.5 | \$9.4 | \$8.9 | \$34.2 | \$8.8 | \$9.6 | \$9.8 | \$9.9 | \$38.0 | \$42.1 |
| Net Income from Continuing Operations, Non-GAAP | \$1,864.7 | \$1,870.4 | \$2,382.1 | \$799.8 | \$1,030.1 | \$1,188.6 | \$1,151.8 | \$4,170.3 | \$1,060.1 | \$1,151.8 | \$1,186.0 | \$1,278.7 | \$4,676.7 | \$5,080.2 |
| Net Income from Continuing Operations, GAAP | \$1,902.3 | \$1,928.0 | \$2,424.0 | \$737.8 | \$1,091.3 | \$1,245.7 | \$1,151.8 | \$4,226.6 | \$1,060.1 | \$1,151.8 | \$1,186.0 | \$1,278.7 | \$4,676.7 | \$5,080.2 |
| Income from Discontinued Operations | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |
| Net Income, GAAP | \$1,902.3 | \$1,928.0 | \$2,424.0 | \$737.8 | \$1,091.3 | \$1,245.7 | \$1,151.8 | \$4,226.6 | \$1,060.1 | \$1,151.8 | \$1,186.0 | \$1,278.7 | \$4,676.7 | \$5,080.2 |
| Basic Shares Outstanding | 1,192.4 | 1,193.0 | 1,203.8 | 1,209.8 | 1,215.3 | 1,221.8 | 1,220.4 | 1,216.8 | 1,219.3 | 1,218.2 | 1,217.1 | 1,216.0 | 1,217.6 | 1,214.1 |
| Diluted Shares Outstanding | 1,242.1 | 1,241.2 | 1,263.6 | 1,266.2 | 1,272.2 | 1,282.8 | 1,281.4 | 1,275.6 | 1,280.3 | 1,279.2 | 1,278.1 | 1,277.0 | 1,278.6 | 1,275.1 |
| Basic EPS | \$1.60 | \$3.23 | \$2.01 | \$0.61 | \$0.90 | \$1.02 | \$0.94 | \$3.47 | \$0.87 | \$0.95 | \$0.97 | \$1.05 | \$3.84 | \$4.18 |
| Diluted EPS from Continuing Operations, GAAP | \$1.53 | \$1.55 | \$1.92 | \$0.58 | \$0.86 | \$0.97 | \$0.90 | \$3.31 | \$0.83 | \$0.90 | \$0.93 | \$1.00 | \$3.66 | \$3.98 |
| Diluted EPS from Continuing Operations, Non-GAAP | \$1.50 | \$1.51 | \$1.89 | \$0.63 | \$0.81 | \$0.93 | \$0.90 | \$3.27 | \$0.83 | \$0.90 | \$0.93 | \$1.00 | \$3.66 | \$3.98 |
| Diluted EPS, GAAP | \$1.53 | \$1.55 | \$1.92 | \$0.58 | \$0.86 | \$0.97 | \$0.90 | \$3.31 | \$0.83 | \$0.90 | \$0.93 | \$1.00 | \$3.66 | \$3.98 |
| Dividend per Share | \$0.41 | \$0.43 | \$0.55 | \$0.17 | \$0.17 | \$0.17 | \$0.25 | \$0.75 | \$0.25 | \$0.25 | \$0.25 | \$0.38 | \$1.13 | \$1.72 |

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

| | |
|----------------|---|
| Value Score | D |
| Growth Score | A |
| Momentum Score | B |
| VGM Score | B |

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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